

# **Sherwood Parentco Limited**

Consolidated annual report and  
financial statements for the year  
ended 31 December 2022

UK Registered No. 13299333

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## **Company information**

**Registered in England and Wales No: 13299333**

### **Directors**

Andrew Fisher

Philip Shepherd

Jonathan Mitchell (resigned 12 April 2022)

Jonathan Rosen (resigned 12 April 2022)

Zach Lewy (appointed 1 March 2023)

Monique O’Keefe (appointed 1 March 2023)

### **Corporate Secretary**

Oakwood Corporate Secretary Limited

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Altrincham

Cheshire

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### **Registered Office**

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### **Auditor**

KPMG LLP

15 Canada Square

London

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## Strategic report

### Introduction and principal activities

Sherwood Parentco Limited (SPL) owns the Arrow Global Group (AGG) (together “the Group” or “Arrow”), a leading European integrated fund manager in the non-performing and non-core assets sector. The Group’s principal activities are to identify, acquire, manage and service secured and unsecured loan, real estate and other non-core investment portfolios.

### Strategic review

#### *Business model*

Post the acquisition of the Arrow business by TDR Capital LLP (TDR), we strategically positioned the business in early 2022 as a platform led vertically aligned business, with our internal reporting and performance management aligned to this structure. This has led to a change in our reportable operating segments. The segmental reporting is now split between Integrated Fund Management, Balance Sheet Business and Group, with further details as follows:

#### Integrated Fund Management

The Integrated Fund Management segment includes the results of our asset management and servicing and fund management activities, through our various platforms, providing capital-light returns.

Arrow’s investment team have a 15-year plus track record of successfully investing in non-performing and non-core assets. The Group currently has €6.2 billion of funds under management (2021: €4.5 billion), including our flagship discretionary closed-end ACO 1 and ACO 2 funds with €2.0 billion of capital invested as at 31 December 2022.

Arrow’s pan-European local servicing platforms service a significant portion of the assets for both Arrow’s Balance Sheet business and its fund and investment management business, as well as for third-party clients such as other investment managers and banks.

The local servicing and collections capabilities enable a unique granular ability to access new investments only available with local presence and knowledge, enabling us to grow our fund management operations.

#### Balance Sheet Business

This business includes all the portfolio investments that the Group owns, including investments held directly on our balance sheet together with our co-investment made through our discretionary funds, ACO 1 and ACO 2, and the associated income and direct costs of such investments.

Arrow has undertaken a pivot towards capital-light fund management. Arrow typically co-invests its balance sheet alongside third-party investor funds, managed by the Fund. Under ACO 1 this was on approximately a 25:75% basis, reducing under ACO 2 to be an approximately 10% participation. The 10% co-investment level ensures continued alignment with limited partner interests.

#### Group

In addition to the two business segments noted above, there is a Group segment, recording costs relevant to overall oversight and control of the Group’s activities. See note 5 to the financial statements for detailed segmental information.

### Strategy

Our strategic priorities are:

- Building the local, local model
  - Drive platform growth and efficiency with a focus on cash collection and investment growth, focusing on high-value, granular niche products opportunities in our core markets
- Growing funds and investments
  - Growing a scalable and sustainable integrated fund management, developing our real estate offering as well as credit opportunities with a diverse spread of global investors
  - Growing our capital-light income from our local platforms to enable the Group to de-lever
- Developing talent, capabilities and scalable foundations
  - Do business the right way, with due consideration for regulation and fair customer outcomes, through developing our people to reach their full potential

Key performance indicators supporting this strategy can be found in the strategic report on page 3 for the financial metrics and pages 10 and 11 under employees and customers respectively for the non-financial metrics.

## Strategic report (continued)

### Group results for the year including key performance indicators

These financial statements include the results of SPL for the year to 31 December 2022, with comparatives for the period from incorporation on 29 March 2021 to 31 December 2021, with the AGG Group results included from the period of acquisition, being 11 October 2021 to 31 December 2021.

Arrow is a leading vertically integrated European fund manager, in credit and real estate, with local servicing platforms and fund management operations. The Group was taken private through the acquisition by TDR in Q4 2021, therefore comparatives are based on a shorter period of trading results.

The directors monitor the business using the following key performance indicators and highlights:

Group financial highlights	Year to 31 December 2022	Period from incorporation to 31 December 2021
Balance sheet collections (£m)	380.1	101.4
Adjusted EBITDA (£m)	315.4	— <sup>2</sup>
Free cash flow (£m)	213.7	— <sup>2</sup>
Total income (£m)	295.8	78.3
Third-party integrated fund and asset management income (£m)	162.3	28.6
Loss before tax (£m)	(83.7)	(67.6)
(Loss)/profit before tax and adjusting items (£m) <sup>1</sup>	(33.4)	2.5
Leverage (x)	4.1	4.8
84-month ERC (£m)	1,545.9	1,530.3
120-month ERC (£m)	1,714.3	1,685.0
Net debt (£m)	1,365.7	1,298.1

<sup>1</sup> The results presented exclude adjusting items of £50,280,000 (2021: £70,140,000). For the reconciliation between these results and the condensed consolidated profit and loss, please see the reconciliation on page 104.

<sup>2</sup> These are annual metrics and therefore no prior year figure has been included.

Trading for the year remained strong, and the Group continued to strengthen its fund management proposition with further capital committed to Arrow Credit Opportunities (ACO) 2 and the divestment of non-core UK platforms.

The Group is highly focused on the cash performance and this has been excellent during the year. The Group has delivered strong free cash flow of £213.7 million, with expectation that this will further improve with the reduced co-investment in the fund, down from 25% to 10%. The 10% co-investment level ensures continued alignment with limited partner interests. Despite the current macro-economic backdrop our collections continue to prove resilient with solid performance against our ERC assumptions, representing 109% of ERC during the 2022 and 114% for Q4 2022. The strong cash generation has resulted in a decrease in leverage over the year by 0.7 times to 4.1 times as at 31 December 2022.

The strong growth in the capital-light business within our Integrated Fund Management segment and strong cost control in the Group segment were offset by several factors affecting the Balance Sheet Business segment; (1) overall there was a non-cash impairment of portfolio investments (including FV assets) of £15 million. During 2022, the £15 million impairment can be broadly classified as £10 million due to the update of macro-economic assumptions within our models, such as adjustments to assumptions driving the collective IFRS 9 provision and adjustments to the risk free rates required for portfolios measured at fair value through profit or loss (FVTPL) and £5 million relating to adjustments to the underlying ERC, which represents a write-down of less than 0.5% of the total portfolio investments as at 31 December 2022; and (2) the income and associated collection costs for the wholly owned UK portfolios subject to the divestment to Intrum UK (as discussed in the following section), amounting to £7 million during Q4 2022. Income and associated costs are removed from the underlying result on 100% of the portfolios from the end of September 2022, when the portfolios were moved to held for sale, and the completion date, expected in Q2 2023. The income and associated costs on the 50% retained by Arrow from September 2022 to completion are not reported within our underlying results, but will reduce the acquisition price when the portfolios are re-recognised upon completion of the divestment.

## Strategic report (*continued*)

In addition, the result was impacted by a £10.8 million foreign exchange re-translation loss on the non-cash retranslation of our Euro assets and liabilities. The Group has an increasing level of Euro income, primarily arising from fund management income, and in the future, carried interest. As such, the Group is maintaining an excess Euro liability as a natural hedge, which gives rise to short-term non-cash profit and loss volatility.

Interest costs in the Group segment of £82.4 million (see note 5 on page 50) were high during the year, primarily driven by the refinancing following the take private transaction and rising interest rates. The Group has substantially mitigated the exposure to interest rate fluctuations with circa 80% of the bonds either fixed or hedged at 31 December 2022.

Overall, the Group is making good progress on its transition to being a leading integrated fund manager. Funds Under Management (FUM) have grown €1.7 billion from €4.5 billion at 31 December 2021 to €6.2 billion as at 31 December 2022. Including the additional capital to €2.75 billion for ACO 2, committed since the year end, FUM is €7.0 billion.

The Group continues to invest in our integrated fund manager proposition to ensure continued growth in deployment at attractive returns. The performance of ACO 1 and ACO 2 have continued above target with a Deal IRR (after servicing costs) of 18.3% for ACO 1 and a Q4 Deal IRR of 20.0% for ACO 2. Deployment across ACO 1 and 2 increased by 6% to €839 million in 2022 compared to €789 million in 2021.

### Divestment of non-core UK platforms, Capquest and Mars UK

Following a strategic review, in Q3 2022, Arrow agreed to divest our non-core UK platforms, Capquest and Mars UK, to Intrum UK, subject to customary closing conditions including regulatory approval, for gross sale proceeds at lockbox date of up to £157.8 million, with an expected 800 roles transferring to Intrum UK on completion. In addition, the majority of the UK unsecured back book, which represents £249.0 million of carrying value, £408.9 million of 84-month ERC and £510.0 million of 120-month ERC at 31 December 2022, will be subject to a 50:50 profit sharing arrangement with Intrum UK.

The high levels of competition and overcapacity in the UK unsecured debt management sector have driven lower risk-adjusted returns and Arrow has invested just 0.5% or €9 million in UK unsecured versus total ACO investments of €2.0 billion as at 31 December 2022. Real estate, secured and small and medium enterprise lending represent the significantly larger portion of the market and our platforms remain highly relevant to our existing clients with significant market opportunities. Focusing on these high-return segments, through our off-market origination strategy, Arrow expects to continue to deliver strong risk-adjusted returns for our investors, enabling us to scale and accelerate our transition to the leading vertically integrated European fund manager, with lower net debt and leverage.

Arrow UK platforms central to its integrated fund management strategy, including Bergen Finance, Drydensfairfax, and Maslow Capital are not included in the sale, and they will continue to service Arrow-owned portfolios and accelerate the deployment of capital on behalf of Arrow's ACO fund vehicles.

In agreeing terms, we were careful to ensure that our purpose of building better financial futures and company values were closely aligned with Intrum UK. We are confident this close alignment will help Capquest and Mars UK optimise their long-term potential and future success to the benefit of colleagues, customers and clients. Arrow will continue to have Group and UK operations in Manchester, Leeds and London.

Of the portfolios subject to sale, their valuation at March 2022 was £271.7 million (50% share: £135.9 million). Intrum UK have agreed gross sales proceeds of £157.8 million at lockbox date for both the portfolios and platforms, representing 105%<sup>1</sup> of the book value as at that date. The actual cash proceeds from the sale will depend upon the timing of completion, as well as the completion accounts of the platforms. It is expected that the platform net assets will amount to circa £15 million at completion. If completion had occurred as at 31 December 2022, then the cash proceeds would be £139.6 million. Post completion, the divestment is not expected to have a material impact on underlying leverage.

<sup>1</sup> Represents the gross sale proceeds as at March 2022, being the effective date for the lockbox arrangement, compared with the investment carrying value of £135.9 million. (50% being divested) and the net assets of the platforms being divested of £9.3 million against the investment purchase price of £121.3 million and the platform purchase price of £36.5 million, excluding cost to sell of £6.0 million.

## Strategic report (*continued*)

The assets and liabilities subject to the agreement, including 100% of the UK unsecured assets, have been reclassified to 'assets held for sale' and 'liabilities held for sale' and remeasured at their expected proceeds less costs to sell. As a result, an impairment of £21.3 million has been recognised in adjusting items. Of the £21.3 million impairment, £8.5 million represents the difference between the carrying value of the portfolios as at December versus proceeds post lock-box date, together with proceeds for the platforms less the short-term working capital requirements, £6.0 million represents transaction and separation costs and £6.8 million arises due to write-off of intangible and sundry assets in connections with the platforms.

### Trends and factors affecting future performance

Arrow operates 18 specialist asset management and servicing platforms in five prioritised European geographies. The Group's business model is designed to benefit from economic dislocation and the creation of non-core assets by loan originators, which leads to an increase in the generation of non-performing/non-core assets. Arrow's market is extremely large, with a total addressable market of around €500 billion of high yielding granular credit assets in the five target geographies in both primary and secondary markets. A significant volume of these assets still sit on bank balance sheets and are expected to be sold over time into the capital markets, where the largest investors are often distressed debt funds. Although these assets are created all the time, non-performing loans formation is often created in large waves when economies falter. This was seen following the global financial crisis in 2007, where an extremely large number of such assets were created.

The likely period of acute economic dislocation, characterised by high inflation levels and rising interest rates, together with the remaining risks from the Covid-19 pandemic are expected to underpin a new wave of non-performing loans and as an experienced originator with restructuring and turnaround expertise, this may constitute an additional investment opportunity for the Fund. As well as presenting investment opportunities, this will also present significant asset servicing opportunity for Arrow's asset management and servicing platforms.

The typical non-performing asset has a long life. A large amount of assets sold by European banks in recent years have been purchased by large distressed asset funds. These funds are the largest buyers of non-performing assets. Typically, the non-performing assets are held in a closed-end fund structure and will be sold on at the end of that fund's life. Given the high volume of assets that have been sold a large secondary market has been created. Arrow also expects a significant growth in the secondary market, considering the volume of non-performing loans and non-core asset sales closed in the last 7 years (over €500 billion at gross book value in the five target geographies), as investors start to divest of acquired portfolios, representing a potentially significant opportunity for the Fund.

### Outlook

The Group has made significant progress as it transitions to a leading vertically integrated European fund manager. Building on the strong performance of ACO 1, which has delivered above target returns, we have closed ACO 2 in 2023 with total commitments of €2.75 billion attracting capital from a wide range of investors, both geographically and institutional type.

The divestment of our non-core UK platforms, Capquest and Mars UK, to Intrum UK enables the Group to focus on high-return segments, such as real estate, secured and small medium enterprise lending, through our off-market origination strategy, and the Group expects to continue to deliver strong risk-adjusted returns for our investors, enabling us to scale and accelerate our transition to the leading vertically integrated European fund manager, with lower net debt and leverage.

### Risk management

At the centre of our risk management framework is our Group's values and the culture embedded within the Group. Effective risk management is closely aligned to our goal of building better financial futures, while our three lines of defence model enables all colleagues to own and manage risk in a manner which supports well-informed decision-making with a view to mitigating risks.

## Strategic report (*continued*)

The enterprise-wide risk management framework defines a common approach across the whole organisation. This framework includes:

- Embedding the three lines of defence throughout the firm
- Clarity of roles and responsibilities
- Establishment of risk appetite
- Risk management aimed at understanding risks and enabling proportionate risk mitigation plans
- Controls to address new and emerging risks
- Recognition and maintenance of operational risk and resilience plans
- Escalation and risk reporting

The framework is frequently monitored and reviewed to ensure it remains suitable for the size and complexity of the Group's business.

Throughout 2022, work has continued to evolve and embed the risk framework to meet the demands of another unprecedented year due to the external environment caused by the Russia-Ukraine conflict and worsening macroeconomic factors, while addressing the requirements of our growing fund management business with the closing of ACO 2. This has included enhanced oversight of specific and broader strategic risk themes by the Group board such as addressing any adverse impact of increased interest rates on our financial position, and financial crime and cyber security risks in a fast-changing external environment. In addition, the growth of our fund management activities, with the closing of ACO 2, has prompted further consideration of our risk management framework to focus on the needs of this specific activity while we continue to scale our operations. Finally, the Group has continued to execute its key strategic plans with great discipline such as the sale of two of our UK platforms, subject to regulatory approval.

Upon completion of the TDR acquisition of Arrow in Q4 2021, Arrow initiated a detailed strategic review of its business and 2022 has been a critical year to implement its strategic plan and embed the new governance structure and strong risk management culture into the new operating model. As part of this review, the Group has aligned itself in a vertically integrated manner. Local servicing platforms have greater accountability over the activities undertaken locally and are better able to monitor and assess the local requirements. We have retained central control in certain areas, such as underwriting, origination, treasury and tax, where there are benefits of a group wide approach. The board believe that this vertically integrated model enables the Group to better monitor, manage and control our risks. Strong risk management culture has continued to support the new operating model in 2022 through revised policies, risk management framework, risk appetite tolerances, and close monitoring via (a) our new attestation framework where all of our platforms attest to the board and central risk governance functions in relation to the implementation of the risk management framework and provide a detailed report on key risk, compliance and audit activities and matters quarterly and (b) our automated risk management information system and reporting to relevant governance forums both locally and centrally through risk committees and regulated boards to ensure right level of control and oversight is in place for the organisation.

Delivering on our commitments relies on the ability to successfully identify, assess, respond, monitor and report on risks and opportunities. There is an ongoing focus on the top risks which could impact the business, alongside horizon scanning and monitoring of macro, geo-political and other emerging risks that may affect the business or wider sector in the future. People and infrastructure commitments are in place to support these processes, ensuring increased consistency across the Group. Our risk culture, which is aligned to Arrow's values, is a commercial differentiator and a fundamental driver of our success. Our ability to deploy Group-wide, local platform or country-specific expertise, when required, is a core element of that success.

### Risks and uncertainties

The following summary identifies key thematic risks and mitigants through 2022. The disclosures on the following pages should not be regarded as a comprehensive list of all the risks and uncertainties facing the Group, instead providing a summary of those key areas with the potential for material impact.

#### 1. Investment returns (financial risk):

The risk that investments generate returns lower than forecast due to macro-economic shocks and/or inadequate underwriting analysis and/or inadequate assessment of cost/time to collect and/or subsequent portfolio performance impacting estimated remaining collections.



## Strategic report (*continued*)

2022 has been another exceptional year, particularly in the second half, with economic adversities and political uncertainties. Higher and more persistent than expected post Covid-19 inflation has worsened further with rising energy and food prices (due to Ukraine-Russia conflict) and continuing supply chain disruptions resulting in an unprecedented increase in interest rates by European Central Banks. Despite this background, the Group has continued to perform strongly thanks to:

- Its focus on off-market transactions and less cyclical asset classes which are less susceptible to the macro environment
- Portfolio diversification across geographies and asset classes, with a focus on secured investments
- Undertaking robust due diligence and rigorous scenario/sensitivity testing during underwriting
- Enhancing the investment team in specialist skill areas for strong and proactive portfolio management
- Strong governance structure through investment and portfolio management activities
- Capital allocation planning, portfolio level stress testing and monitoring discipline
- Decentralised organisational structure that gives accountability and incentives to the local platforms to maximize value for the stakeholders

### 2. Execution of key strategic initiatives and plans (strategic risk):

The risk that the Group fails to deliver initiatives critical for the Group's strategic plan, such as platforms' growth, key high-profile projects, acquisitions, divestments, without adverse reputational, financial and legal impact. These risks are mitigated through:

- Clear agreement on key strategic initiatives at senior leadership level, and communication to wider organisation, promoting organisation-wide alignment and effective resource allocation
- Alignment of senior leadership team roles and responsibilities and incentives, supported by a strong governance structure
- Investment in and retention of workforce
- Strong project management and planning, led by experienced senior people, such as the execution of sale of two of our UK platforms, subject to regulatory approval
- Governance structure and strong risk management culture – ensuring risks are identified and managed before incidents occur

### 3. Macro, competitive and political risks (strategic risk):

Changes in the competitive, economic (such as increased interest rates, wage inflation, cost of living crisis etc) and political environment might impact our operations and financial predominance, which could impact our ability to competitively purchase and invest or effectively run our operations. The Group has managed to mitigate these adversities with:

- Its diversified business model through geographies and asset classes, which is informed by in-country expertise
- Its strong and proactive risk management culture in treasury activities supported by well-embedded governance structure that drives informed decision making through horizon scanning, risk assessment and mitigation, monitoring and reporting activities
- Rigorous capital allocation and cost discipline
- Long duration funding structure supporting our long-term growth objectives
- Management's regular review of the external environment in which we operate to influence strategy
- The Group did not have any material direct exposure to either Ukraine or Russia in terms of debtors, investors, investments or operations.

## Strategic report (*continued*)

### 4. Scalability (operational risk):

The opportunity to grow investment and servicing volumes in line with plans, particularly with the closing of ACO 2, as an integrated fund manager presents a risk that the necessary people, processes and systems may not be sufficiently scalable, which in turn could lead to risks that detract from the long-term success of the Group. The Group mitigates this risk through:

- A decentralised organisational structure, along with reforming some local platforms to improve capacity, capability and accountability
- Attracting and retaining key talent with succession planning, professional development programs, competitive remuneration and attractive career progress opportunities
- Use of third-party suppliers, where needed, supported by a robust supplier management framework to due diligence and oversight
- Maturing the processes and systems and moving away from manual processes where possible

### 5. Key persons dependencies (operational risk):

The Group is reliant on a number of key individuals, in particular within the Fund business, to deploy funds currently under management, to manage investments and to raise further capital.

The Group has undertaken a full market mapping of available talent and hired several senior team members to add senior talent to the fund management team. In addition, a full market benchmarking has taken place for remuneration to ensure remuneration structures are in place to attract and retain key talent. In 2022, organisational design changes have been made to reduce key person dependencies across the Group. Arrow continues to focus on development and career planning of existing talent pool to build internal succession plans.

### 6. Target operating model (operational risk):

Failure to design and implement a target operating model in line with the strategic objectives poses a risk for the Group. There is a need to ensure enterprise-wide alignment of the operating model, including fund and investment management capabilities, to prevent gaps between plans and performance.

The strategic planning has been supported by an organisation-wide review of the target operating model to provide responsibility and accountability to the local platforms to achieve alignment with the Group's objectives in 2022. This is further supported by realignment of senior leadership team roles, responsibilities and incentives, and review of governance arrangements to ensure the three lines of defence model remains robust and aligned to the risk profile of the Group.

### 7. New business (strategic risk):

Risks might arise from acquisition and integration of new portfolio investments and/or platforms— such as failure to assess investments/platforms during acquisition, lack of sufficient governance and oversight aligned with broader Group principles and values resulting in negative financial outcomes and reputational damage.

Before investment committee review and approval, all investment proposals go through extensive due diligence during the acquisition process and are supported by governance and oversight plans setting clear requirements and allocation of responsibilities as part of deal documentation. Post-acquisition, investments are managed by dedicated teams proactively on a day-to-day basis and overseen by senior leadership closely through governance forums.

### 8. Cyber threats and information security (operational risk):

There is a risk to our systems, processes and/or data from internal or external threats that might impact confidentiality, integrity and or availability, resulting in financial losses, regulatory sanctions, and reputational damage.

Cyber threats to industry and the supply chain are evolving at a rapid rate, this is also true for industry standards. At Arrow we have developed a robust framework of Group minimum security Standards, which are based on the international standard for information security (i.e., ISO27001) and other well-known industry standards such as the NIST for Cybersecurity and CIS Controls. These Standards are kept up to date to ensure continuous alignment to industry standards; for instance, as soon as the new ISO27001 and ISO27002 Standards were published in 2022, Arrow updated their Information Security Risk Framework too. This is supported by provision of regular enterprise-wide employee education around cyber threat and mitigation. During 2022, the Group has continued to invest and enhance its information security framework and successfully mitigated emerging external threats.

## Strategic report (*continued*)

### 9. Regulation (operational risk):

The Group operates in regulated environments and non-compliance with regulatory obligations, increased regulatory scrutiny and inappropriate conduct and customer treatment could lead to a breach of regulations, resulting in censure, financial loss and reputational damage.

Group-wide standards continue to be applied across all jurisdictions. Group and local level compliance policies and procedures are in place to guide colleagues on the required standards for business activity and customer outcomes, especially during the economic downturn, where customer vulnerability is a particular focus area.

Employees receive mandatory training with particular emphasis on personal conduct and other regulatory requirements.

Horizon scanning and industry body presence help to influence best practice across the sector and ensure our internal practices and training are updated accordingly. We maintain proactive relationships with our key regulators in all locations where we operate. Governance forums and tools such as local and Group risk committees and an attestation framework ensure robust oversight over all regulated Group activities.

### Environmental, Social and Governance (ESG)

Our approach to ESG and sustainability is aligned to our purpose of building better financial futures. We are committed to being a responsible participant in our markets and via our business strategy as we seek to contribute to ESG matters in order to both satisfy our responsibilities and be a thought leader regarding issues of sustainability that may impact our stakeholders. We approach this through two key perspectives, Firstly, our ESG policy and framework defines a Group-wide approach which enables a consistent set of focus areas whilst still allowing our in-country teams to adopt additional requisite local practices. Secondly, the firm operates a Responsible Investment policy via the Arrow Global Group Capital Management Limited (Arrow's fund manager) board, whose investment committee ensures that the key principles are applied to each of our investment decisions in line with our status as a signatory to the UN Principles for Responsible Investment (PRI).

#### Environmental

As a vertically integrated fund manager operating across Europe, we recognise that our business has a direct and indirect environmental impact. Tackling the climate crisis will require innovative and bold solutions and quantifying the Greenhouse Gas (GHG) emissions associated with our supply chain and portfolio is important to the Group. Our board will continue to have oversight of our environmental strategy and our Sustainability and ESG Forum reviews requirements for managing emissions and any potential decarbonisation strategy that may be appropriate for our business. In 2022, the Group chose to introduce additional internal GHG reporting for the first time as a precursor to reporting in accordance with the Taskforce for Climate-related Financial Disclosures for full-year 2023. Our supplier management framework has also been enhanced to incorporate greater focus on issues of sustainability and modern slavery.

The scopes table below outlines our definition of material GHG emissions by source and the annual CO<sub>2</sub> emissions table includes our current performance.

Scope	Type	Reportable Items
1	Direct emissions by the Company	Refrigerant, natural gas and owned vehicle fleet
2	Indirect energy consumed but not owned by the Company	Electricity usage
3	Other indirect emissions not included in Scope 2	Other indirect emissions not included in Scope 2

## Strategic report (*continued*)

Annual Group CO<sub>2</sub> emissions (2021 annualised for Arrow, including emissions prior to acquisition)

Scope	CO2 emissions (tonnes) per annum 2022	CO2 emissions (tonnes) per annum 2021
1	318.5	487.1
2	364.0	436.7
<b>Total scope 1 and 2</b>	<b>682.5</b>	<b>923.8</b>
3	694.3	332.1
<b>Total</b>	<b>1,376.8</b>	<b>1,255.9</b>
<b>Tonne of CO<sub>2</sub> per employee</b> (using average number of employees for the year)	<b>0.6</b>	<b>0.5</b>

### Greenhouse gas emission reporting methodology

We have followed the requirements of the GHG Protocol Corporate Accounting and Reporting Standard (revised edition) to measure and report greenhouse gas emissions. This aligns with the disclosure requirements in The Companies (Directors' Report) and Limited Liability Partnerships (Energy and Carbon Report) Regulations 2018.

The financial control method, which captures the sources that fall within our consolidated financial statements, has been used. Where we operate an outsourced model working with partners, these partners do not work exclusively for the Group and, therefore, it is not deemed appropriate to include emissions outside of the Group consolidated financial statements. The reporting period aligns to the financial period (i.e. the year ended 31 December 2022) with the prior year annualised for Arrow, including emissions prior to acquisition.

### Energy

In response to the Streamlined Energy and Carbon Reporting requirements, we have included within the energy consumption table below our Group and UK energy consumption for the reporting period. Our business predominantly operates from our offices. We consider our average energy consumption to be in line with the industry and will investigate the possibility of renewable energy solutions across our offices by engaging with relevant third parties (e.g. landlords or energy providers) to determine an appropriate solution.

<b>Energy consumption</b>	<b>2022</b>	<b>2021<sup>1</sup></b>
Group energy consumption (Kwh in thousands)	2,369.4	2,459.7
Group energy consumption (Total CO <sub>2</sub> tonnes)	463.5	533.7
 <i>UK energy consumption (Kwh in thousands)</i>	 428.4	 554.6
 Group natural gas (Kwh in thousands)	 498.3	 399.9
Group electricity (Kwh in thousands)	1,871.1	2,059.8
Group energy consumption (Kwh in thousands)	2,369.4	2,459.7
<b>Kwh per employee</b> (using average number of employees for the year)	<b>1,031.5</b>	<b>963.5</b>

<sup>1</sup> Annualised for the Arrow business, including emissions prior to acquisition.

### **Social**

#### Employees

Learning from the Covid-19 pandemic, our focus is on the wellbeing of our people and compliance with government guidelines, as well as providing the right equipment and support required for long-term remote working. We have adopted a hybrid home-office model to retain the benefits gained from remote working, such as increased work-life balance, no daily commute and greater flexibility.

## Strategic report (continued)

This focus on employee welfare has also been reinforced via enhanced leadership communications, dedicated wellbeing and social groups on Workplace – our internal social media platform – and the publication of remote working and wellbeing guides. The Group uses a strategic tool, Peakon, to measure and improve engagement in teams and allows people managers to understand their strengths and priorities in improving team culture and engagement. Our Peakon engagement score, which is benchmarked externally to the financial services sector was 7.4 for 2022, in middle of the range for this sector. The Company also acted to support colleagues through the cost-of-living crisis by making support payments to lower earning employees.

### Gender diversity

	Directors <sup>1</sup>	Senior managers (inc. directors) <sup>1</sup>	Employees <sup>1</sup>
Female	–	1	1,205
Male	2	8	1,092
<b>Total</b>	<b>2</b>	<b>9</b>	<b>2,297</b>

<sup>1</sup> As at 31 December 2022.

Proactive interaction with recruitment third parties and diversity targets are in place for 2025, to drive more diversity in the inbound talent pool. We have also joined up to initiatives such as ENEI (The Employers Network for Equality and Inclusion) and 10,000 Black interns as part of finding ways to better improve diversity in our own pipeline of talent.

### Gender pay

In accordance with the Equality Act 2010 (Gender Pay Gap Information) Regulations 2017, the gender pay reporting is published on the Arrow website <https://www.arrowglobal.net/en/who-we-are/corporate-governance/gender-pay-report.html>.

### Customers

We have always sought to ensure the fair treatment of customers. To help us achieve this, our local teams used a variety of customer forums and more formal governance meetings to bring continued focus on best practice with the aim of improving customer outcomes. As well as reviewing customer feedback and customer satisfaction scores, the teams review a series of KPIs from within each country's operations allowing positive change to be implemented where it is most effective and helping to ensure we deliver consistent customer treatment using data and learned customer behaviours to guide future strategies and service enhancements. Our customer net promoter scores continued to demonstrate our positive customer interactions with average scores across our platforms ranging exceeding 7.6 (out of 9).

With so much emphasis on the customer we were delighted, therefore, to win awards for our customer-service operations across the Group:

Mars Ireland were awarded NPL Servicer of the Year at the Global Capital European Securitization Awards, whilst Arrow Global Portugal have been recognised for furthering economic links between Portugal and the UK, by the British Embassy, at the Department for International Trade Business Awards. In the UK, our in-house legal platform, Drydensfairfax Solicitors, has been ranked as Tier 1 in The Legal 500 for Debt Recovery in the Yorkshire and Humber Region for the 11<sup>th</sup> year running, and their Restructuring & Insolvency team were ranked in the Legal 500 Insolvency Chart for the first time under the "Firms to Watch" category. Additionally in the UK, we were delighted to have 6 finalists at the Credit Strategy Awards and Collections and Customer Services Awards, and thrilled to see colleagues win for 'Women in Credit – Business Leader 2022' and 'Best Outsourced Partnership 2022'. Our UK platform, Capquest, has a 4 out of 5 Trust Pilot score which it has worked hard to improve via engaging customers to complete reviews over the past 12 months in order to better understand, and act upon, customer feedback.

### Communities

Arrow is also mindful of the role it plays in society and we have continued to support Junior Achievement Europe (JAE), Europe's largest non-profit provider of educational programmes for financial literacy and entrepreneurial skills for young people, amongst other community ventures.

## Strategic report (*continued*)

Although Arrow operates in the highly specialised alternative investments sector, our social commitments help us be a responsible business, purpose led and an important part of the European financial ecosystem. Identifying and assessing these ESG considerations, and maintaining transparency with our investors, is a core part of our long-term view on delivering value and return to our investors. In 2022, Arrow volunteers supported 7,053 students across Europe via a mixture of in-classroom or virtual events as our locations adapted to the changing requirements of the pandemic.

### Governance

#### Responsible investment

We focus on the core ESG principles in a systematic manner in all aspects of our investment decisions. As part of our commitment to being a responsible investor, we work across functions to assess key ESG considerations. From the initial stages of a potential investment, we carry out a risk assessment as to whether the potential investment includes risks related to environmental, governance, sectoral or other areas, and whether such risks are consistent with the risk appetite and core ESG principles of Arrow and its investors. We also assess any potential ESG optimisation opportunities throughout our investment process. In Q4 2021, Arrow Global Group Capital Management Limited ('AGGCM'), the Jersey fund manager from Arrow's funds, became a signatory to the UN Principles for Responsible Investment. To embed the principles of the UN PRI into the investment processes of the fund manager, a Responsible Investment Policy was formally approved by the AGGCM board in 2022. Preparations are already underway for inaugural reporting to the PRI in 2023. Our approach to responsible investment is consistent throughout selection of investment opportunities, the ongoing portfolio management and stewardship practices and through to the point of exit where applicable.

#### Oversight

A Sustainability and ESG Forum, comprising of members of our Executive and Senior Leadership team has been established to oversee the ongoing delivery of the Group's sustainability agenda and to review, challenge and support the Group's approach and progress against agreed ESG initiatives. The forum is supported in its role by the director of sustainability and ESG, plus other senior leaders as matters arise which are relevant to their functional area, to drive the delivery of Arrow's environmental, social and governance initiatives. During the year, Forum members have played a key role in developing ESG & Responsible Investment policy, implementing an ESG scorecard for the Group, updating the investment committee memorandums, moving forward with our Diversity & Inclusion agenda and leveraging insight from external experts such as the UN PRI and UN Global Compact.

The Forum has also benefited from the expertise of TDR Capital's Head of ESG, enabling for further benchmarking of our approach and priorities.

#### Whistleblowing

Arrow aims to maintain the highest standards of openness, integrity and accountability in its work. All employees or consultants who work for or with Arrow are encouraged to be vigilant for signs of wrongdoing or criminal activity by individuals or organisations working with Arrow, and are encouraged to report such behaviour using our dedicated anonymous whistleblowing reporting line, which is managed by independent ethics and compliance specialist, Navex Global.

#### Financial crime

Arrow is committed, in the jurisdictions in which it operates, to the prevention of financial crime such as money laundering, the funding of terrorist activity, bribery and corruption, prevention of sanctions breaches, fraud and market abuse. Through risk-based internal procedures, policies and systems and controls, we strive to ensure that high standards of financial crime prevention and awareness are maintained by all employees and consultants, whether under a contract of employment or otherwise. Our procedures include the screening of new and existing customers against sanctions and PEP watchlists and monitoring existing customers through a daily monitoring regime, which ensures timely and immediate reports of any potential instances. These activities are supported by annual financial crime training, which is mandatory across the Arrow Group for all new and existing employees. Arrow also engages external third parties to assist and oversee our anti-money laundering and financial crime policies and procedures.

## Strategic report (*continued*)

### Human rights and modern slavery

Arrow operates in accordance with all relevant laws and regulations, including those relating to human rights, which are specially addressed through a range of colleague-facing policies. In addition, each year the board reviews and approves the Group's Modern Slavery and Human Trafficking (MSHT) Statement. The existing MSHT Statement was approved in May 2022, by the Sherwood Parentco Limited board. The board considers that the actions being taken by the Group to identify and/or address any potential modern slavery or human trafficking within its supply chain continue to be appropriate.

It is pleased to report that the assessments undertaken in respect of the Group's supply chain to date have not identified any modern slavery or human trafficking activity.

### **Section 172 statement**

Section 172 of the Companies Act 2006 requires a director of a company to act in the way he or she considers, in good faith, would most likely promote the success of the company for the benefit of its members as a whole. In doing this, section 172 requires a director to have regard, amongst other matters, to the:

- likely consequences of any decisions in the long term;
- interests of the company's employees;
- need to foster the company's business relationships with suppliers, customers and others;
- impact of the company's operations on the community and environment;
- desirability of the company maintaining a reputation for high standards of business conduct; and
- need to act fairly as between members of the company.

The board are fully aware of their responsibilities to promote the success of the Company and Group in accordance with section 172. In discharging its duties, the board has considered the factors above as well as any other factors which they considered relevant to the decision being made.

During 2022, there was a lot of work carried out to define what the board and committee structure would look like post takeover of Arrow by TDR. The board considered a number of matters throughout the year, including the review of reward outcomes for 2021; the 2021 financial results; the divestment of our non-core UK platforms, Capquest and Mars UK, to Intrum UK; changes to the composition of subsidiary boards; hedging agreements with our banks; corporate governance arrangements; internal audit charter; and tax strategy.

The board's aim is to make sure that its decisions are consistent, by considering the Group's strategic priorities and having a governance framework in place for key decision-making that takes into account relevant stakeholders.

The Group's licence to operate relies, to a large extent, on how the business is perceived by its stakeholders, and specifically its customers, its clients, its employees, the communities in which it operates, its regulators and the wider industry, its Fund investors and its shareholders. Regular engagement with stakeholders enables the board to define and refine the Group's strategy and ensure that the Group delivers relevant services that meet the needs of its clients, its customers and its wider stakeholders.

Some examples of how the Company engages with its stakeholders are as follows:

#### Employees

Learning from the Covid-19 pandemic, our focus is on the wellbeing of our people and compliance with government guidelines, as well as providing the right equipment and support required for long-term remote working. We have adopted a hybrid home-office model to retain the benefits gained from remote working, such as increased work-life balance, reduced daily commute and greater flexibility.

This focus on employee welfare has also reinforced via enhanced leadership communications, dedicated wellbeing and social groups on Workplace – our internal social media platform – and the publication of remote working and wellbeing guides. The Group also uses a strategic tool, Peakon, to measure and improve engagement in teams and allows people managers to understand their strengths and priorities in improving team culture and engagement.

The Company acted to support colleagues through the cost-of-living crisis in the UK, by making support payments to lower earning employees.

The board is also cognisant of the employee impact of the transaction to sell the Capquest and Mars UK servicing platforms and has ensured that the Group has kept the employees informed and complied with all relevant legislation.



## Strategic report (*continued*)

### Customers

The Company has always sought to ensure the fair treatment of customers. To help us achieve this, its local teams use a variety of customer forums and more formal governance meetings to bring continued focus on best practice with the aim of improving customer outcomes.

### Communities

The Group is mindful of the role it plays in society and we have continued to support Junior Achievement Europe (JAE), Europe's largest non-profit provider of educational programmes for financial literacy and entrepreneurial skills for young people, amongst other community ventures. The board fully understands that relationships we build with our communities are fundamental to our wider engagement in society and supports engagement activities to further strengthen these.

### Regulators

The Company and its subsidiaries, both in the UK and across the Group, are in regular contact with the FCA and relevant local regulatory bodies to ensure that the Company is kept up-to-date with the latest regulatory developments, allowing it to understand and be prepared for any changes, as well as implementing best practice insights. The Company and its subsidiaries are always open and transparent in our communication with regulatory bodies.

### Suppliers

The Company has a diverse range of suppliers who provide goods and services that are essential to the long-term strategic success and technological advancement of the business. The board recognises the importance of partnering with suppliers that share our values and sustainable approach to business. The board is fully supportive of the operational policies and procedures in place that help to govern and guide these relationships. Key matters debated and agreed by the board include approval of key contracts in line with the delegation of authority and matters reserved for the board.

### Shareholders

The two-way engagement between the Group and its principal shareholder, TDR Capital, ensures the concerns and priorities of the shareholders are understood and taken into account during decision-making. Furthermore, the Company has implemented a schedule of matters which are reserved for the decision of the Board of Sherwood Topco Limited, thus ensuring that its shareholder is involved in material decisions concerning the Group.

### Fund Investors

The board is cognisant of the Group's legal duties towards the investors in funds managed by AGG Capital Management Limited and is committed to discharging those duties and obligations. Increasingly, the Group is engaging with investors on ESG matters as part of their screening diligence, with particular focus on conduct and risk management, climate-related change, diversity and data security. The Company's ESG & sustainability forum oversees the ongoing delivery of the Group's sustainability agenda and reviews, challenges and supports the Group's approach and progress against agreed ESG initiatives.

### Bondholders and other debt investors

Following the take private transaction, the Group successfully issued three new public bonds and executed a new revolving credit facility from a syndicate of banks in November 2021. Our bondholders and other debt investors lend to the Group on the basis that we are a sustainable, ethical business and want access to timely, fair and balanced information so they can understand our business. Board engagement with investors is primarily through results presentations, trading updates and attending debt investor conferences.

Approved by the board of directors on 23 March 2023 and signed and authorised for issue on its behalf by:

**Philip Shepherd**  
Director



## Directors' report

The directors present their annual report on the affairs of the Group, together with the financial statements, for the year ended 31 December 2022.

### Going concern

The Group made a loss before tax for the period of £83.7 million (incorporation to 31 December 2021: £67.6 million) and generated net operating cash inflows before purchase of portfolio investments and investments awaiting deployment of £242.3 million (incorporation to 31 December 2021: £15.0 million). The loss before tax was largely due to one-off costs associated with the divestment of our non-core UK platforms, Capquest and Mars UK, to Intrum UK of £30.2 million and ongoing non-cash acquisition intangible and fair value accounting unwinds associated with the Arrow acquisition by TDR in 2021 of £17.4 million (both of which are described in more detail on pages 104 to 105), non-cash portfolio write-downs in 2022 in the statement of profit or loss of £15 million and a £10.8 million non-cash foreign exchange translation loss. The net operating cash inflows were due to strong cash generation of £380.1 million (incorporation to 31 December 2021: £101.4 million) resulting in a decrease in leverage over the year by 0.7 times to 4.1 times as at 31 December 2022 (2021: 4.8 times).

In 2021, the Group entered into a replacement £285 million revolving credit facility with a margin of 325bps, maturing in April 2026 and successfully priced €400 million 4.5% Euro fixed rate bonds due 2026, €640 million 4.625% over three months EURIBOR floating rate notes due 2027, and £350 million 6% fixed rate bonds due 2026, with the proceeds being used to prepay our existing bonds and drawings under the replacement revolving credit facility. Good liquidity headroom remains with £248 million as at 31 December 2022 (31 December 2021: £304 million). At 31 December 2022, the Group had positive cash balances of £143.6 million (31 December 2021: £198.9 million) and net assets of £427.4 million (31 December 2021: £510.4 million). The Company's business activities are set out in the general information section in note 1.1 to the financial statements.

The assessment of the going concern basis of preparation for the Company has considered both the position at 31 December 2022 and the outlook for the Company, as well as the going concern position of the Group as a whole. This is due to the integrated nature of the companies across the Group, and therefore the reliance of the Company on the Group's going concern position.

In assessing whether the going concern basis is appropriate to adopt for the Group as at 31 December 2022, the directors have undertaken a thorough analysis of forecast cash flow models and scenarios for a period of at least 12 months from the date of approval of these accounts, with the primary focus of detailed forecasting running to the end of 2023.

A base case forecast, and several downside scenarios, have been prepared reflecting the Group's current financial position and expected future performance. The severe downside case is based upon the Oxford Economics severe downside IFRS 9 macroeconomic scenario. This scenario is also used for the Group's IFRS 9 modelling, as well as for modelling potential investment outcomes for LPs. An in-house model is used to translate the OE macroeconomic forecasts into forecast outcomes for ERCs. The ERC impact of the severe downside macroeconomic scenario has been applied to all portfolio collections and income in the model, as well as an across the board decrease in servicing and fund management revenue of the same magnitude. This is then analysed against historical outcomes and associated levels of liquidity and leverage to assess plausibility. Key items considered within each forecast were the future outlook for HPI and default rates, including the length and severity of any potential macroeconomic shock, and the impact these may have on the Group's cash flows. These cash flows were considered against the Group's future liquidity position, taking into account that there are no bond maturities until 2026. Adherence to the Group's single financial covenant, its leverage covenant, was also considered in all scenarios.

The results of this scenario analysis show that in a severe but plausible downside scenario, before considering any management actions (such as cost reductions, slowing purchases and collection acceleration) as required, the Group is able to maintain sufficient liquidity, operate within banking covenant, and to continue as a going concern. This scenario was aligned to the severe downside forecasts outlined in note 22.

Finally, a reverse stress test has also been prepared to identify the magnitude of a downside stress that needs to occur to cause the group to breach its liquidity headroom and/or leverage covenant. It has been concluded that this represents an overly severe and implausible scenario. Based on all of the above indicators, the directors believe that it remains appropriate to prepare the financial statements on a going concern basis.

### Dividends

No dividend was paid during the period and the directors do not propose a final dividend (2021: no dividends).

## Directors' report (*continued*)

### Ownership

The ultimate parent of the Company is Sherwood Holdings S.a.r.l. and the ultimate controlling party is an investment fund managed by TDR Capital LLP (TDR). TDR Nominees Limited holds the investment on behalf of TDR Capital IV Portfolio LP. TDR is a leading international private equity firm, managing capital on behalf of institutional, governmental and private investors worldwide. TDR invests and partners with businesses to develop and grow their operations. TDR acquired the Group in October 2021.

### Directors

The directors who served for the periods listed in the Company Information on page 1, and subsequently, were as follows:

Andrew Fisher  
Philip Shepherd

Jonathan Mitchell (resigned 12 April 2022)  
Jonathan Rosen (resigned 12 April 2022)

Zach Lewy (appointed 1 March 2023)  
Monique O'Keefe (appointed 1 March 2023)

#### Andrew Fisher

Andrew was a non-executive director, senior independent director and chair of the audit committee of Arrow Global Group plc prior to its acquisition by TDR in October 2021. Andrew was appointed to the board of Sherwood Parentco Limited on 25 October 2021. Andrew is a chartered accountant and has spent over 20 years as a finance director of major-listed companies where he has accumulated broad international experience and a considerable depth of knowledge across a variety of consumer credit asset classes. Prior to working in the financial services industry, he was a partner with Price Waterhouse LLP.

#### Philip Shepherd

Phil joined Arrow in 2019 as Group treasurer. He was appointed Group chief commercial officer following the TDR acquisition. He is responsible for financial performance, HR, capital allocation and treasury. He has over 30 years' experience in finance and treasury and has held a number of senior treasury and finance roles in different industries and organisations. Phil is a qualified chartered accountant, an associate member of the Corporate Treasurers Association and holds an honours degree in Mathematics from the University of Sheffield.

#### Jonathan Mitchell

Jonathan joined TDR Capital in May 2014. Prior to joining TDR, Jonathan worked at Barclays as a vice president in the mergers and acquisitions team. Previously he worked at Citi in the Media and Telecoms team. Jonathan graduated from Bristol University with a degree in Economics and Finance.

#### Jonathan Rosen

Jonathan joined TDR Capital in November 2006. Prior to joining TDR, he was a partner at Hampshire Equity Partners for nine years, where he was responsible for sourcing, executing and managing private equity and distressed debt investments. Previously Jonathan worked at BT Capital Partner. He has over 25 years of private equity and principal investing experience.

#### Zach Lewy

Zach has over 23 years of executive experience in investment management and asset servicing. Zach founded Arrow Global in 2005 and serves as Group CEO and CIO of Arrow. Zach led the fundraising process for Arrow Credit Opportunities 1, the largest inaugural private credit fundraise globally in 2020 and the fourth largest private credit fundraise overall in Europe in 2020. He has supervised over 800 deals at Arrow and is a lead Principal in Arrow's fund manager. Prior to joining Arrow, he was an Officer of Sallie Mae, a Director at Vertex (the BPO division of United Utilities), and a Founder and Executive Director of 7C (a U.K. BPO company acquired by Vertex). Zach was previously the Chair of the UK Debt Buyers Association and was named an Ernst and Young Entrepreneur of the Year in 2010. He graduated from Princeton University with a BA in Economics with Honours and a Certificate in Applied and Computational Mathematics with Honours.

## Directors' report (*continued*)

### Monique O'Keefe

Monique joined Arrow in 2019 as Chair of Arrow's fund manager. She was appointed Chief risk & governance officer following the TDR acquisition and continues to chair the fund manager. She is responsible for the performance of the fund manager, along with responsibility for compliance, risk, internal audit, company secretarial and legal services for Arrow Group. Monique has 25 years' experience in finance, law and governance. She has held senior positions in structured finance banking at Goldman Sachs and Merrill Lynch, and as a structured finance lawyer at Clifford Chance. Monique has held a number of board positions. Monique also sits on the Board of Commissioners and is Deputy Chair at the Jersey Financial Services Commission, and sits on the board of the Jersey Resolution Authority. She has a Bachelor of Arts, a Bachelor of Law and a Masters of Law from the University of Queensland, Australia.

### **Directors' indemnities**

During the financial period ended 31 December 2022 and up to the date of this directors' report, the Company has maintained appropriate liability insurance for its directors and officers.

As permitted by its Articles, Sherwood Topco Limited has granted indemnities to the directors of Sherwood Parentco Limited, as well as several directors of subsidiary companies, on terms consistent with the applicable statutory provisions. Qualifying third-party indemnity provisions for the purposes of section 234 of the Companies Act 2006 were accordingly in force during the course of the year and remain in force at the date of this report.

### **Employee consultation**

The Group places considerable value on the involvement of its employees and uses a number of ways to engage with the team on matters that impact them and the performance of the Group. These generally include regular site-wide update meetings and email communication, use of employee engagement forums, the distribution of a weekly newsletter, focus group meetings, employee surveys and regular Group-wide business update meetings and workshops. The Group uses a strategic tool, Peakon, to measure and improve engagement in teams and allows people managers to understand their strengths and priorities in improving team culture and engagement. Our people managers carry out regular one-to-one meetings with their direct reports and the senior management team has an open-door policy, which allows all employees to discuss any concerns or new initiatives. We actively encourage and promote diversity and inclusion, with an emphasis on leader sponsorship and colleagues shaping action planning.

The Group also has a whistleblowing policy, which includes a requirement for mandatory training. An anonymous, externally facilitated whistleblowing helpline has also been implemented to listen to the concerns of employees and to help to enhance a culture of openness. This is further described below under 'Governance'.

### **Statement on engagement with suppliers, customers and others in a business relationship with the Group**

A summary of how the directors have had regard to the need to foster the company's business relationships with suppliers, customers and others, and the effect of that regard, including on the principal decisions taken by the Company during the financial year is included in the 'Section 172 Statement' on pages 13 and 14 of the strategic report.

### **Disabled persons**

The Group adopts a consistent, non-discriminatory approach to all applicants during both the recruitment and the on-boarding process, with due regard to their skills and abilities. In the event of an employee becoming disabled, every effort is made to ensure that their employment within the Group continues and that appropriate training and, where applicable, ergonomic arrangements are arranged. It is the policy of the Group that training, career development and promotion of disabled persons should, as far as possible, be identical to that of other employees.

### **Carbon reporting – methodology**

The methodology used for carbon reporting is set out in the ESG section of the strategic report, on pages 9 to 10.

### **Branches outside of the UK**

The Company has no overseas branches. The Company's subsidiaries are detailed in note 21 to the financial statements.

### **Risk management**

Please refer to the strategic report, on page 5.

### **Political donations**

The Company made no political donations and did not incur any political expenditure during the year (2021: £nil).

## Directors' report (*continued*)

### Future developments

The Group's future developments are detailed in the strategic report.

### Guidelines for Disclosure and Transparency in Private Equity

The directors consider the report and financial statements to comply with all aspects of the Guidelines for Disclosure and Transparency in Private Equity.

### Governance

The directors consider the report and financial statements to comply with all aspects of the Guidelines for Disclosure and Transparency in Private Equity. All required disclosures have been included throughout this annual report.

Regulation 14 of The Companies (Miscellaneous Reporting) Regulations 2018 applies to companies of a certain size to make a statement in the Directors' Report summarising the corporate governance arrangements applied by the company. Whilst no companies in the Group fall into scope for this regulation, the directors of Sherwood Parentco Limited have opted to use the principles contained in Wates Principles published by the Financial Reporting Council in December 2018 as a framework for describing the Company's governance arrangements, as follows:

#### Principle one: purpose and leadership

##### *Purpose*

Our purpose is building better financial futures. This is applicable for all our stakeholders including our customers, employees, shareholders, communities, and clients. Our purpose is well embedded across the Group.

##### *Values and Culture*

All of our stakeholders expect us to act in an ethical and responsible way and this is at the heart of how we conduct our business. Our Group-wide values support this approach, and we seek out and reward behaviours across the organisation that will make us more sustainable, more successful. Specifically:

- *We succeed together – we take ownership and ensure a positive outcome for both our customers and the Group.*
  - *We're collaborative and support each other.*
- *We do the right thing – we keep our promises.*
  - *We help our customers repay their debts in a timely and affordable way. We empathise with our customers and treat them fairly.*
- *We're trusted & valued – we earn trust from our customers by treating them as individuals.*
  - *We learn and change based on our customer feedback. We take our corporate responsibilities seriously. We will act as an example to all in our industry.*
- *We're brave & creative – we thrive on positivity, flexibility and challenge.*
  - *We share ideas and have the courage to lead – we are not afraid to do things differently. We use insight to lead change and innovation.*

Launched in 2016, our values are fully embedded across the Group and help us reward the behaviours that will make us more sustainable and more successful.

The Group aims to maintain the highest standards of openness, integrity and accountability in its work. All employees or consultants who work for or with the Group are encouraged to be vigilant for signs of wrongdoing or criminal activity by individuals or organisations working with the Group, and are encouraged to report such behaviour using our dedicated anonymous whistleblowing reporting line, which is managed by independent ethics and compliance specialist, Navex Global.

As mentioned above, the Group uses a strategic tool, Peakon, to measure and improve engagement in teams and allows people managers to understand their strengths and priorities in improving team culture and engagement.

##### *Strategy*

The Group board and leadership team have articulated a number of key strategic deliverables for the business as part of its pivot towards a capital-light leading integrated fund manager. Significant progress has been made in this regard and the board tracks progress against the deliverables. De-leveraging is a strategic priority, as is continuing to scale the Group's fund proposition and using efficient local platforms to create a differentiated proposition.

## Directors' report (*continued*)

A key example of the board acting on this strategy was its decision during 2022, to canvass prospective purchasers in order to divest of Capquest and Mars UK, platforms that are non-core to the stated strategy. As announced on 22 November 2022, the board approved a transaction with Intrum to sell the Capquest and Mars UK servicing platforms, along with 50% of Arrow's UK back book consumer portfolio. Another example of the board acting on these strategic deliverables was the recent closing of the Fund's ACO 2 fund.

### Principle two: board composition

The Company is controlled by its directors on behalf of the shareholders and the board provides leadership. The board comprises an executive director and an independent non-executive director, operating in a flat structure. A number of matters are reserved for the board's approval (the 'Parentco Reserved Matters'). The board is responsible for the day-to-day control and oversight of the Group, subject to matters reserved to the board of Sherwood Topco Limited.

Details of the directors who served on the board and their experience is included on pages 16 and 17.

As the Company continues to evolve, the structure and composition of the board will continue to be reviewed to ensure that it remains fit for purpose. The board believes that the interests of the company and its shareholders will be best served by expanding the size of the board. Accordingly, Zach Lewy and Monique O'Keefe were appointed on 1 March 2023.

Beneath the board sits an audit and risk committee, a remuneration and nomination committee, a portfolio management, valuations and proprietary investments committee, and a Group executive committee.

The purpose of the audit and risk committee is to provide oversight of the financial reporting process, the audit process, the Company's system of internal controls, the effectiveness of its risk management framework and compliance with laws and regulation and guidance, and any material internal audit matters.

The purpose of the remuneration and nomination committee is to consider key issues in respect of the overall remuneration structure of the Group, and certain key appointments. The Group encourages diversity and recognises the benefits that diversity bring to the organisation. The board is generally opposed to the use of quotas and believes that their arbitrary nature may not pay due regard to the needs of the business and the development of its existing management. However, the board recognises the value of a range of perspectives, ideas and experiences that diversity brings, whether gender, race, sexual orientation, cultural background, disability, religion or age. The Company has a clear diversity and inclusion strategy, recognising that diversity extends beyond gender targets and one that recognises the importance of building an inclusive environment where colleagues can thrive.

The portfolio management, valuations and proprietary investments committee considers certain matters in respect of the Groups investments in respect of its back book, and also in respect of its investment in the ACO 1 and ACO 2 funds.

The Group executive committee is responsible for the delivery of strategy as agreed by the board. The Group executive committee is provided with weekly reports on key performance indicators, and quarterly reports in respect of the operations of the platforms in certain key areas. On the basis of this management information, the Group executive committee monitors the business development of all companies within the Group on an ongoing basis and regularly discusses the current business situation with the management teams of the various platforms.

The Company also has an environmental, social and governance (ESG) and sustainability forum to oversee the ongoing delivery of the Group's sustainability agenda and to review, challenge and support the Group's approach and progress against agreed ESG initiatives. Forum members have played a key role in developing ESG and responsible investment policy, implementing an ESG scorecard for the Group, moving forward with our diversity and inclusion agenda and leveraging insight from external experts such, as the UN PRI and UN Global Compact. This forum ensures that the Company is keep apprised of key developments in implementing the ESG and sustainability goals of the Company.

### Principle three: director responsibilities

The Group has in place policies that provide clear lines of accountability and responsibility for effective decision making. Topco Reserved Matters are reserved for Sherwood Topco Limited board approval, which must also include TDR investor director consent. Whilst the independent non-executive director has no material business relationship with the Group which may influence his judgement or ability to provide independent challenge, he is a participant in the Group's long term management incentive plan in order to promote alignment with business outcomes. Directors are required to declare any conflict of interest in advance of any discussion.

## Directors' report (*continued*)

The board meets on an ad-hoc basis, as required. Day-to-day operational management of the Group is delegated to the executive directors, the Group executive committee and the Group's businesses through their local platform management team. The Group executive committee meets weekly, with action points noted and followed up.

The board receives regular and timely information on all key aspects of the business, including financial performance, performance against the Group's strategy and key performance indicators, HR, key risks and governance matters. Key financial information is collated from the Group's various accounting systems and the Group's finance function is appropriately qualified to ensure the integrity of this information. The Group's statutory financial statements are externally audited by KPMG LLP on an annual basis.

### Principle four: opportunity and risk

The board seeks out opportunities while mitigating risk.

At the centre of our risk management framework is our Group's values and the culture embedded within the Group. Effective risk management is closely aligned to our goal of building better financial futures, while our three lines of defence model enables all colleagues to own and manage risk in a manner which supports well-informed decision-making with a view to mitigating risks. The enterprise-wide risk management framework defines a common approach across the whole organisation. Further detail of our risk management framework and the risks and uncertainties facing the business are described in the 'risks and uncertainties' section of the strategic report on pages 6 to 9.

Like all businesses, the Group faces a range of risks and uncertainties, successful management of which is paramount to the long-term achievement of the Group's strategic objectives. The board is clear about the specific risks faced by the business and its risk appetite that it is prepared to accept. Principal risks are identified through the Company's risk framework and tracked via our risk teams and committees which operate on both a central and platform level. The Company uses a risk management technology tool to ensure all colleagues across the Group report material risks in a timely manner. Our principal risks are captured under the headline categories of strategic, operational and financial risk. The board periodically monitors new and emerging risks via the audit and risk committee.

The board sees ESG as a significant opportunity and our approach to sustainability is aligned to our purpose of building better financial futures. We are committed to being a responsible participant in our markets and via our business strategy as we seek to contribute to ESG matters in order to both satisfy our responsibilities and be a thought leader regarding issues of sustainability that may impact our stakeholders.

### Principle five: remuneration

Remuneration of Group executive committee members and certain other key persons in the Group is subject to a number of levels of scrutiny and review, including (as appropriate) the board of AGG Capital Management Limited, the Company's remuneration and nomination committee and the board of Sherwood Topco Limited.

The Company's remuneration and nomination committee ensures that leadership and senior management are appropriately rewarded for their performance throughout the year, by implementing the Group's remuneration policy, determining each individual's total remuneration package and setting the performance measures for performance-related pay.

These decisions are carefully considered in the context of the Group's strategic goals, culture, external impacts, market practice and wider workforce remuneration. The aim is to ensure that remuneration and incentives adhere to the principles of good corporate governance, support good risk management practice and promote long-term sustainable Company performance. The Company remains fully committed to ensuring that the Group's remuneration policy and out-turns are aligned to its culture and values. 'What' has been achieved is equally balanced with 'How' this has been executed in the considerations of performance and remuneration out-turns. The approach is holistic and extends from leadership and senior management right through the wider workforce.

In setting senior remuneration, the primary objective is to ensure the enhancement of the Group's resources, by securing and retaining quality senior management who can deliver the Group's strategic ambitions in accordance with our purpose and the interests of shareholders. A management incentive plan was established during the course of the year to ensure these objectives are met.



## Directors' report (*continued*)

### Principle six: stakeholder relationships and engagement

Stakeholder interests are at the heart of every strategic and operational decision taken by the board. Our focus on discharging our responsibilities to promote the success of the Company in accordance with section 172 of the Companies Act 2006 and the impact our decisions will have on our stakeholder groups has continued following TDR's acquisition of the Group. For further detail, please see the 'Section 172 Statement' on pages 13 and 14 of the strategic report.

### **Statement of disclosure of information to the auditor**

Each of the persons who is a director at the date of approval of the financial statements confirms that:

- so far as the director is aware, there is no relevant audit information of which the Company's auditor is unaware; and
- the director has taken all steps he ought to have taken as a director to make himself aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of section 418 of the Companies Act 2006.

### **Auditor**

KPMG LLP has indicated its willingness to accept reappointment as auditor of the Company. Appropriate arrangements have been put in place concerning their re-appointment in the absence of an annual general meeting.

By order of the board and signed on its behalf by:

.....

**Philip Shepherd**

Director

23 March 2023

## Statement of directors' responsibilities in respect of the annual report, the strategic report, the directors' report and the financial statements

The directors are responsible for preparing the annual report, the strategic report, the directors' report and the Group and Company financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare Group and Company financial statements for each financial year. Under that law they have elected to prepare the Group and Company financial statements in accordance with UK-adopted international accounting standards and applicable law.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and Company and of the Group's profit or loss for that period. In preparing these Group and Company financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable, relevant and reliable;
- state whether they have been prepared in accordance with UK-adopted international accounting standards;
- assess the Group and Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the Group or the Company or to cease operations, or have no realistic alternative but to do so.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Group and to prevent and detect fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the Company's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

By order of the board and signed on its behalf by:

.....  
**Philip Shepherd**

Director

23 March 2023



# Independent auditor's report to the members of Sherwood Parentco Limited

## Opinion

We have audited the financial statements of Sherwood Parentco Limited ("the Company") for the year ended 31 December 2022 which comprise the consolidated statement of profit or loss and other comprehensive income, the consolidated and Parent statement of financial position, the consolidated and Parent statement of changes in equity, the consolidated and Parent statement of cash flows and related notes, including the significant accounting policies in note 3.

In our opinion:

- the financial statements give a true and fair view of the state of the Group's and of the parent Company's affairs as at 31 December 2022 and of the Group's loss for the year then ended;
- the Group financial statements have been properly prepared in accordance with UK-adopted international accounting standards;
- the parent Company financial statements have been properly prepared in accordance with UK-adopted international accounting standards and as applied in accordance with the provisions of the Companies Act 2006; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the Group in accordance with, UK ethical requirements including the FRC Ethical Standard. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

## Going concern

The directors have prepared the financial statements on the going concern basis as they do not intend to liquidate the Group or the Company or to cease their operations, and as they have concluded that the Group and the Company's financial position means that this is realistic. They have also concluded that there are no material uncertainties that could have cast significant doubt over their ability to continue as a going concern for at least a year from the date of approval of the financial statements ("the going concern period").

In our evaluation of the directors' conclusions, we considered the inherent risks to the Group's business model and analysed how those risks might affect the Group and Company's financial resources or ability to continue operations over the going concern period.

Our conclusions based on this work:

- we consider that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate;
- we have not identified, and concur with the directors' assessment that there is not, a material uncertainty related to events or conditions that, individually or collectively, may cast significant doubt on the Group or the Company's ability to continue as a going concern for the going concern period.

However, as we cannot predict all future events or conditions and as subsequent events may result in outcomes that are inconsistent with judgements that were reasonable at the time they were made, the above conclusions are not a guarantee that the Group or the Company will continue in operation.

## Fraud and breaches of laws and regulations – ability to detect

### *Identifying and responding to risks of material misstatement due to fraud*

To identify risks of material misstatement due to fraud ("fraud risks") we assessed events or conditions that could indicate an incentive or pressure to commit fraud or provide an opportunity to commit fraud. Our risk assessment procedures included:

- Enquiring of directors, the audit committee, internal audit and inspection of policy documentation as to the Group's high-level policies and procedures to prevent and detect fraud, including the internal audit function, and the Group's channel for "whistleblowing", as well as whether they have knowledge of any actual, suspected or alleged fraud.

## **Independent auditor's report to the members of Sherwood Parentco Limited (continued)**

- Reading board minutes and attending audit committee meetings;
- Considering remuneration incentive schemes and performance targets for management; and.
- Using analytical procedures to identify any unusual or unexpected relationships.

We communicated identified fraud risks throughout the audit team and remained alert to any indications of fraud throughout the audit. This included communication from the Group audit team to component audit teams of relevant fraud risks identified at the Group level and request to component audit teams to report to the Group audit team any instances of fraud that could give rise to a material misstatement at the Group level.

As required by auditing standards, and taking into account possible pressures to meet profit targets and our overall knowledge of the control environment, we perform procedures to address the risk of management override of controls and the risk of fraudulent revenue recognition, in particular:

- the risk that Group and component management may be in a position to make inappropriate accounting entries; and
- the risk of bias in accounting estimates and judgements such as revenue from portfolio investments.

On this audit we do not believe there is a fraud risk related to non-portfolio investment revenue recognition because there are no estimates or judgements involved in the recognition and calculation of these revenue streams.

In addition to above, we identified a fraud risk in relation to valuation of estimated remaining cashflows and discount rates. We did not identify any additional fraud risks.

In determining the audit procedures we took into account the results of our evaluation and testing of the operating effectiveness of some of the Group-wide fraud risk management controls

We also performed procedures including:

- Identifying journal entries and other adjustments to test for all in scope components based on risk criteria and comparing the identified entries to supporting documentation. These included those posted to unusual or seldom-used accounts having corresponding debit to portfolio assets, journal entries containing key words, journal entries just before year end with blank descriptions linked to portfolio assets, duplicate journals, unexpected account combinations linked to portfolio assets and journals linked to related parties;
- Evaluating the business purpose of significant unusual transactions; and
- Assessing whether the judgements made in making accounting estimates are indicative of a potential bias.

### *Identifying and responding to risks of material misstatement related to compliance with laws and regulations*

We identified areas of laws and regulations that could reasonably be expected to have a material effect on the financial statements from our general commercial and sector experience and through discussion with the directors and other management (as required by auditing standards), and from inspection of the Group's regulatory and legal correspondence and discussed with the directors and other management the policies and procedures regarding compliance with laws and regulations.

As the Group is regulated, our assessment of risks involved gaining an understanding of the control environment including the Group's procedures for complying with regulatory requirements.

We communicated identified laws and regulations throughout our team and remained alert to any indications of non-compliance throughout the audit. This included communication from the Group audit team to component audit teams of relevant laws and regulations identified at the Group level, and a request for component auditors to report to the Group audit team any instances of non-compliance with laws and regulations that could give rise to a material misstatement at the Group level.

The potential effect of these laws and regulations on the financial statements varies considerably.

## **Independent auditor's report to the members of Sherwood Parentco Limited**

### ***(continued)***

Firstly, the Group is subject to laws and regulations that directly affect the financial statements including financial reporting legislation (including related companies legislation), distributable profits legislation and taxation legislation and we assessed the extent of compliance with these laws and regulations as part of our procedures on the related financial statement items.

Secondly, the Group is subject to many other laws and regulations where the consequences of non-compliance could have a material effect on amounts or disclosures in the financial statements, for instance through the imposition of fines or litigation. We identified the following areas as those most likely to have such an effect: data protection laws, anti-bribery, anti-money laundering, consumer protection employment law, and certain aspects of company legislation recognising the financial and regulated nature of the Group's activities. Auditing standards limit the required audit procedures to identify non-compliance with these laws and regulations to enquiry of the directors and other management and inspection of regulatory and legal correspondence, if any. Therefore if a breach of operational regulations is not disclosed to us or evident from relevant correspondence, an audit will not detect that breach.

#### *Context of the ability of the audit to detect fraud or breaches of law or regulation*

Owing to the inherent limitations of an audit, there is an unavoidable risk that we may not have detected some material misstatements in the financial statements, even though we have properly planned and performed our audit in accordance with auditing standards. For example, the further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely the inherently limited procedures required by auditing standards would identify it.

In addition, as with any audit, there remained a higher risk of non-detection of fraud, as these may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls. Our audit procedures are designed to detect material misstatement. We are not responsible for preventing non-compliance or fraud and cannot be expected to detect non-compliance with all laws and regulations.

#### **Strategic report and directors' report**

The directors are responsible for the strategic report and the directors' report. Our opinion on the financial statements does not cover those reports and we do not express an audit opinion thereon.

Our responsibility is to read the strategic report and the directors' report and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work:

- we have not identified material misstatements in the strategic report and the directors' report;
- in our opinion the information given in those reports for the financial year is consistent with the financial statements; and
- in our opinion those reports have been prepared in accordance with the Companies Act 2006.

#### **Matters on which we are required to report by exception**

Under the Companies Act 2006, we are required to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent Company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent Company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in these respects.

## **Independent auditor's report to the members of Sherwood Parentco Limited (continued)**

### **Directors' responsibilities**

As explained more fully in their statement set out on page 22, the directors are responsible for: the preparation of the financial statements and for being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the Group and parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the Group or the parent Company or to cease operations, or have no realistic alternative but to do so.

### **Auditor's responsibilities**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A fuller description of our responsibilities is provided on the FRC's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities).

### **The purpose of our audit work and to whom we owe our responsibilities**

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

**Jatin Patel (Senior Statutory Auditor)**

**for and on behalf of KPMG LLP, Statutory Auditor**

*Chartered Accountants*

15 Canada Square

London

E14 5GL

23 March 2023

## Consolidated statement of profit or loss and other comprehensive income for the year to 31 December 2022

		Year to 31 December 2022	As re-presented Incorporation to 31 December 2021
	Note	£000	£000
<b>Continuing operations</b>			
Income from portfolio investments at amortised cost	22	97,812	26,929
Fair value gains on portfolio investments at FVTPL	22	21,351	27,229
Impairment gains/(losses) on portfolio investments at amortised cost	22	9,130	(4,908)
Income from real estate inventories	22	2,072	379
<b>Total income from portfolio investments</b>		<b>130,365</b>	<b>49,629</b>
Integrated fund and asset management income	5	162,323	28,641
Gain on disposal of subsidiary	29	2,121	–
Other income		963	55
<b>Total income</b>		<b>295,772</b>	<b>78,325</b>
<b>Operating expenses:</b>			
Collection activity and fund management costs	9	(129,507)	(33,191)
Loss on reclassification to held for sale	29	(21,342)	–
Other operating expenses	9	(142,314)	(73,464)
<b>Total operating expenses</b>		<b>(293,163)</b>	<b>(106,655)</b>
<b>Operating profit/(loss)</b>		<b>2,609</b>	<b>(28,330)</b>
Derivative fair value movements	21	(4,834)	–
Finance income		537	9
Finance costs	7	(83,686)	(39,305)
Share of profit in associate		1,684	–
<b>Loss before tax</b>		<b>(83,690)</b>	<b>(67,626)</b>
Taxation charge on ordinary activities	10	(1,417)	(4,023)
<b>Loss for the year/period from continuing operations<sup>1</sup></b>		<b>(85,107)</b>	<b>(71,649)</b>
<b>Other comprehensive loss:</b>			
Items that are or may be reclassified subsequently to profit or loss:			
Foreign exchange translation difference arising on revaluation of foreign operations		1,877	952
Movement on the hedging reserve		556	–
<b>Total comprehensive loss</b>		<b>(82,674)</b>	<b>(70,697)</b>
<b>(Loss)/profit after tax attributable to:</b>			
Owners of the Company		(84,756)	(71,672)
Non-controlling interest		(351)	23
		<b>(85,107)</b>	<b>(71,649)</b>
<b>Comprehensive (loss)/ income attributable to:</b>			
Owners of the Company		(82,323)	(70,720)
Non-controlling interest		(351)	23
		<b>(82,674)</b>	<b>(70,697)</b>

<sup>1</sup> The loss before tax of £83,690,000 for the year to 31 December 2022 (Period from incorporation to 31 December 2021: £67,626,000) includes £50,280,000 of net adjusting costs (2021: £70,140,000), with an underlying loss before tax of £33,410,000 (2021: £2,514,000 profit). For the reconciliation between these results and the condensed consolidated profit and loss, please see the reconciliation on page 104.

Note –There has been a reclassification between the two operating expenses rows ‘collection activity and fund management costs’ and ‘other operating expenses’ in the prior year. This change was made to better reflect the evolved nature of the Group’s business model and presenting direct costs of the Group’s business lines is deemed to provide more relevant information. As such, we have reclassified £438,000 from ‘other operating expenses’ to ‘collection activity and fund management costs’ in the prior period. The total operating expenses impact is £nil. Further information can be found in note 5.

## Consolidated and parent statement of financial position at 31 December 2022

		Group 2022	Parent 2022	Group 2021	Parent 2021
	Note	£000	£000	£000	£000
<b>Assets</b>					
Cash and cash equivalents		143,603	–	198,911	–
Derivative asset	24	808	–	–	–
Trade and other receivables	14	65,041	506	52,360	–
Portfolio investments – amortised cost	22	392,182	–	704,944	–
Portfolio investments – FVTPL	22	331,199	–	302,808	–
Portfolio investments – real estate inventories	22	51,463	–	41,029	–
Property, plant and equipment	13	27,614	–	16,634	–
Intangible assets	12	104,890	–	128,429	–
Deferred tax asset	10	4,815	–	3,212	–
Investment in subsidiary undertakings	21	–	577,725	–	577,725
Investment in associates	21	64,150	–	62,184	–
Goodwill	11	698,879	–	688,063	–
Assets held for sale	29	270,986	–	5,655	–
<b>Total assets</b>		<b>2,155,630</b>	<b>578,231</b>	<b>2,204,229</b>	<b>577,725</b>
<b>Liabilities</b>					
Bank overdrafts	27	8,423	–	9,630	–
Revolving credit facility	27	169,104	–	167,373	–
Derivative liability	24	30,335	–	25,607	–
Trade and other payables	15	173,446	651	190,604	55
Current tax liability		1,902	–	1,837	–
Other borrowings	27	13,590	–	2,241	–
Asset-backed loans	27	8,246	–	55,158	–
Senior secured notes	27	1,258,358	–	1,211,416	–
Deferred tax liability	10	27,851	–	24,286	–
Liabilities held for sale	29	36,927	–	5,655	–
<b>Total liabilities</b>		<b>1,728,182</b>	<b>651</b>	<b>1,693,807</b>	<b>55</b>
<b>Equity</b>					
Share capital	17	166,813	166,813	166,813	166,813
Share premium	17	410,859	410,859	410,859	410,859
Retained deficit		(156,428)	(92)	(71,672)	(2)
Hedging reserve		556	–	–	–
Other reserves		2,829	–	952	–
<b>Total equity attributable to shareholders</b>		<b>424,629</b>	<b>577,580</b>	<b>506,952</b>	<b>577,670</b>
Non-controlling interest		2,819	–	3,470	–
<b>Total equity</b>		<b>427,448</b>	<b>577,580</b>	<b>510,422</b>	<b>577,670</b>
<b>Total equity and liabilities</b>		<b>2,155,630</b>	<b>578,231</b>	<b>2,204,229</b>	<b>577,725</b>

Approved by the board of directors on 23 March 2023, signed and authorised for issue on its behalf by:

.....  
**Philip Shepherd**  
Director  
Registered in England and Wales No: 13299333

## Consolidated and parent statement of changes in equity for the year to 31 December 2022

Group	Ordinary shares £000	Share premium £000	Retained earnings £000	Translation reserve <sup>1</sup> £000	Hedging reserve <sup>1</sup> £000	Total £000	Non- controlling interest £000	Total £000
<b>Balance at 29 March 2021 (incorporation)</b>	–	–	–	–	–	–	–	–
Loss after tax	–	–	(71,672)	–	–	(71,672)	23	(71,649)
Exchange differences	–	–	–	952	–	952	–	952
Total comprehensive loss for the period	–	–	(71,672)	952	–	(70,720)	23	(70,697)
Shares issued	166,813	410,859	–	–	–	577,672	–	577,672
Minority interest on acquisition	–	–	–	–	–	–	3,447	3,447
<b>Balance at 31 December 2021</b>	<b>166,813</b>	<b>410,859</b>	<b>(71,672)</b>	<b>952</b>	<b>–</b>	<b>506,952</b>	<b>3,470</b>	<b>510,422</b>
Loss after tax	–	–	(84,756)	–	–	(84,756)	(351)	(85,107)
Exchange differences	–	–	–	1,877	–	1,877	–	1,877
Net fair value gains – cash flow hedges	–	–	–	–	741	741	–	741
Tax on hedged items	–	–	–	–	(185)	(185)	–	(185)
Total comprehensive loss for the year	–	–	(84,756)	1,877	556	(82,323)	(351)	(82,674)
Distributions to non-controlling interests	–	–	–	–	–	–	(1,818)	(1,818)
Minority interest on acquisition	–	–	–	–	–	–	1,518	1,518
<b>Balance at 31 December 2022</b>	<b>166,813</b>	<b>410,859</b>	<b>(156,428)</b>	<b>2,829</b>	<b>556</b>	<b>424,629</b>	<b>2,819</b>	<b>427,448</b>

<sup>1</sup> Other reserves total £3,385,000 (2021: £952,000).

Parent	Ordinary shares £000	Share premium £000	Retained earnings £000	Total £000
<b>Balance at 29 March 2021 (incorporation)</b>	–	–	–	–
Loss after tax	–	–	(2)	(2)
Total comprehensive loss for the period	–	–	(2)	(2)
Shares issued	166,813	410,859	–	577,672
<b>Balance at 31 December 2021</b>	<b>166,813</b>	<b>410,859</b>	<b>(2)</b>	<b>577,670</b>
Loss after tax	–	–	(90)	(90)
Total comprehensive loss for the year	–	–	(90)	(90)
<b>Balance at 31 December 2022</b>	<b>166,813</b>	<b>410,859</b>	<b>(92)</b>	<b>577,580</b>

## Consolidated and parent company statement of cash flow for the year to 31 December 2022

		Group 2022	Parent 2022	Group 2021	Parent 2021
	Note	£000	£000	£000	£000
<b>Net cash generated by/(used in) operations</b>	<b>30</b>	<b>61,243</b>	<b>–</b>	<b>(56,796)</b>	<b>(2)</b>
<b>Investing activities</b>					
Purchases of property, plant and equipment	13	(14,642)	–	(669)	–
Purchases of intangible assets	12	(7,380)	–	(1,200)	–
Proceeds from disposal of intangible assets and property, plant and equipment		406	–	57	–
Acquisition of an associate		–	–	(24,500)	–
Acquisition of subsidiaries, net of cash acquired	28	2,475	–	(387,930)	(512,951)
Disposal of subsidiary, net of cash		(1,147)	–	–	–
Deferred consideration paid in connection with subsidiary acquisitions		(1,404)	–	(8,581)	–
<b>Net cash used in investing activities</b>		<b>(21,692)</b>	<b>–</b>	<b>(422,823)</b>	<b>(512,951)</b>
<b>Financing activities</b>					
Movements in other banking facilities		(5,442)	–	(319,705)	–
Proceeds from RCF and other borrowings		11,432	–	263,162	–
Proceeds from senior notes issuing		–	–	1,226,705	–
Redemption of senior notes		–	–	(959,084)	–
Early bond repayment costs		–	–	(17,035)	–
Repayment of asset backed loans		(47,156)	–	(19,408)	–
Payment of interest on senior notes		(63,669)	–	(4,750)	–
Payment of interest on revolving credit facility		(9,067)	–	–	–
Payment of interest on asset-backed loans		(1,189)	–	(658)	–
Issue of share capital		–	–	512,951	512,953
Bank interest received		537	–	9	–
Bank and other similar fees paid		(962)	–	(359)	–
Distributions to non-controlling interest		(1,818)	–	–	–
Lease payments	19	(5,449)	–	(1,191)	–
Payment of deferred interest		(140)	–	(1,419)	–
Parent company funding		16,796	–	–	–
<b>Net cash flow (used in)/generated by financing activities</b>		<b>(106,127)</b>	<b>–</b>	<b>679,218</b>	<b>512,953</b>
<b>Net (decrease)/increase in cash and cash equivalents</b>		<b>(66,576)</b>	<b>–</b>	<b>199,599</b>	<b>–</b>
<b>Cash and cash equivalents at beginning of period<sup>1</sup></b>		<b>202,263</b>	<b>–</b>	<b>–</b>	<b>–</b>
Effect of exchange rates on cash and cash equivalents		7,916	–	2,664	–
<b>Cash and cash equivalents at end of period including held for sale</b>		<b>143,603</b>	<b>–</b>	<b>202,263</b>	<b>–</b>
Cash and cash equivalents held for sale <sup>1</sup>		–	–	(3,352)	–
<b>Cash and cash equivalents at end of period excluding held for sale</b>		<b>143,603</b>	<b>–</b>	<b>198,911</b>	<b>–</b>

<sup>1</sup> £3,352,000 of cash and cash equivalents in respect of the Whitestar Italy platform, for disclosure purposes has been moved to 'Assets held for sale' on the condensed consolidated statement of financial position and is included in the opening cash and cash equivalents position for the period ended 31 December 2022. See note 29 for more information.

Included within cash and cash equivalents is £8,021,000 (2021: £11,513,000) of cash which may be subject to constraints regarding when the balance can be remitted, such as cash in a consolidated structure awaiting a payment date.



## Notes to the Financial Statements

### 1.1 General information

Sherwood Parentco Limited ('the Company') is a private company limited by shares, incorporated in England and Wales. The address of the registered office is presented on page 1. The financial statements are presented in pounds sterling, which is the Company's functional currency. All amounts have been rounded to the nearest thousand except when otherwise indicated.

The Company's subsidiaries, both direct and indirect, at 31 December 2022 are listed in note 21.

The Group's principal activity is to identify, acquire, manage and service secured and unsecured loan, real estate and other non-core investment portfolios, through an integrated fund manager model.

### 1.2. Basis of preparation and going concern

The Group and Company's financial statements for the year to 31 December 2022 have been prepared in accordance with UK-adopted international accounting standards.

As permitted by section 408 of the Companies Act 2006, a separate income statement and related notes of the Company have not been presented in this annual report and accounts. A number of the Group's subsidiaries have chosen to take advantage of the audit exemption set out within section 479A of the Companies Act 2006 for the year ended 31 December 2022, with the parent Company providing a declaration of guarantee in accordance with section 479C of the Companies Act 2006 for the relevant subsidiaries as at 31 December 2022. A full listing of the subsidiaries availing of the guarantee and audit exemption is set out in note 21.

The financial statements of the Group have been prepared under the historical cost convention other than the fair value of derivative contracts and certain portfolio investments and the amortised cost accounting for other financial assets and liabilities.

#### Going concern statement

In assessing whether the going concern basis is appropriate to adopt for the Group as at 31 December 2022, the directors have undertaken thorough analysis of forecast cash flow models and scenarios for a period of at least 12 months from the date of approval of these accounts, with the primary focus of detailed forecasting running to the end of 2023.

A base case forecast, and several downside scenarios, have been prepared reflecting the Group's current financial position and expected future performance. The severe downside case is based upon the Oxford Economics severe downside IFRS 9 macroeconomic scenario. This scenario is also used for the Group's IFRS 9 modelling, as well as for modelling potential investment outcomes for LPs. An in-house model is used to translate the OE macroeconomic forecasts into forecast outcomes for ERCs. The ERC impact of the severe downside macroeconomic scenario has been applied to all portfolio collections and income in the model, as well as an across the board decrease in servicing and fund management revenue of the same magnitude. This is then analysed against historical outcomes and associated levels of liquidity and leverage to assess plausibility. Key items considered within each forecast were the future outlook for HPI and default rates, including the length and severity of any potential macroeconomic shock, and the impact these may have on the Group's cash flows. These cash flows were considered against the Group's future liquidity position, taking into account that there are no bond maturities until 2026. Adherence to the Group's leverage covenant was also considered in all scenarios.

The results of this scenario analysis show that in a severe but plausible downside scenario, before considering any management actions (such as cost reductions, slowing purchases and collection acceleration) as required, the Group is able to maintain sufficient liquidity, operate within banking covenants, and to continue as a going concern. This scenario was aligned to the severe downside forecasts outlined in note 22.

Finally, a reverse stress test has also been prepared to identify the magnitude of a downside stress that needs to occur to cause the group to breach its liquidity headroom and/or leverage covenant. It has been concluded that this represents an overly severe and implausible scenario. Based on all of the above indicators, the directors believe that it remains appropriate to prepare the financial statements on a going concern basis.

## Notes to the Financial Statements (*continued*)

### 2. Accounting Standards

#### New standards

The following new standards and interpretations are mandatory for the year beginning 1 January 2022:

- Onerous contracts – cost of fulfilling a contract (Amendments to IAS 37);
- Annual improvements to IFRS standards 2018-2020;
- Property, Plant and Equipment: Proceeds before Intended Use (Amendments to IAS 16);
- Reference to the Conceptual Framework (Amendments to IFRS 3).

The above standards are not expected to have a significant impact on the Group's financial statements.

#### 2.1 Standards issued but not yet adopted

A number of new standards and amendments to standards are effective for annual periods beginning after 1 January 2023 and earlier application is permitted; however, the Company has not early adopted the new or amended standards in preparing these financial statements.

The following amended standards are not expected to have a significant impact on the Company's financial statements:

- Classification of liabilities as current or non-current (Amendments to IAS 1);
- IFRS 17 Insurance contracts;
- Accounting policies, changes in accounting estimates and errors: definition (Amendments to IAS 8); and
- Amendments to IAS 1 presentation of financial statements and IFRS practice statement 2 making material judgements;
- Deferred tax related to assets and liabilities arising from a single transaction – Amendments to IAS 12 Income Taxes.

### 3. Significant Accounting Policies

#### Business combinations

The Group accounts for business combinations using the acquisition method when control is transferred to the Group.

The consideration transferred in the acquisition is measured at fair value, as are the identifiable net assets acquired. Any goodwill that arises is tested annually for impairment. Any gain on a bargain purchase is recognised in profit or loss immediately. Transaction costs are expensed as incurred, except if they are related to the issue of debt or equity securities.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are recognised in profit or loss.

#### Deferred and contingent consideration

During the normal course of business, the Group enters in agreements with third parties to purchase portfolios of financial assets, and the consideration paid may include an element of deferred consideration. Such consideration is discounted at the Group's weighted average cost of debt to its present value at the point of initial recognition of the acquired portfolio asset, and this discounted amount is included within the purchase price of the portfolio asset. A liability for the discounted amount of deferred consideration is also recognised at this time. Subsequent to this, the discount taken from the gross deferred consideration payable to the initial present value is recognised in the income statement as a finance cost over time.

Usually as part of business acquisitions, the Group also enters into arrangements with third parties to pay amounts in the future which are contingent on the outcome of a future event, such as the acquired business meeting certain operational or financial targets. Any contingent consideration is measured at fair value at the date of acquisition. In such instances, the Group forms an initial estimation of the fair value of such consideration by assessing the likelihood of paying out a range of amounts, and using this analysis to calculate the probability-weighted average expected pay-out. This amount is then discounted at the Group's cost of debt to bring it to its present value at the point of acquisition. An assessment is made at this point as to whether the payments constitute a post-employment benefit arrangement with former owners, or not. If this is not the case, the present value is included within the consideration paid to acquire the business and within goodwill, if relevant. Each period, the discount is unwound to the income statement as a finance cost, and the liability is remeasured to its current fair value at that point in time with the remeasurement to the income statement as an other operating expense.

If an obligation to pay contingent consideration that meets the definition of a financial instrument is classified as equity, then it is not remeasured and settlement is accounted for within equity.

## Notes to the Financial Statements *(continued)*

### 3. Significant Accounting Policies *(continued)*

#### Non-controlling interests (NCI)

NCI are measured at their proportionate share of the acquiree's identifiable net assets at the date of acquisition. Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions.

#### Subsidiaries

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company (its subsidiaries) made up to 31 December 2022 and the comparative period.

'Subsidiaries' are entities controlled by the Group. The Group 'controls' an entity if it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The Group reassesses whether it has control if there are changes to one or more of the elements of control. This includes circumstances in which protective rights held (e.g. those resulting from a lending relationship) become substantive and lead to the Group having power over an investee.

The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control commences until the date on which control ceases. The results of subsidiaries acquired or disposed of during the period are included in the consolidated statement of profit or loss and other comprehensive income from the effective date of acquisition or up to the effective date of disposal, as appropriate. Where necessary, adjustments are made to the financial statements of subsidiaries to bring the accounting policies used in line with those used by the Group. All intra-Group transactions, balances, income and expenses are eliminated on consolidation.

#### *i. Loss of control*

When the Group loses control over a subsidiary, it derecognises the assets and liabilities of the subsidiary, and any related NCI and other components of equity. Any resulting gain or loss is recognised in profit or loss. Any interest retained in the former subsidiary is measured at fair value when control is lost.

#### *ii. Transactions eliminated upon consolidation*

Intra-group balances and transactions, and any unrealised income and expenses (except for foreign currency transaction gains or losses) arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

#### Associates

Associates are those entities in which the Group has significant influence, but not control, over the financial and operating policies. Significant influence is presumed to exist when the Group holds between 20% and 50% of the voting power of another entity, or can demonstrate significant influence, or evidence through a number of aspects such as representation on the board of directors, participation in policy-making and decisions, material transactions between the entity and investee, interchange of managerial personnel or provision of essential technical information. Associates are accounted for using the equity method and are initially recognised at cost. The consolidated financial statements include the Group's share of the total comprehensive income and equity movements of the associate from the date that significant influence commences until the date that it ceases.

#### Securitisation vehicles

Securitisation vehicles in which the Group holds an economic interest are usually operated according to predetermined criteria that are part of the initial design of the vehicles. The Group is exposed to variability of returns from the vehicles through its holding of various securities in the vehicles.

Outside the day-to-day servicing of the receivables (which may be carried out by the Group under a servicing contract), key decisions are usually required only when the intent of the participants regarding the design of the economic structure or the strategy for the collection of the underlying assets changes.

In assessing whether it has control, the Group considers whether it manages the key decisions that most significantly affect these vehicles' returns, alongside its total variability related to its economic interests in the vehicles. As a result, the Group has concluded that it controls some of these vehicles, but not all (for more information on consolidated vehicles, see note 25).

#### Investment funds

The Group acts as fund manager to a number of investment funds. Determining whether the Group controls such an investment fund usually focuses on the assessment of the aggregate economic interests of the Group in the fund (comprising any carried interests and expected management fees) and the investors' rights to remove fund manager.

## Notes to the Financial Statements (*continued*)

### 3. Significant Accounting Policies (*continued*)

For all funds managed by the Group, the investors are able to vote by simple majority, less than ten investors, to remove the Group as fund manager without cause.

In summary, the number of investors who are required to act together to remove the Group as fund manager without cause is low. Although similar, the investment strategies of the Group and other investors in the fund are different, with the Group having the option to not invest in certain circumstances. Therefore, despite the Group's variability of its aggregate economic interest in some cases being above 30% (depending on which items are included/excluded), the Group has concluded that it acts as agent for the investors in all cases, and therefore has not consolidated these funds.

For further disclosure in respect of unconsolidated securitisation vehicles and investment funds in which the Group has an interest or for which it is a sponsor, see note 25.

#### Assets held for sale

Non-current assets, or disposal groups comprising assets and liabilities, are classified as held-for-sale if it is highly probable that they will be recovered primarily through sale rather than through continuing use.

Such assets, or disposal groups, are generally measured at the lower of their carrying amount and fair value less costs to sell. Any impairment loss on a disposal group is allocated first to goodwill, and then to the remaining assets and liabilities on a pro rata basis, except that no loss is allocated to financial assets, deferred tax assets or employee benefit assets, which continue to be measured in accordance with the Group's other accounting policies. Impairment losses on initial classification as held-for-sale or held-for-distribution and subsequent gains and losses on remeasurement are recognised in profit or loss.

Once classified as held-for-sale, intangible assets and property, plant and equipment are no longer amortised or depreciated.

#### Foreign currency

##### *Foreign currency transactions*

Transactions in foreign currencies are translated into the respective functional currencies of Group entities at the spot exchange rates at the date of the transactions. The functional currency of the Group is pounds sterling, which is also the presentational currency of the Group.

Monetary assets and liabilities denominated in foreign currencies are translated into the functional currency at the spot exchange rate at the reporting date. The foreign currency gain or loss on monetary items is the difference between the amortised cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period and the carrying amount in the foreign currency, translated at the spot exchange rate at the end of the period.

Non-monetary assets and liabilities that are measured at fair value in a foreign currency are translated into the functional currency at the spot exchange rate at the date on which the fair value is determined. Non-monetary items that are measured based on historical cost in a foreign currency are translated using the spot exchange rate at the date of the transaction.

Foreign currency differences arising on translation are generally recognised in profit or loss.

#### Interest

##### *i. Effective interest rate*

Interest income and expense are recognised in profit or loss using the effective interest method. The 'effective interest rate' is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument to:

- The gross carrying amount of the financial asset; or
- The amortised cost of the financial liability.

When calculating the effective interest rate for financial instruments other than purchased or originated credit-impaired assets, the Group estimates future cash flows considering all contractual terms of the financial instrument, but not the expected credit loss (ECL).

For purchased or originated credit-impaired financial assets, a credit-adjusted effective interest rate is calculated using estimated future cash flows including ECL. This is the case for all the Group's portfolio investments held at amortised cost, recognised since the introduction of IFRS 9.

## Notes to the Financial Statements *(continued)*

### 3. Significant Accounting Policies *(continued)*

Additionally, for such assets, the future cash flows are forecast across the next 84 months following the balance sheet date. This is the point by which substantially all of the cash flows will have been received from a normal portfolio investment.

The calculation of the effective interest rate includes transaction costs and fees paid or received that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or financial liability, such as legal and due diligence fees.

#### *ii. Amortised cost and gross carrying amount*

The 'amortised cost' of a financial asset or financial liability is the amount at which the financial asset or financial liability is measured on initial recognition minus the principal repayments, plus or minus the cumulative amortisation, using the effective interest method, of any difference between that initial amount and the expected cash flows and, for financial assets, adjusted for any ECL allowance.

The 'gross carrying amount of a financial asset' is the amortised cost of a financial asset before adjusting for any ECL allowance. However, for amortised cost portfolio assets the concept of a separable ECL allowance is not applied, because due to the nature of the portfolio assets, expected cash flows are forecast including an estimate of ECLs, including multiple economic scenarios.

#### *iii. Calculation of interest income and expense*

The effective interest rate of a financial asset or financial liability is calculated on initial recognition. In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit impaired) or to the amortised cost of the liability. The effective interest rate is revised as a result of periodic re-estimation of cash flows of floating-rate instruments to reflect movements in market rates of interest. The effective interest rate is also revised for fair value hedge adjustments at the date on which amortisation of the hedge adjustment begins.

For financial assets that have become credit-impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the amortised cost of the financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis.

For financial assets that were credit-impaired on initial recognition, which includes all of the Group's portfolio investments held at amortised cost, interest income is calculated by applying the credit-adjusted effective interest rate to the amortised cost of the asset. The calculation of interest income does not revert to a gross basis, even if the credit risk of the asset improves. Subsequently, the carrying value of the portfolios is adjusted by updating future cash receipts and discounting them using the original credit adjusted effective interest rate with the subsequent remeasurement recognised as impairment through the statement of profit or loss. Updated future cash receipts are those expected in the normal course of maximising recoverability of credit-impaired assets.

Interest income and expense on other financial assets and financial liabilities at FVTPL are presented in fair value gains on portfolio investments at FVTPL.

#### **Fair value gains on portfolio investments at FVTPL**

Fair value gains on portfolio investments at FVTPL represents all of the income and expenses relating to the Group's portfolio investments which are classified as FVTPL. The line item includes fair value changes, interest and dividends.

#### **Leases**

##### *i. Group acting as a lessee*

At inception of a contract, the Group assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Group uses the definition of a lease in IFRS 16.

At commencement or on modification of a contract that contains a lease component, the Group allocates consideration in the contract to each lease component on the basis of its relative standalone price. However, for leases of premises the Group has elected not to separate non-lease components and accounts for the lease and non-lease components as a single lease component.

## Notes to the Financial Statements *(continued)*

### 3. Significant Accounting Policies *(continued)*

The Group recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove any improvements made to premises.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the shorter of its useful economic life and the lease term. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Generally, the Group uses its incremental borrowing rate as the discount rate.

The Group determines its incremental borrowing rate by analysing its borrowings from various external sources and makes certain adjustments to reflect the terms of the lease and type of asset leased.

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable under a residual value guarantee; and
- the exercise price under a purchase option that the Group is reasonably certain to exercise, lease payments in an optional renewal period if the Group is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the Group is reasonably certain not to terminate early.

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, if the Group changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset. The adjustment is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

The Group presents right-of-use assets in 'property, plant and equipment' and lease liabilities in 'trade and other payables' in the statement of financial position.

#### *ii. Short-term leases and leases of low-value assets*

The Group has elected not to recognise right-of-use assets and lease liabilities for leases of low-value assets and short-term leases, including leases of IT equipment. The Group recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

#### *iii. Group acting as a lessor*

None of the arrangements that the Group has entered into have been determined to constitute the Group acting as a lessor under the definitions of IFRS 16.

### **Taxation**

#### *i. Income tax*

Income tax expense comprises current and deferred tax. It is recognised in profit or loss except to the extent that it relates to a business combination, or items recognised directly in equity or in OCI.

The Group has determined that interest and penalties related to income taxes, including uncertain tax treatments, do not meet the definition of income taxes, and therefore has accounted for them under IAS 37 Provisions, Contingent Liabilities and Contingent Assets and has recognised the related expenses in 'other expenses'.



## Notes to the Financial Statements *(continued)*

### 3. Significant Accounting Policies *(continued)*

#### *ii. Current tax*

Current tax comprises the expected tax payable or receivable on the taxable profit or loss for the period. The amount of current tax payable or receivable is the best estimate of the tax amount expected to be paid or received that reflects uncertainty related to income taxes, if any. It is measured using tax rates enacted or substantively enacted at the reporting date. Current tax also includes any tax arising from dividends.

Current tax assets and liabilities are offset only if certain criteria are met.

#### *iii. Deferred tax*

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for:

- temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss;
- temporary differences related to investments in subsidiaries to the extent that the Group is able to control the timing of the reversal of the temporary differences and it is probable that they will not reverse in the foreseeable future; and
- taxable temporary differences arising on the initial recognition of goodwill.

Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be used. Future taxable profits are determined based on the reversal of relevant taxable temporary differences. If the amount of taxable temporary differences is insufficient to recognise a deferred tax asset in full, then future taxable profits, adjusted for reversals of existing temporary differences, are considered, based on business plans for individual subsidiaries in the Group.

Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised; such reductions are reversed when the probability of future taxable profits improves.

Unrecognised deferred tax assets are reassessed at each reporting date and recognised to the extent that it has become probable that future taxable profits will be available against which they can be used.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantively enacted at the reporting date, and reflects uncertainty related to income taxes, if there is any.

Deferred tax assets and liabilities are offset only if certain criteria are met.

The measurement of deferred tax reflects the tax consequences that would follow from the manner in which the Group expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities. For this purpose, the carrying amount of investment property measured at fair value is presumed to be recovered through sale, and the Group has not rebutted this presumption.

#### **Financial assets and financial liabilities**

##### *i. Recognition and initial measurement*

The Group initially recognises portfolio investments, debt securities issued and other financial liabilities on the date on which they are acquired. All other financial instruments (including regular-way purchases and sales of financial assets) are recognised on the trade date, which is the date on which the Group becomes a party to the contractual provisions of the instrument.

A financial asset or financial liability is measured initially at fair value plus or minus, in the case of a financial asset or financial liability not at FVTPL, transaction costs that are directly attributable to the acquisition or issue of a financial asset or financial liability. The fair value of a financial instrument at initial recognition is generally its transaction price.

##### *ii. Classification*

###### *Financial assets*

On initial recognition, a financial asset is classified as measured at: amortised cost, FVOCI or FVTPL.

## Notes to the Financial Statements *(continued)*

### 3. Significant Accounting Policies *(continued)*

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI).

A debt instrument is measured at FVOCI only if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are SPPI.

On initial recognition of an equity investment that is not held for trading, the Group may irrevocably elect to present subsequent changes in fair value in OCI. This election is made on an investment-by-investment basis. No such elections have been made by the Group.

All other financial assets are classified as measured at FVTPL.

In addition, on initial recognition, the Group may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or as at FVOCI as FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise. No such designations have been made by the Group.

#### Business model assessment

The Group makes an assessment of the objective of a business model in which an asset is held at a portfolio level because this best reflects the way the business is managed, and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. In particular, whether management's strategy focuses on earning contractual interest revenue, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of the liabilities that are funding those assets or realising cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Group's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and its strategy for how those risks are managed;
- how managers of the business are compensated (e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected); and
- frequency, volume and timing of sales in prior periods, the reasons for such sales and its expectations about future sales activity.

However, information about sales activity is not considered in isolation, but as part of an overall assessment of how the Group's stated objective for managing the financial assets is achieved and how cash flows are realised.

The Group's portfolio investments are comprised of various types of underlying credit positions. The majority of investments are held by the Group for the primary purpose of collecting the underlying cash flows to the fullest extent possible. Sales of such portfolio investments are not a common occurrence and are not part of management's strategy for such investments when they are purchased.

The Group's co-investment alongside its Fund and Investment Management business is deemed to be held in a different business model than 'hold to collect', as these portfolio investments are managed primarily on a fair value basis, with reporting to senior management on the performance of these assets being prepared on that basis, and key management remuneration being linked to the performance of such assets on a fair value basis. As such, the business model of these assets is neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets. As such, the Group's co-investment alongside its Fund and Investment Management business is classified as FVTPL.



## Notes to the Financial Statements *(continued)*

### 3. Significant Accounting Policies *(continued)*

#### *Assessment of whether contractual cash flows are solely payments of principal and interest*

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as profit margin.

In assessing whether the contractual cash flows are SPPI, the Group considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making the assessment, the Group considers:

- contingent events changing the amount and timing of cash flows;
- leverage features;
- prepayment and extension terms;
- terms that limit the Group's claim to cash flows from specified assets (e.g. non-recourse loans); and
- features that modify consideration of the time value of money (e.g. periodical reset of interest rates).

Equity and similar instruments have contractual cash flows that do not meet the SPPI criterion. Accordingly, all such financial assets are measured at FVTPL unless the FVOCI option is selected.

#### **Contractually linked instruments**

The Group has some investments in securitisations that are considered contractually linked instruments. Contractually linked instruments each have a specified subordination ranking that determines the order in which any cash flows generated by the pool of underlying investments are allocated to the instruments. Such an instrument meets the SPPI criterion only if all of the following conditions are met:

- the contractual terms of the instrument itself give rise to cash flows that are SPPI without looking through to the underlying pool of financial instruments;
- the underlying pool of financial instruments (i) contains one or more instruments that give rise to cash flows that are SPPI; and (ii) may also contain instruments, such as derivatives, that reduce the cash flow variability of the instruments under (i) and the combined cash flows (of the instruments under (i) and (ii)) give rise to cash flows that are SPPI; or align the cash flows of the contractually linked instruments with the cash flows of the pool of underlying instruments under (i) arising as a result of differences in whether interest rates are fixed or floating or the currency or timing of cash flows; and
- the exposure to credit risk inherent in the contractually linked instruments is equal to or less than the exposure to credit risk of the underlying pool of financial instruments.

#### **Reclassifications**

Financial assets are not reclassified subsequent to their initial recognition, except in the period after the Group changes its business model for managing financial assets.

#### **Financial assets**

The Group derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset derecognised) and the sum of (i) the consideration received (including any new asset obtained less any new liability assumed) and (ii) any cumulative gain or loss that had been recognised in OCI is recognised in profit or loss.

Any cumulative gain/loss recognised in OCI in respect of equity investment securities designated as at FVOCI is not recognised in profit or loss on derecognition of such securities. Any interest in transferred financial assets that qualify for derecognition that is created or retained by the Group is recognised as a separate asset or liability.

## Notes to the Financial Statements (*continued*)

### 3. Significant Accounting Policies (*continued*)

In transactions in which the Group neither retains nor transfers substantially all of the risks and rewards of ownership of a financial asset and it retains control over the asset, the Group continues to recognise the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

In certain transactions, the Group retains the obligation to service the transferred financial asset for a fee. The transferred asset is derecognised if it meets the derecognition criteria. An asset or liability is recognised for the servicing contract if the servicing fee is more than adequate (asset) or is less than adequate (liability) for performing the servicing.

#### Financial liabilities

The Group derecognises a financial liability when its contractual obligations are discharged, cancelled or expire.

##### *i. Modifications of financial assets and financial liabilities*

If the terms of a financial asset are modified, then the Group evaluates whether the cash flows of the modified asset are substantially different.

If the cash flows are substantially different, then the contractual rights to cash flows from the original financial asset are deemed to have expired. In this case, the original financial asset is derecognised and a new financial asset is recognised at fair value plus any eligible transaction costs. Any fees received as part of the modification are accounted for as follows:

- fees that are considered in determining the fair value of the new asset and fees that represent reimbursement of eligible transaction costs are included in the initial measurement of the asset; and
- other fees are included in profit or loss as part of the gain or loss on derecognition.

If the modification of a financial asset measured at amortised cost or FVOCI does not result in derecognition of the financial asset, then the Group first recalculates the gross carrying amount of the financial asset using the original effective interest rate of the asset and recognises the resulting adjustment as a modification gain or loss in profit or loss. Any costs or fees incurred and modification fees received adjust the gross carrying amount of the modified financial asset and are amortised over the remaining term of the modified financial asset. The gain or loss is presented as interest income calculated using the effective interest rate method.

The Group derecognises a financial liability when its terms are modified and the cash flows of the modified liability are substantially different. In this case, a new financial liability based on the modified terms is recognised at fair value. The difference between the carrying amount of the financial liability derecognised and the consideration paid is recognised in profit or loss. Consideration paid includes non-financial assets transferred, if any, and the assumption of liabilities, including the new modified financial liability.

If the modification of a financial liability is not accounted for as a derecognition, then the amortised cost of the liability is recalculated by discounting the modified cash flows at the original effective interest rate and the resulting gain or loss is recognised in profit or loss. Any costs and fees incurred are recognised as an adjustment to the carrying amount of the liability and amortised over the remaining term of the modified financial liability by re-computing the effective interest rate on the instrument.

##### *ii. Offsetting*

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted under IFRS Standards, or for gains and losses arising from a group of similar transactions such as in the Group's trading activity.

##### *iii. Fair value measurement*

'Fair value' is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Group has access at that date. The fair value of a liability reflects its non-performance risk.

When one is available, the Group measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as 'active' if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

## Notes to the Financial Statements (*continued*)

### 3. Significant Accounting Policies (*continued*)

If there is no quoted price in an active market, then the Group uses valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

The best evidence of the fair value of a financial instrument on initial recognition is normally the transaction price – i.e. the fair value of the consideration given or received. If the Group determines that the fair value on initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique for which any unobservable inputs are judged to be insignificant in relation to the difference, then the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value on initial recognition and the transaction price.

Subsequently, that difference is recognised in profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.

The fair value of a financial liability with a demand feature (e.g. a demand deposit) is not less than the amount payable on demand, discounted from the first date on which the amount could be required to be paid.

The Group recognises transfers between levels of the fair value hierarchy as of the end of the reporting period during which the change has occurred.

#### *iv. Impairment*

The Group recognises loss allowances for ECL on financial assets that are debt instruments, and that are not measured at FVTPL. No impairment loss is recognised on equity investments. The Group has not taken the low credit risk exemption for any of its financial assets.

The Group measures loss allowances at an amount equal to lifetime ECL, except for financial instruments (other than lease receivables) on which credit risk has not increased significantly since their initial recognition (excluding credit-impaired assets), for which they are measured as 12-month ECL.

12-month ECL are the portion of lifetime ECL that result from default events on a financial instrument that are possible within the 12 months after the reporting date. Financial instruments for which 12-month ECL are recognised are referred to as 'Stage 1 financial instruments'. Financial instruments allocated to Stage 1 have not undergone a significant increase in credit risk since initial recognition and are not credit-impaired.

Lifetime ECL are the ECL that result from all possible default events over the expected life of the financial instrument or the maximum contractual period of exposure. Financial instruments for which lifetime ECL are recognised but that are not credit-impaired are referred to as 'Stage 2 financial instruments'. Financial instruments allocated to Stage 2 are those that have experienced a significant increase in credit risk since initial recognition but are not credit-impaired.

Financial instruments for which lifetime ECL are recognised and that are credit-impaired are referred to as 'Stage 3 financial instruments'.

#### **Measurement of ECL**

ECL are a probability-weighted estimate of credit losses. They are measured as follows:

- financial assets that are not credit-impaired at the reporting date: as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Group expects to receive);
- financial assets that are credit-impaired at the reporting date, except POCI financial assets: as the difference between the gross carrying amount and the present value of estimated future cash flows; or
- POCI financial assets: the ECL is incorporated into the estimated future cash flows, therefore it is not possible to separate this from a 'gross carrying amount' of these assets. As such, although ECL is incorporated into the carrying amount, a separate loss allowance is not held for POCI financial assets. The only material assets in this category are the portfolio investments held at amortised cost.

When discounting future cash flows, the following discount rates are used:

- financial assets other than purchased or originated credit-impaired (POCI) financial assets and lease receivables: the original effective interest rate or an approximation thereof;
- POCI assets: a credit-adjusted effective interest rate; or
- lease receivables: the discount rate used in measuring the lease receivable.

## Notes to the Financial Statements *(continued)*

### 3. Significant Accounting Policies *(continued)*

#### Restructured financial assets

If the terms of a financial asset are renegotiated or modified, then an assessment is made of whether the financial asset should be derecognised and ECL are measured as follows:

- If the expected restructuring will not result in derecognition of the existing asset, then the expected cash flows arising from the modified financial asset are included in calculating the cash shortfalls from the existing asset; or
- If the expected restructuring will result in derecognition of the existing asset, then the expected fair value of the new asset is treated as the final cash flow from the existing financial asset at the time of its derecognition. This amount is included in calculating the cash shortfalls from the existing financial asset that are discounted from the expected date of derecognition to the reporting date using the original effective interest rate of the existing financial asset.

#### Credit-impaired financial assets

At each reporting date, the Group assesses whether financial assets carried at amortised cost are credit impaired (referred to as 'Stage 3 financial assets'). A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or past-due event;
- the restructuring of a loan or advance by the Group on terms that the Group would not consider otherwise;
- it is becoming probable that the borrower will enter bankruptcy or other financial reorganisation; or
- the disappearance of an active market for a security because of financial difficulties.

#### POCI financial assets

POCI financial assets are assets that are credit-impaired on initial recognition. For POCI assets, lifetime ECL are incorporated into the calculation of the effective interest rate on initial recognition. Consequently, POCI assets do not carry an impairment allowance on initial recognition. The amount recognised as a loss allowance subsequent to initial recognition is equal to the changes in lifetime ECL since initial recognition of the asset.

#### Designation at fair value through profit or loss

The Group has not designated any financial assets or liabilities as FVTPL in either the current or previous periods.

#### Cash and cash equivalents

'Cash and cash equivalents' include notes and coins on hand and highly liquid financial assets with original maturities usually of three months or less from the date of acquisition that are subject to an insignificant risk of changes in their fair value, and are used by the Group in the management of its short-term commitments. Cash and cash equivalents also include cash which may be subject to constraints regarding when the balance can be remitted, such as cash in a consolidated structure awaiting a payment date.

Cash and cash equivalents are carried at amortised cost in the statement of financial position.

#### Derivatives

All derivatives are measured at fair value in the statement of financial position.

#### Other assets

No ECL has been recognised for intercompany loans, cash and cash equivalents or trade and other receivables, on the basis that the ECL on such items is deemed to be immaterial.

#### Property, plant and equipment

##### *i. Recognition and measurement*

Items of property, plant and equipment are measured at cost less accumulated depreciation and any accumulated impairment losses.

Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

## Notes to the Financial Statements (*continued*)

### 3. Significant Accounting Policies (*continued*)

If significant parts of an item of property, plant and equipment have different useful lives, then they are accounted for as separate items (major components) of property and equipment.

#### *ii. Subsequent expenditure*

Subsequent expenditure is capitalised only if it is probable that the future economic benefits associated with the expenditure will flow to the Group. Ongoing repairs and maintenance are expensed as incurred.

#### *iii. Depreciation*

Depreciation is calculated to write off the cost of items of property, plant and equipment less their estimated residual values using the straight-line method over their estimated useful lives and is generally recognised in profit or loss. Land is not depreciated.

The estimated useful lives of property and equipment for the current and comparative periods are as follows:

Furniture	five years
Computer equipment	three years
Leasehold improvements	five years
Vehicles	three years
Right-of-use assets	based on contractual terms

Depreciation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

### **Intangible assets and goodwill**

#### *i. Software licenses and IT platforms*

Expenditure on internally developed software, such as IT platforms, is recognised as an asset when the Group is able to demonstrate that the product is technically and commercially feasible, its intention and ability to complete the development and use the software in a manner that will generate future economic benefits, and that it can reliably measure the costs to complete the development.

The capitalised costs of internally developed software include all costs directly attributable to developing the software plus capitalised borrowing costs and are amortised over its useful life. Internally developed software is stated at capitalised cost less accumulated amortisation and any accumulated impairment losses.

Subsequent expenditure on software assets is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is recognised in profit or loss as it is incurred.

Software, including IT platforms, is amortised on a straight-line basis in profit or loss over its estimated useful life, from the date on which it is available for use. The estimated useful life of software for the current and comparative periods is three to ten years. Amortisation is disclosed within other expenses within the statement of profit and loss.

Amortisation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

#### *ii. Customer intangibles*

When the Group acquires businesses which have material ongoing customer relationships, whether they are contractual or not, the principles of IFRS 3 dictate that the fair value of such customer relationships must be estimated and recognised on the balance sheet at the acquisition date. The impact of this is to effectively reduce the goodwill recognised on acquisition.

Subsequent to the initial recognition of such assets, they are amortised over the expected life of the customer relationships with the Group. This amortisation is recognised within operating expenses.

The useful lives and carrying values of customer intangibles are reviewed at each reporting date and adjusted if appropriate.

#### *iii. Goodwill*

Goodwill arising on the acquisition of subsidiaries is measured at cost less accumulated impairment losses.

## Notes to the Financial Statements *(continued)*

### 3. Significant Accounting Policies *(continued)*

#### *Impairment of non-financial assets*

At each reporting date, the Group reviews the carrying amounts of its non-financial assets (other than investment properties and deferred tax assets) to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. Goodwill is tested annually for impairment.

For impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that is largely independent of the cash inflows of other assets or CGUs. Goodwill arising from a business combination is allocated to CGUs or groups of CGUs.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. Value in use is based on the estimated future post-tax cash flows, discounted to their present value using a post-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU.

An impairment loss is recognised if the carrying amount of an asset or CGU exceeds its recoverable amount. The Group's corporate assets do not generate separate cash inflows and are used by more than one CGU. Corporate assets are allocated to CGUs on a reasonable and consistent basis and tested for impairment as part of the testing of the CGUs to which the corporate assets are allocated.

Impairment losses are recognised in profit or loss. They are allocated first to reduce the carrying amount of any goodwill allocated to the CGU, and then to reduce the carrying amounts of the other assets in the CGU on a pro-rata basis.

An impairment loss in respect of goodwill is not reversed. For other assets, an impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

#### **Borrowings**

Borrowings are recognised initially at fair value, being their issue proceeds net of any transaction costs incurred. Borrowings are stated subsequently at amortised cost; any difference between proceeds net of transaction costs and the redemption value is recognised in the statement of profit or loss and other comprehensive income over the expected life of the borrowings using the EIR. Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the statement of financial position date.

The Group classifies capital instruments as financial liabilities or equity instruments in accordance with the substance of the contractual terms of the instruments.

#### **Provisions**

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event and it is probable that the Group will be required to settle that obligation with an outflow of economic resources. Provisions are measured at the directors' best estimate of the consideration required to settle that obligation at the date of the consolidated statement of financial position and are discounted to present value.

#### **Employee benefits**

##### *i. Share-based payment transactions*

Share-based payment transactions in which the Group receives goods or services as consideration for its own equity instruments are accounted for as equity-settled share-based payments.

The grant date fair value of the share-based payment granted to employees is recognised as an employee expense, with a corresponding increase in equity, over the period that the employee becomes unconditionally entitled to the awards.

The fair value of the options granted is measured using an option valuation model, taking into account the terms and conditions upon which the options were granted. The amount recognised as an expense is adjusted to reflect the actual number of awards for which the related service and non-market vesting conditions are expected to be met, such that the amount ultimately recognised as an expense is based on the number of awards that do meet the related service and non-market performance conditions at the vesting date.



## Notes to the Financial Statements (*continued*)

### 3. Significant Accounting Policies (*continued*)

For share-based payments with non-vesting conditions, the grant date fair value of the share-based payment is measured to reflect such conditions and there is no true-up for differences between expected and actual outcomes. Where the Company grants rights to its equity instruments to employees of its subsidiaries, the costs are recharged to the subsidiary in line with the requirements of IFRS 2 'Share-based payments'.

#### *ii. Shares held in an employee benefit trust (EBT)*

Transactions of the Company sponsored EBT are treated as being those of the Company and are therefore, reflected in these financial statements.

#### *iii. Retirement benefit costs*

Payments to defined contribution retirement schemes are charged as the employees provide services to the Group.

The Group makes contributions to defined contribution plans to provide pension benefits for employees upon retirement, and otherwise, has no residual obligation or commitments in respect of any defined benefit scheme.

### **Inventories**

As part of the Group's investment activities, it sometimes acquires real estate positions as part of a transaction. Where such real estate is acquired for the purposes of immediate resale, or where a sale will immediately follow a period of time where capital expenditure is being applied to the asset, such investments fall under the scope of IAS 2 – Inventories.

In line with IAS 2, all assets classified as inventories are held at initial cost, plus any subsequent cost of capital expenditure. Such assets are held at the lower of cost and net realisable value, but apart from this, no gain or loss will be taken on the value of the assets until the point at which they are sold, or partially sold.

### **Share capital and reserves**

#### *i. Share capital*

Incremental costs that are directly attributable to the issue of an equity instrument are deducted from the initial measurement of the equity instruments.

#### *ii. Other reserves*

Other reserves include the own share reserve, the translation reserve and the merger reserve. These reserves are further explained in note 17.

### **Intercompany receivables**

The Company holds material intercompany receivables within its statement of financial position.

These have been assessed under the IFRS 9 ECL criteria, measuring expected losses over the longest contractual period the Company is exposed to credit risks. The Company has concluded that these assets have no material ECL.

### **Integrated fund and asset management income**

#### *i. Servicing fees*

The Group undertakes various asset servicing and collection roles on behalf of its customers. The majority of this activity is performed at a point in time, and the service is deemed to have been provided to the customer either due to the passage of time, or upon the completion of an action such as making a collection or sending a notification to the customer. Therefore, in accordance with IFRS 15, the revenue from asset management and servicing activities is recognised either upon the completion of such actions. Where the Group is contracted to perform activities over time, such as master servicing arrangements, the fee is recognised as the services are performed, with time elapsed being the measure of progress.

#### *ii. Asset management fees*

The Group earns management fees from its performance of asset management services. Management fees are charged on third-party money managed by the Group and are based on an agreed percentage of either committed money, invested money or net asset value (NAV), dependent on the fund. Management fees are variable fee revenue streams, which relate to one performance obligation and contain a non-performance and performance-related fee element. The non-performance element of the fee is recognised as the services are performed, with time elapsed being the measure of progress. Performance related fees are discussed below.

## Notes to the Financial Statements (*continued*)

### 3. Significant Accounting Policies (*continued*)

#### *iii. Performance-related fees*

Performance-related fees are recognised only where it is highly probable that the revenue will not be reversed in the future. This is generally near the end of the performance period or upon early liquidation of a fund. Performance-related fees will only be crystallised when a performance hurdle is met. The estimate of performance fees is made with reference to the liquidation profile for the fund, which factors in portfolio exits and timeframes. A constraint is applied to the estimate to reflect uncertainty of future fund performance.

#### *iv. Contract balances*

In some instances, fees may be paid to a third party which are directly linked to the acquisition of a long-term contract with a customer. In line with IFRS 15 requirements, such costs are taken to the balance sheet as a cost to acquire a customer contract, and are released to the comprehensive statement of profit or loss over time, on a profile corresponding with the period over which economic benefits will be derived from the contract. Further Information on the Group's contract balances can be found in note 6.

#### **Operating expenses**

Operating expenses relate to administration and costs associated with collection activities. All operating costs are accounted for on an accruals basis.

#### **Segment reporting**

An operating segment is a component of the Group that engages in business activities from which it may earn income and incur expenses, including income and expenses relating to transactions with any of the Group's other components, whose operating results are regularly reviewed by the Group's chief operating decision maker (CODM) to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available. Segment results that are reported to the Group's Exco members (being the CODM) include items that are directly attributable to a segment as well as those that can be allocated on a reasonable basis.

### 4. Critical accounting judgements and estimates

In preparing these consolidated financial statements, management has made judgements, estimates and assumptions that affect the application of the Group's accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and assumptions are reviewed on an ongoing basis. Revisions to estimates are recognised prospectively.

#### **Judgements**

Information about judgements made in applying accounting policies that have the most significant effects on the amounts recognised in the consolidated financial statements is set out below.

#### *i. Classification of portfolio investment assets*

The Group holds the majority of its portfolio investments at amortised cost, due to the fact that management have determined that these assets meet the SPPI criteria, and are held in a 'hold to collect' business model. The SPPI criteria for each portfolio are assessed at the point each portfolio is being approved for purchase, and are based on the nature of the underlying loans which are being purchased. This determination is made for each purchase individually, unless it is a follow-on purchase of the same or very similar assets, which have already been assessed.

Regarding the 'hold to collect' business model, the Group has determined that this is the most appropriate IFRS 9 business model classification for its general portfolio holding activities, as although in the past a small number of portfolios have been sold outright to a third party, such sales do not comprise a material component of the Group's ERC at any point in time. Therefore, such infrequent sales activity is not deemed to invalidate the 'hold to collect' business model which the Group employs for the majority of its portfolios.

Another judgement that has been made regarding the Group's amortised cost portfolio assets is that they all fall within the POCI classification for IFRS 9 impairment measurement purposes. This judgement has been made by the Group, based upon the fact that historic purchase history and the current composition of the amortised cost portfolio investments shows that such assets tend to be bought at a point in time where they are credit impaired in some manner. This is supported by not only the nature of the assets, but by the fact that they are usually purchased at a deep discount, which is reflective of their incurred credit losses to date.



## Notes to the Financial Statements (*continued*)

### 4. Critical accounting judgements and estimates (*continued*)

For some portfolio investments, the SPPI criteria is not met, or there is an element of subordination within the holding structure. In such instances, these portfolio investments are held at FVTPL. Furthermore, some portfolio investments, such as those involving real estate, do not meet the definition of a financial instrument for accounting purposes. This leads to a portion of the Group's portfolio investments being classified as 'inventories', under the scope of IAS 2.

The Group's co-investment alongside its Fund and Investment Management business is deemed to be held in a different business model than 'hold to collect', as these portfolios are managed primarily on a fair value basis, with reporting to senior management on the performance of these assets being prepared on that basis, and key management remuneration being linked to the performance of such assets on a fair value basis. As such, the business model of these assets has been judged to be neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets. As such, the Group's co-investment alongside its Fund and Investment Management business is classified as FVTPL.

#### *ii. Determination of control over investees*

Arrow holds an economic interest in a number of entities, which it determines under IFRS 10 that it does not control. As such, these entities are not consolidated into the Group's financial statements, but rather, the investment in such entities is recognised as a single asset within the appropriate balance sheet classification, usually portfolio investments, but also investment in associates.

Conversely, the Group also consolidates entities into its financial statements which it does not have majority ownership of, but the Group is judged to control regardless.

The judgement as to whether or not the Group has control over an entity is taken on a case-by-case basis by management, and is firstly based upon whether the Group can exercise any power over the relevant activities of the entity, and if this is the case, whether there is deemed to be a link between such power and the variability of the Group's returns which arise from the entity.

In many cases, the determination of control is clear. Cases where management must apply more judgement can occur where the Group holds a minority equity-level financial interest in a structured entity, as well as providing services to these entities in a typical supplier-customer relationship capacity. In these cases, the Group mainly assesses the relative share of marginal variable returns which flow to third parties versus the share which flows to the Group as a primary indicator of whether the Group is exercising any power it may have to influence the variable returns of the structured entity, either for its own benefit, or for the benefit of third parties in the structure. In the case of the former, the entity will usually be consolidated, whereas under the latter, the entity will usually not be consolidated.

The Group has judged that it does not control Maslow Global Limited and its subsidiaries. The Group's 49% stake in Maslow Global Limited and option to purchase the remaining 51%, does not provide substantive rights to the majority of the voting rights of Maslow and so it has not been consolidated. See page 73 for more detail.

#### **Assumptions and estimation uncertainties**

##### *i. Carrying value of portfolio investments*

The carrying value of portfolio investments is £1,023,856,000 at 31 December 2022 including held for sale portfolios (2021: £1,048,781,000). The majority of these portfolio investments are measured at amortised cost.

For 31 December 2022, the Group has generated cash flow forecasts (ERCs) using a bottom-up approach, whereby each individual portfolio's cash flow has been modelled using a number of portfolio specific factors, including balance sheet cash collections history and an array of data concerning the status of the individual loans within these portfolios, for example account-specific balance sheet cash collections history, account status, property status and valuation (for secured accounts), servicer history, and supporting data from third parties such as credit files or macroeconomic projections. This data has been used in conjunction with the predicted effectiveness of any additional collection initiatives to generate the eventual ERC for each portfolio.

The portfolio-level ERCs are then discounted at the appropriate rate (EIR for amortised cost portfolios, and a rate reflective of assumptions that market participants would use when pricing the asset for FVTPL portfolios), to obtain the revised NPV and hence carrying value of the amortised cost and FVTPL portfolio investments. For REO portfolio investments, the revised ERC curve is used to determine the net realisable value in assessing each portfolio for potential impairment. For FVTPL assets the discount rate has been updated by adjusting for movements in the risk free rate reflecting the change in discount rates due to the inflationary environment.

## Notes to the Financial Statements (*continued*)

### 4. Critical accounting judgements and estimates (*continued*)

Following production of the portfolio-level ERCs, the Group utilises a range of third-party forward-looking economic scenario projections, to adjust the portfolio valuations for macro-economic risk not captured in the bottom-up portfolio-level modelling. As part of this exercise, we assume that the portfolio-level ERCs represent the 'Base Case' economic scenario projection, and the performance indicators that underpin these ERCs, including House Price Index (HPI) and Default Rates, are stressed according to the relative variance between a given economic scenario projection and the 'Base Case' economic scenario projection. Further inferences are made, for example with respect to how the Weighted Average Life (WAL) of the portfolio-level ERCs would vary across the given economic scenario projections, to yield a revised Group ERC under each scenario. A weighted probability is then assigned to each scenario to yield an adjusted ERC. Numerical disclosures and sensitivities have been set out in note 22, to assist the users of these statements in understanding the financial impact of the most recent reforecast and macro-economic adjustments

The estimated future cash flows generated by the above process are the key estimate/judgement in these financial statements. Flexing the expected future gross cash flows by +1/-1% would impact the closing carrying value of the amortised cost and FVTPL portfolio investments as at 31 December 2022 by +/- £9,724,000 (2021: £10,078,000). The forecasting period over which ERCs are calculated is also a key estimate/judgement in these financial statements. Adding or removing six months to the cash flow forecasting period would increase/(reduce) the closing carrying value of the portfolio investments as at 31 December 2022 by £7,235,000/(£10,234,000) (2021: £7,246,000/(£9,094,000)). Note that there are a large number of inputs that are used to derive the ERC and hence the carrying value of portfolios. However, many of these are factual historical data points which do not individually involve significant estimation uncertainty, and as such, an overall combined sensitivity has been provided.

#### *ii. Fair value of net assets acquired as part of business combinations*

The Group capitalises goodwill on the acquisition of entities as discussed in the significant accounting policies. Goodwill is the excess of the consideration paid over the fair value of net assets acquired. Therefore, the fair value of assets acquired directly impacts the amount of goodwill recognised on acquisition. The determination of the fair value of acquired net assets requires the exercise of management judgement, particularly for those financial assets or liabilities for which there are no quoted prices, or assets such as acquired portfolio investments and customer intangibles where valuations reflect estimates of amounts and timing of future cash flows. Different valuations would result in changes to the goodwill arising and to the post-acquisition performance of the acquired entities. Further detail on the valuation of acquired loan portfolios is given in section i. above. Note 28 provides further detail on acquisitions and the net assets acquired on each.

#### *iii. Impairment assessment of goodwill balances*

The carrying amount of goodwill is £698,879,000 at 31 December 2022 (2021: £688,063,000). The Group's goodwill has primarily been recognised on the acquisition of Arrow on 11 October 2021 and has been fully allocated to the Integrated Fund Management CGU. An assessment for impairment has been undertaken as at 31 December 2022 with no impairment identified. Key estimates used in the assessment are the expected long-term cash flows the Integrated Fund Management CGU is expected to generate and the market discount rates applicable to such a CGU. Market discount rates have been derived using the Capital Asset Pricing Model, using observable market data on comparable listed entities. Judgement is applied in both selecting the comparable entities and the Group specific risk adjustments required for the CGUs. To corroborate such judgements movement in market multiples have been analysed, as well as referenced to other available indicators of valuation for the Group. Sensitivities for these key estimates are provided in note 11.

#### *iv. Impairment assessment of Maslow investment in associate*

The carrying amount of the Maslow investment is £63,868,000 at 31 December 2022 (2021: £62,184,000). The investment was recognised on the acquisition of 49% of Maslow on 31 December 2021. An assessment for impairment has been undertaken as at 31 December 2022 with no impairment identified. Key estimates used in the assessment are the expected long-term cash flows of Maslow combined with the Integrated Fund Management CGU. The market discount rate applied to these cash flows is derived using the Capital Asset Pricing Model and observable market data on comparable listed entities, with additional risk adjustments for Maslow's comparative size and risk. Judgement is applied in both selecting the comparable entities and Maslow specific risk adjustments.

Critical to the estimate of expected long-term cash flows are the assumption of significant revenue synergies and the expected level of carry interest the combined fund management operation will be able to generate. Additionally, the assessment is sensitive to the discount rate applied and therefore the Maslow specific risk adjustments to market discount rate form a critical estimate. Sensitivities are disclosed in note 21.

## Notes to the Financial Statements *(continued)*

### 5. Segmental reporting

In October 2021, the Arrow Group was acquired by Sherwood Acquisitions Limited and the shares of Arrow Global Group plc were delisted from the London Stock Exchange. Sherwood Acquisitions Limited is wholly owned by Sherwood Parentco Limited, the acquisition vehicle of TDR. Post-acquisition, the Group strategically re-positioned itself as a platform led vertically aligned business, with our internal reporting and performance management aligned to this structure. This has resulted in a change to our reportable operating segments and the segmental information that is provided and reviewed on a regular basis by the chief operating decision maker (CODM), which is the Group's Exco members collectively, as defined in IFRS 8.

In the 2021 results, the Group reported under the separate reportable segments Asset Management and Servicing business, Fund and Investment Management business, Balance Sheet business and Group functions. Under the new segmental disclosure, the Group now reports under three separate reportable segments, being Integrated Fund Management, Balance Sheet Business and Group. Details of the new principal business categories are as follows:

Integrated Fund Management	Income and costs associated with managing debt portfolios on behalf of the Group, our discretionary funds and other third parties, the income and costs associated with providing other servicing and collection activities to third parties and income and costs associated with investment and asset management.  The combined income from this segment represents the capital-light income of the Group.
Balance Sheet Business	All portfolio investments that the Group owns, including investments held directly on our balance sheet together with our co-investment made through our discretionary funds, such as ACO 1 and ACO 2, and the associated income and direct costs of such investments.
Group	Costs not directly associated with the other two segments, but relevant to overall oversight and control of the Group's activities.

These segments represent how the Group manages the wider business, and the organisational structure is aligned to these segments. Therefore, this has been deemed to be the appropriate level of disaggregation to provide information to the CODM.

There has been a reclassification between the two operating expenses rows 'collection activity and fund management costs' and 'other operating expenses' in the prior period. This change was made to better reflect the evolved nature of the Group's business model and presenting direct costs of the Group's business lines is deemed to provide more relevant information. As such, we have reclassified £438,000 from 'other operating expenses' to 'collection activity and fund management costs' in the prior period. The total operating expenses impact is £nil.

The Integrated Fund Management segment charges the Balance Sheet Business segment for servicing and collection of the Group portfolio investments and management and servicing fees in relation to fund management in respect to its investments. This intra-segment charge is calculated on equivalent commercial terms to charging third parties. The intra-segment elimination column below removes such charges.

## Notes to the Financial Statements *(continued)*

### 5. Segmental reporting *(continued)*

Year to 31 December 2022	Integrated Fund Management	Balance Sheet Business	Group	Intra- segment elimination	Adjusting items <sup>1</sup>	Total exc. adjusting items	Total inc. adjusting items
	£000	£000	£000	£000	£000	£000	£000
Total income	207,274	135,723	6	(50,831)	3,600	292,172	295,772
Collection activity and fund management costs	(89,806)	(81,726)	(283)	50,831	(8,523)	(120,984)	(129,507)
<b>Gross margin</b>	<b>117,468</b>	<b>53,997</b>	<b>(277)</b>	<b>–</b>	<b>(4,923)</b>	<b>171,188</b>	<b>166,265</b>
<i>Gross margin %</i>	<i>56.7%</i>	<i>39.8%</i>				<i>58.6%</i>	<i>56.2%</i>
Loss on reclassification to held for sale	–	–	–	–	(21,342)	–	(21,342)
Other operating expenses excluding depreciation, amortisation and forex	(77,763)	–	(24,366)	–	(6,261)	(102,129)	(108,390)
<b>EBITDA</b>	<b>39,705</b>	<b>53,997</b>	<b>(24,643)</b>	<b>–</b>	<b>(32,526)</b>	<b>69,059</b>	<b>36,533</b>
<i>EBITDA margin %</i>	<i>19.2%</i>	<i>39.8%</i>				<i>23.6%</i>	<i>12.4%</i>
Depreciation and amortisation	(8,814)	–	(2,113)	–	(12,203)	(10,927)	(23,130)
Foreign exchange translation loss	–	–	(10,794)	–	–	(10,794)	(10,794)
<b>Operating profit/(loss)</b>	<b>30,891</b>	<b>53,997</b>	<b>(37,550)</b>	<b>–</b>	<b>(44,729)</b>	<b>47,338</b>	<b>2,609</b>
Derivative fair value movements	–	–	–	–	(4,834)	–	(4,834)
Net finance costs	–	–	(82,432)	–	(717)	(82,432)	(83,149)
Share of profit in associate	1,684	–	–	–	–	1,684	1,684
<b>Profit/(loss) before tax and adjusting items</b>	<b>32,575</b>	<b>53,997</b>	<b>(119,982)</b>	<b>–</b>	<b>(50,280)</b>	<b>(33,410)</b>	<b>(83,690)</b>
					<i>Adjusting items<sup>1</sup></i>	<i>(50,280)</i>	<i>–</i>
					<i>Loss before tax</i>	<i>(83,690)</i>	<i>(83,690)</i>

<sup>1</sup> Adjusting items are due to the divestment of the Capquest and Mars Ireland platforms to Intrum UK, ongoing non-cash acquisition intangible and fair value accounting unwinds associated with the Arrow acquisition by TDR in 2021. More information and a reconciliation between the statutory loss before tax and the underlying profit before tax can be seen on page 104.

## Notes to the Financial Statements (continued)

### 5. Segmental reporting (continued)

Incorporation to 31 December 2021	As re-presented Integrated Fund Management <sup>2</sup>	As re-presented Balance Sheet Business <sup>2</sup>	As re-presented Group <sup>2</sup>	As re-presented Intra-presented segment elimination <sup>2</sup>	As re-presented Adjusting items <sup>1</sup>	As re-presented Total exc. adjusting items	As re-presented Total inc. adjusting items
	£000	£000	£000	£000	£000	£000	£000
Total income	48,560	50,734	(318)	(19,308)	(1,343)	79,668	78,325
Collection activity and fund management costs	(26,009)	(26,818)	328	19,308	–	(33,191) <sup>3</sup>	(33,191) <sup>3</sup>
<b>Gross margin</b>	<b>22,551</b>	<b>23,916</b>	<b>10</b>	<b>–</b>	<b>(1,343)</b>	<b>46,477</b>	<b>45,134</b>
Gross margin %	46.4%	47.1%				58.3%	57.6%
Other operating expenses excluding depreciation, amortisation and forex	(19,252)	–	(7,799)	–	(41,724)	(27,051) <sup>3</sup>	(68,775) <sup>3</sup>
<b>EBITDA</b>	<b>3,299</b>	<b>23,916</b>	<b>(7,789)</b>	<b>–</b>	<b>(43,067)</b>	<b>19,426</b>	<b>(23,641)</b>
EBITDA margin %	6.8%	47.1%				24.4%	(30.2)%
Depreciation and amortisation	(2,201)	–	(466)		(4,188)	(2,667)	(6,855)
Foreign exchange translation gain	–	–	2,166	–	–	2,166	2,166
<b>Operating profit/(loss)</b>	<b>1,098</b>	<b>23,916</b>	<b>(6,089)</b>	<b>–</b>	<b>(47,255)</b>	<b>18,925</b>	<b>(28,330)</b>
Net finance costs	–	–	(16,411)	–	(22,885)	(16,411)	(39,296)
<b>Profit/(loss) before tax and adjusting items</b>	<b>1,098</b>	<b>23,916</b>	<b>(22,500)</b>	<b>–</b>	<b>(70,140)</b>	<b>2514</b>	<b>(67,626)</b>
				Adjusting items <sup>1</sup>		(70,140)	–
				Loss before tax		(67,626)	(67,626)

<sup>1</sup> Adjusting items are due to takeover costs incurred in respect of the TDR acquisition, organisational restructuring costs, associated non-cash write downs and other acquisition costs (including amortisation of acquisition intangible assets). More information and a reconciliation between the statutory loss before tax and the underlying profit before tax can be seen on page 104.

<sup>2</sup> In line with the requirements of IFRS 8:29, due to the change of the segmental reporting structure aligned to the Group now being platform led post the TDR acquisition, the corresponding information for 2021 has also been restated.

<sup>3</sup> There has been a reclassification between the two operating expenses rows 'collection activity and fund management costs' and 'other operating expenses' in the prior year. This change was made to better reflect the evolved nature of the Group's business model and presenting direct costs of the Group's business lines is deemed to provide more relevant information. As such, we have reclassified £438,000 from 'other operating expenses' to 'collection activity and fund management costs' in the prior year. The total operating expenses impact is £nil. The prior year has been re-presented accordingly on this basis.

Total income includes income from portfolio investments, fund and investment management and performance fees, asset management and servicing and other income.

The below and overleaf tables are produced on a statutory basis:

Year to 31 December 2022	UK, Ireland, Luxembourg and Jersey	Portugal	Italy	The Netherlands	Intra-Group trading	Total
	£000	£000	£000	£000	£000	£000
Total income	203,516	50,429	44,949	47,709	(50,831)	<b>295,772</b>
Third-party integrated fund and asset management income	66,928	32,058	34,076	29,261	–	<b>162,323</b>
Non-current assets	809,267	26,675	4,971	10,010	–	<b>850,923</b>

## Notes to the Financial Statements (*continued*)

### 5. Segmental reporting (*continued*)

Incorporation to 31 December 2021	UK, Ireland and Jersey	Portugal	Italy	The Netherlands	Intra-Group trading	Total
	£000	£000	£000	£000	£000	£000
Total income	62,569	6,223	15,474	13,367	(19,308)	78,325
Third-party integrated fund and asset management income	9,974	4,069	8,117	6,481	–	28,641
Non-current assets	811,647	4,267	3,982	13,230	–	833,126

Income from contracts with customers has been disaggregated on a geographical basis, as a similar set of services are provided to customers across the geographies, and therefore this was deemed to be the most appropriate level of disaggregation for this disclosure.

Non-current assets are assets with a useful life of more than one year with the exception of deferred tax which has been excluded.

### 6. Integrated fund and asset management income

Integrated fund and asset management income is made up of asset management and servicing income and fund and investment management income, as described in the following paragraphs. Each income stream is dependent on each other.

#### Asset management and servicing income

Income from asset management and servicing contracts with customers is measured based on the consideration specified in a contract with a customer. The Group recognises revenue when it satisfies a performance obligation related to a service it has undertaken to provide to a customer.

Servicing income makes up the majority of asset management and servicing income, and in itself comprises a broad range of services, including secured and unsecured collection activity, real estate asset realisation, legal title holding, due diligence activities, initial platform migration and on-boarding activities, securitisation vehicle set-up and ongoing management activities, new origination activities, litigation and court process management and third-party sub-servicer management.

In all material cases, the services are provided at a point in time that corresponds to the satisfaction of the related performance obligations. As such, revenue arising from servicing income is normally recognised as the services are provided to the customer, with no deferral or acceleration of revenue across the life of the contract.

#### Fund and investment management income

Fund and investment management income encompasses services provided in relation to the discretionary and semi-discretionary allocation and management of third-party capital. Fees for fund and investment management services are normally calculated based on a fixed percentage of the value of assets managed and deducted from the customer's account balance on a regular basis. Income from fund and investment management services is recognised over time as the services are provided.

#### Contract balances

At 31 December 2022, the Group had assets relating to contracts with customers in the amount of £15,478,000. These assets fully relate to up-front costs which were incurred to acquire customers within the Group's fund and investment management business, and will be released to the comprehensive statement of profit and loss across the same period as the associated income will be recognised, which is the lifetime of the related fund or contract.

A key judgement made in recognising these costs which were incurred to acquire customers was whether or not the investors in the fund met the definition of a customer in accordance with IFRS 15. Given the small number of larger, institutional investors which were engaged with on an individual basis as part of the customer acquisition process, this was deemed to meet the definition of a customer under IFRS 15 guidance. The weighted average life remaining on these contract balances is 5 years and 1 months. The contract balances have amortised in the period, resulting in £2,164,000 of amortisation expensed to the comprehensive statement of profit and loss during the period.

## Notes to the Financial Statements (*continued*)

### 7. Finance costs

	Year to 31 December 2022 £000	Incorporation to 31 December 2021 £000
Interest and similar charges on bank loans	9,831	1,768
Interest and similar charges on senior secured notes	68,511	12,532
Interest and similar charges on asset-backed securitisation	1,710	1,291
Lease liability interest	1,122	202
Other interest	1,190	627
Interest rate swap and forward exchange contract hedge costs	604	–
<b>Underlying finance costs</b>	<b>82,968</b>	<b>16,420</b>
Finance costs associated with refinancing	–	22,885
Acquisition related costs	718	–
	<b>83,686</b>	<b>39,305</b>

### 8. Auditor remuneration

The analysis of auditor remuneration is as follows:

	Year to 31 December 2022 £000	Incorporation to 31 December 2021 £000
Fees payable for audit services – Company	60	60
Fees payable for audit services – Group	2,760	865
<b>Total fees payable for audit services</b>	<b>2,820</b>	<b>925</b>
Fees payable for audit-related assurance services	–	6
Total fees payable for audit-related and regulatory assurance services	–	6
Fees payable for other assurance services	405	275
<b>Total fees payable for non-audit services</b>	<b>405</b>	<b>281</b>
<b>Total fees payable</b>	<b>3,225</b>	<b>1,206</b>



## Notes to the Financial Statements (*continued*)

### 9. Collection activity and fund management costs, other operating expenses and staff costs

#### 9.a Total operating expenses

Total operating expenses are made up of direct and indirect costs, the detail of each is shown in the following tables:

	Year to 31 December 2022 £000	Incorporation to 31 December 2021 £000
<b>Collection activity and fund management costs</b>		
External collection costs	17,044	4,448
Staff costs (see note 9b)	69,812	17,635
Direct temp labour	4,335	642
Direct operating costs	13,365	7,302
Legal disbursements	11,608	2,257
Other collection activity costs	4,820	907
<b>Underlying other operating expenses</b>	<b>120,984</b>	<b>33,191</b>
Operations held for sale result	8,523	–
<b>Total collection activity and fund management costs</b>	<b>129,507</b>	<b>33,191</b>
	Year to 31 December 2022 £000	Incorporation to 31 December 2021 £000
<b>Other operating expenses</b>		
Staff costs (see note 9b)	57,290	13,668
Other related staff costs	8,275	2,938
Premises	1,503	737
IT	17,515	3,960
Depreciation and amortisation	10,927	2,667
Net foreign exchange gains	10,794	(2,166)
Other operating expenses	17,547	5,748
<b>Underlying other operating expenses</b>	<b>123,851</b>	<b>27,552</b>
Takeover costs	–	16,419
Organisational restructure costs	–	16,063
Non-cash write-down	–	8,014
Other acquisition costs – depreciation and amortisation	11,505	4,188
Other acquisition costs	321	1,228
Operations held for sale result	6,637	–
<b>Total other operating expenses</b>	<b>142,314</b>	<b>73,464</b>

The other staff-related costs caption largely relates to temporary labour, recruitment and training.

The average headcount for the Group for the year to 31 December 2022 was 2,288 (period from incorporation to 31 December 2021: 2,667).



## Notes to the Financial Statements (*continued*)

### 9. Collection activity and fund management costs, other operating expenses and staff costs (*continued*)

	Year to 31 December 2022 £000	Incorporation to 31 December 2021 £000
<b>9b. Staff costs</b>		
Wages and bonuses	112,381	28,094
Pension costs	6,148	893
Social security costs	15,320	2,316
Staff restructuring	49	–
<b>Total staff costs including operating held for sale result</b>	<b>133,898</b>	<b>31,303</b>
Operating held for sale result	(6,796)	–
<b>Total staff costs excluding operating held for sale result</b>	<b>127,102</b>	<b>31,303</b>

The total members of the executive committee, executive and non-executive directors' remuneration during the year was £6,719,000 (incorporation to 31 December 2021: £1,540,000), including £35,000 in relation to pension costs (incorporation to 31 December 2021: £5,000). In respect of the highest paid director (who was a director during the year), salary and performance related bonus was £556,000 (incorporation to 31 December 2021: £160,000), pension-related benefit was £nil (incorporation to 31 December 2021: £nil).

### 10. Tax

The Group's activities are predominantly UK based. The analysis below therefore uses the UK rate of corporation tax.

	Year to 31 December 2022 £000	Incorporation to 31 December 2021 £000
<b>a. Amounts recognised in profit and loss</b>		
<i>Current tax charge:</i>		
Tax charge at standard UK corporation tax rate	5,094	1,215
<b>Total current tax charge</b>	<b>5,094</b>	<b>1,215</b>
<i>Deferred tax charge:</i>		
Origination and reversal of temporary differences	(3,677)	2,808
<b>Total deferred tax charge</b>	<b>(3,677)</b>	<b>2,808</b>
<b>Total income tax expense</b>	<b>1,417</b>	<b>4,023</b>

The differences in the effective tax rate for the period and the standard rate of corporation tax in the UK at 19% (2021: 19%) are as follows:

	Year to 31 December 2022 £000	Incorporation to 31 December 2021 £000
<b>b. Reconciliation of effective tax rate</b>		
Loss before tax	(83,690)	(67,626)
Tax credit at standard UK corporation tax rate	(15,901)	(12,849)
Adjustment in respect of prior periods – current tax	(974)	–
Adjustment in respect of prior periods – deferred tax	(733)	–
Effect of tax rates in foreign jurisdictions	821	158
Expenses not deductible for tax purposes	3,957	8,608
Tax rate changes	306	–
Income not taxable	(2,792)	–
Overseas tax suffered	590	–
Movements in unrecognised deferred tax	16,143	8,106
<b>Total income tax expense</b>	<b>1,417</b>	<b>4,023</b>

## Notes to the Financial Statements (*continued*)

### 10. Tax (*continued*)

#### c. Amounts recognised in OCI

There were amounts recognised in the OCI during the period of £186,000 in respect of tax (2021: £nil).

#### Deferred tax

The Group has not recognised a deferred tax asset in relation to tax losses carried forward of £62,853,000 (2021: £49,759,000), due to lack of certainty over future utilisation of the losses. These losses may be available for offset against future profits and have no expiry date. There are no unrecognised deferred tax liabilities.

The rate of UK corporation tax, as enacted under Finance Act 2021, is expected to increase to 25% from 1 April 2023. Deferred taxation is measured at the rates that are expected to apply in the periods in which the temporary timing differences are expected to reverse based on tax rates and laws that have been enacted or substantively enacted at the statement of financial position date.

In the Netherlands, the standard corporation income tax rate was increased to 25.8% from 1 January 2022. No further tax rate changes were enacted during the period in respect of overseas territories in which the group operates.

#### Movement in deferred tax balances

##### 2022

	Net balance 1 January £000	On acquisition of subsidiary <sup>1</sup> £000	Recognised in profit or loss £000	Recognised in OCI £000	Reclassification £000	Foreign exchange £000	Net balance 31 December £000	Deferred tax asset <sup>2</sup> £000	Deferred tax liability £000
IFRS and fair value transitional adjustments	(21,826)	–	2,483	–	(6,305)	(336)	(25,984)	1,917	(27,901)
Hedging reserve	–	–	–	(185)	–	–	(185)	–	(185)
Other temporary differences	(338)	(1,102)	645	–	583	4	(208)	954	(1,162)
Losses	1,847	444	549	–	35	91	2,966	2,966	0
	<b>(20,317)</b>	<b>(658)</b>	<b>3,677</b>	<b>(185)</b>	<b>(5,687)</b>	<b>(241)</b>	<b>(23,411)</b>	<b>5,837</b>	<b>(29,248)</b>
Total moved to assets held for sale	(757)							(1,022)	1,397
<b>Total excluding held for sale</b>	<b>(21,074)</b>							<b>4,815</b>	<b>(27,851)</b>

<sup>1</sup> See note 28 for further information on the acquisition of subsidiary.

<sup>2</sup> Deferred tax assets include £1,022,000 and deferred tax liabilities include £1,397,000 in respect of the Capquest and Mars Ireland divestment, which for disclosure purposes has been moved to 'Assets held for sale' on the condensed consolidated statement of financial position. See note 29 for more information.

##### 2021

	Net balance 29 March £000	On acquisition of subsidiary <sup>1</sup> £000	Recognised in profit or loss £000	Reclassification £000	Foreign exchange £000	Net balance 31 December £000	Deferred tax asset <sup>2</sup> £000	Deferred tax liability £000
IFRS and fair value transitional adjustments	–	(34,348)	836	11,454	232	(21,826)	2,122	(23,948)
Other temporary differences	–	148	(506)	11	9	(338)	–	(338)
Losses	–	11,939	(3,138)	(6,815)	(139)	1,847	1,847	–
	<b>–</b>	<b>(22,261)</b>	<b>(2,808)</b>	<b>4,650</b>	<b>102</b>	<b>(20,317)</b>	<b>3,969</b>	<b>(24,286)</b>
Total moved to assets held for sale							(757)	–
<b>Total excluding held for sale</b>							<b>3,212</b>	<b>(24,286)</b>

<sup>1</sup> See note 28 for further information on the acquisition of subsidiary.

<sup>2</sup> Deferred tax asset includes £757,000 in respect of the Whitestar Italy platform, which for disclosure purposes has been moved to 'Assets held for sale' on the condensed consolidated statement of financial position. See note 29 for more information.

#### Uncertainty over income tax treatments

The current tax liability of £1,902,000 (2021: £1,837,000) represents the amount of income taxes payable in respect of current and prior periods, including a provision in relation to uncertain tax positions.

## Notes to the Financial Statements (*continued*)

### 10. Tax (*continued*)

As for most multi-nationals, the current tax environment is creating increasing levels of uncertainty and the Group is potentially subject to tax audits in many jurisdictions. By their nature, these are often complex and could take a significant period of time to be agreed with the tax authorities. The Group estimates and accrues taxes that will ultimately be payable when reviews or audits by tax authorities of tax returns are completed. The levels of risk arising from tax audits may change as a result of legislative change, tax authority guidance or practice and correspondence with the tax authorities during a specific audit. It is not possible to quantify the impact that such future developments may have on the tax positions taken in the financial statements.

### 11. Goodwill

	Total £000
<i>Cost</i>	
At 29 March 2021 (incorporation)	–
Additions	688,063
<b>At 31 December 2021</b>	<b>688,063</b>
Remeasurement <sup>1</sup>	5,080
Additions <sup>2</sup>	5,467
Exchange rate differences	269
<b>At 31 December 2022</b>	<b>698,879</b>
<i>Impairment</i>	
<b>At 31 December 2022 and 31 December 2021</b>	<b>–</b>
<i>Carrying amount</i>	
<b>At 31 December 2022</b>	<b>698,879</b>
<b>At 31 December 2021</b>	<b>688,063</b>

<sup>1</sup> Remeasurement of fair values of acquired assets and liabilities at acquisition.

<sup>2</sup> See note 28 for a detailed analysis of additions to goodwill during 2022.

Goodwill acquired in a business combination is allocated, at acquisition, to the CGUs that are expected to benefit from that business combination. The two CGUs considered for goodwill allocation were at the lowest level at which goodwill is monitored for internal management purposes and are not larger than the single operating segment defined under IFRS 8 (Operating Segments).

#### Goodwill CGU allocation

In relation to goodwill, the two CGUs identified are Integrated Fund Management, comprising all of the Group's debt management operations on behalf of the Group, discretionary funds and other third parties and the Balance Sheet Business, comprising the Group's owned portfolio investment business. The Group has changed its assessment of CGUs in the year reflecting how the Group utilisation of its assets and operations to generate revenues has changed over time. In October 2021, the Group was acquired by TDR. Post-acquisition, the Group strategically re-positioned itself as a platform led vertically aligned business. Alignment of the Group's platforms and its investment business on a geography basis no longer adequately represents how the Group makes returns. The vertically integrated model means that the platforms work collectively to derive returns across geographies and individual platform cash in-flows are not substantially derived separately from other platforms. With the strategic repositioning and the move towards a capital-light model, the BSB is no longer the primary focus of the platforms. Following the change in CGUs, goodwill has been reallocated on a relative value basis using value in use calculations for each of the revised CGUs. This has resulted in all of the goodwill being allocated to the Integrated Fund Management CGU.

The discount rate was a post-tax rate based on the yield of average European 10-year government bonds, adjusted for a risk premium to reflect both the increased risk of investing in equities generally, the systemic risk of the specific CGU, and the non-systematic risk imputed from the reconciliation to the expected return on the purchase of the Group by TDR.

## Notes to the Financial Statements (*continued*)

### 11. Goodwill (*continued*)

Five years of cash flows were included in the discounted cash flow model. A long-term growth rate into perpetuity has been determined as the lower of the nominal gross domestic product rates for the countries in which the CGU operates and the long-term compound annual profit before taxes, depreciation and amortisation growth rate estimated by management.

Budgeted profit before taxes, depreciation and amortisation were based on expectations of future outcomes taking into account past experience, adjusted for the anticipated revenue growth. Revenue growth was projected taking into account the average growth levels experienced over the past five years and the estimated growth for the next five years.

The key assumptions described above may change as economic and market conditions change. The Group estimates that likely possible changes in these assumptions would not cause the recoverable amount of the relevant CGU to decline below the carrying amount.

The Group's goodwill balance has been assessed and no part of the overall balance is deemed to be deductible for tax purposes.

For the purposes of impairment testing, goodwill is allocated to the Group's CGUs as follows:

	<b>2022</b>
	<b>£000</b>
Integrated Fund Management	698,879
Balance Sheet Business	-
	<b>698,879</b>
	<b>2021</b>
	<b>£000</b>
UK, Ireland and Jersey	426,047
Portugal	158,906
Italy	62,962
The Netherlands	40,148
	<b>688,063</b>

An impairment review was carried out at 31 December 2022, that resulted in no impairment to goodwill. The Group tests goodwill annually for impairment, or more frequently if there are indications that goodwill might be impaired. The recoverable amount of the CGUs is determined as the higher of fair value, less cost to sell and value in use. Discount rate and forward-looking growth assumptions applied in the value in use calculations were as follows:

	<b>2022</b>
	<b>Integrated Fund Management</b>
Discount rate %	11%
Growth rate used to extrapolate forecasts	2%

No impairment test was required in 2021, due to the proximity to the acquisition date of the business by TDR and no indicators of impairment.

#### Discount rates

Management estimates discount rates using post-tax rates that reflect current market assessments of the time value of money and the risks specific to the CGUs. Post-tax rates are used alongside post-tax cash flows, as the post-tax discount rate is more readily derived from observable market information. Any potential differences between post-tax discount rates and cash flows and the pre-tax method under IAS 36 – Impairment of assets have been considered, and no material differences between approaches have been identified.

## Notes to the Financial Statements (*continued*)

### 11. Goodwill (*continued*)

The starting point for determining the discount rates for each CGU was to use the Group's weighted average cost of capital (WACC) and adjust this for specific factors for each of the CGUs to derive a market participant's rate. The factors took into account the risks inherent in each of the CGUs; such as currency, regulatory, and economic risks and the different operations in the CGUs were also considered.

In determining the appropriate WACC to use in the current impairment test, in line with advice from experts, management took into account both the current and target leverage structure of the Group. An average of these approaches provided a balanced view of the appropriate discount rate to use for the value in use calculation.

The Group prepares cash flow forecasts derived from the most recent financial budgets approved by management for the next five years and extrapolates cash flows into perpetuity. The forecasts assume growth rates in collection activity which in turn drive forecast collections and cost figures. These assumptions are in keeping with the directors' expectations of future growth. Appropriate tax rates are applied to the cash flow forecasts for each CGU. The analysis has been prepared using post-tax cash flows and discount rates, as post-tax discount rates can be more readily derived from observable market data. The Group is satisfied that this is materially equal to performing the analysis on pre-tax cash flows and discount rates.

In addition, a market approach, using observed movements in earnings multiples for a peer set of comparable to the CGUs, is used to provide another reference for each CGUs valuation. This is used to further support the conclusion of the value in use assessment, corroborate risk adjustments in the value in use assessment and to determine a reasonable range of valuation. This reasonable range of fair value translates to a range for expected cash flows or discount rates as follows:

	Lower range of valuation	Higher range of valuation
<b>Integrated Fund Management</b>		
Cash flow (decrease)/increase	(10%)	24%
Discount rate increase/(decrease)	1%	(2%)

The result of the goodwill impairment review was that no impairment was deemed to exist as at 31 December 2022. For 31 December 2022, the Group has conducted a sensitivity analysis over the key inputs used in the impairment test of the CGU's carrying value. The CGUs would become impaired based on a net post-tax cash flow reduction set out below, or based on an increase in the discount rate noted below:

	A cash flow reduction of	A discount rate increase of
Integrated Fund Management	17%	2%

## Notes to the Financial Statements (*continued*)

### 12. Intangible assets

	Customer intangibles £000	Contractual rights £000	IT platform £000	Software licences £000	Total £000
<i>Cost</i>					
<b>At 29 March 2021 (incorporation)</b>	–	–	–	–	–
Assets acquired on acquisition of a subsidiary	104,099	259	23,210	12,755	140,323
Exchange rate differences	117	(8)	(353)	(59)	(303)
Additions	–	–	316	884	1,200
Write-off	–	–	(583)	(6,077)	(6,660)
Disposals	–	–	(222)	(23)	(245)
<b>At 31 December 2021</b>	<b>104,216</b>	<b>251</b>	<b>22,368</b>	<b>7,480</b>	<b>134,315</b>
Exchange rate differences	–	14	694	29	737
Additions	–	–	2,118	5,262	7,380
Reclassifications	–	23	(437)	(23)	(437)
Write-off	–	–	–	6	6
Disposals	–	–	(139)	(83)	(222)
<b>At 31 December 2022</b>	<b>104,216</b>	<b>288</b>	<b>24,604</b>	<b>12,671</b>	<b>141,779</b>
<i>Accumulated amortisation</i>					
<b>At 29 March 2021 (incorporation)</b>	–	–	–	–	–
Exchange rate differences	–	(2)	(47)	(19)	(68)
Amortisation for the period <sup>1</sup>	3,950	18	1,149	837	5,954
<b>At 31 December 2021</b>	<b>3,950</b>	<b>16</b>	<b>1,102</b>	<b>818</b>	<b>5,886</b>
Exchange rate differences	–	7	129	32	168
Amortisation for the year <sup>1</sup>	10,508	222	3,835	3,162	17,727
Reclassifications	–	–	–	(73)	(73)
Write-offs	–	–	–	(13)	(13)
<b>At 31 December 2022</b>	<b>14,458</b>	<b>245</b>	<b>5,066</b>	<b>3,926</b>	<b>23,695</b>
<i>Carrying amount</i>					
<b>At 31 December 2022 (including held for sale)</b>	<b>89,758</b>	<b>43</b>	<b>19,538</b>	<b>8,745</b>	<b>118,084</b>
Intangible assets held for sale					(13,194)
<b>At 31 December 2022 (excluding held for sale)</b>					<b>104,890</b>
<b>At 31 December 2021</b>	<b>100,266</b>	<b>235</b>	<b>21,266</b>	<b>6,662</b>	<b>128,429</b>

<sup>1</sup> Amortisation and depreciation are shown within the other operating costs line of the consolidated statement of profit or loss. Some of the amortisation has been including in adjusting items in the year.

## Notes to the Financial Statements *(continued)*

### 13. Property, plant and equipment

	Leasehold improvements £000	Computer equipment £000	Furniture £000	Vehicles £000	Right-of- use asset <sup>1</sup> £000	Total £000
<i>Cost</i>						
<b>At 29 March 2021 (incorporation)</b>	–	–	–	–	–	–
Assets acquired on acquisition of a subsidiary	2,130	823	243	232	14,786	18,214
Exchange differences	(24)	(22)	(7)	3	(169)	(219)
Additions	7	40	61	164	397	669
Reclassifications	(11)	–	69	–	3	61
Write-offs	(6)	(61)	(90)	(132)	(635)	(924)
Disposals	–	(4)	–	–	(271)	(275)
<b>At 31 December 2021</b>	<b>2,096</b>	<b>776</b>	<b>276</b>	<b>267</b>	<b>14,111</b>	<b>17,526</b>
Acquired on acquisition of subsidiary	524	92	391	19	6,286	7,312
Exchange differences	78	35	37	1	640	791
Additions	534	605	147	39	13,317	14,642
Reclassifications	394	(431)	1,449	(8)	874	2,278
Write-offs	–	–	–	(1)	(2)	(3)
Disposals	–	(51)	(9)	–	(409)	(469)
<b>At 31 December 2022</b>	<b>3,626</b>	<b>1,026</b>	<b>2,291</b>	<b>317</b>	<b>34,817</b>	<b>42,077</b>
<i>Accumulated depreciation</i>						
<b>At 29 March 2021 (incorporation)</b>	–	–	–	–	–	–
Exchange differences	(6)	(9)	(3)	(1)	(59)	(78)
Charge for the period	103	35	(28)	18	773	901
Reclassifications	8	1	69	217	(226)	69
<b>At 31 December 2021</b>	<b>105</b>	<b>27</b>	<b>38</b>	<b>234</b>	<b>488</b>	<b>892</b>
Exchange differences	27	(1)	12	–	(75)	(37)
Charge for the year	673	624	291	45	3,770	5,403
Reclassifications	744	(283)	848	–	654	1,963
Write-offs	(1)	(6)	(8)	(12)	(59)	(86)
Disposals	–	(18)	–	–	–	(18)
<b>At 31 December 2022</b>	<b>1,548</b>	<b>343</b>	<b>1,181</b>	<b>267</b>	<b>4,778</b>	<b>8,117</b>
<i>Carrying amount</i>						
<b>At 31 December 2022 (including held for sale)</b>	<b>2,078</b>	<b>683</b>	<b>1,110</b>	<b>50</b>	<b>30,039</b>	<b>33,960</b>
Property, plant and equipment held for sale						(6,346)
<b>At 31 December 2022 (excluding held for sale)</b>						<b>27,614</b>
<b>At 31 December 2021</b>	<b>1,991</b>	<b>749</b>	<b>238</b>	<b>33</b>	<b>13,623</b>	<b>16,634</b>

<sup>1</sup> See note 19 for a detailed analysis of right-of-use assets.

## Notes to the Financial Statements *(continued)*

### 14. Trade and other receivables

	Group 2022 £000	Company 2022 £000	Group 2021 £000	Company 2021 £000
Trade receivables	48,508	–	30,758	–
Contract balances	15,478	–	9,860	–
Other receivables	11,642	–	6,840	–
Prepayments	8,389	–	6,448	–
Due from other Group undertakings	–	506	–	–
Due from parent companies	298	–	–	–
<b>Total including assets held for sale</b>	<b>84,315</b>	<b>506</b>	<b>53,906</b>	<b>–</b>
Trade and other receivables moved to assets held for sale <sup>1</sup>	(19,274) <sup>1</sup>	–	(1,546) <sup>2</sup>	–
<b>Total excluding assets held for sale</b>	<b>65,041</b>	<b>506</b>	<b>52,360</b>	<b>–</b>

<sup>1</sup> Trade and other receivables include £19,274,000 in respect of the Capquest and Mars UK platforms as at 31 December 2022, which for disclosure purposes has been moved to 'Assets held for sale' on the condensed consolidated statement of financial position. See note 29 for more information.

<sup>2</sup> Trade and other receivables include £1,546,000 in respect of the Whitestar Italy platform as at 31 December 2021, which for disclosure purposes has been moved to 'Assets held for sale' on the condensed consolidated statement of financial position. See note 29 for more information.



## Notes to the Financial Statements (*continued*)

### 15. Trade and other payables

	Group 2022 £000	Company 2022 £000	Group 2021 £000	Company 2021 £000
<b>Current</b>				
Trade payables	16,425	601	6,179	–
Deferred consideration on acquisition of subsidiaries	–	–	313	–
Deferred consideration on portfolio investments	23,433	–	27,854	–
Taxation and social security	3,873	–	4,013	–
Due to other Group undertakings	–	50	–	55
Due to parent companies	15,840	–	–	–
Accruals	43,930	–	46,337	–
Provisions	–	–	12,825	–
Other liabilities	24,970	–	23,004	–
Lease liability	11,903	–	3,082	–
	<b>140,374</b>	<b>651</b>	<b>123,607</b>	<b>55</b>
<b>Non-current</b>				
Trade payables	5,821	–	11,562	–
Deferred and contingent consideration on acquisition of subsidiaries	3,197	–	1,190	–
Taxation and social security	–	–	189	–
Accruals	204	–	3,830	–
Liabilities arising on acquisition of bankruptcy portfolios	28,458	–	29,409	–
Other liabilities	8,454	–	12,257	–
Lease liability	19,137	–	15,212	–
	<b>65,271</b>	<b>–</b>	<b>73,649</b>	<b>–</b>
<b>Total including held for sale</b>	<b>205,645</b>	<b>651</b>	<b>197,256</b>	<b>55</b>
Trade and other payables moved to liabilities held for sale	(32,199) <sup>1</sup>	–	(6,652) <sup>2</sup>	–
<b>Total excluding held for sale</b>	<b>173,446</b>	<b>651</b>	<b>190,604</b>	<b>55</b>

<sup>1</sup> Trade and other payables include £32,199,000 in respect of the Capquest and Mars UK platforms as at 31 December 2022, which for disclosure purposes has been moved to 'Liabilities held for sale' on the condensed consolidated statement of financial position. See note 29 for more information.

<sup>2</sup> Trade and other payables include £6,652,000 in respect of the Whitestar Italy platform as at 31 December 2021, which for disclosure purposes has been moved to 'Liabilities held for sale' on the condensed consolidated statement of financial position. See note 29 for more information.

Included within other liabilities is €3,474,000 (£3,076,000) (2021: €941,000 (£790,000)) relating to deferred pay for the Italian employees. The employees are part of statutory indemnity schemes, compulsory by law, that entitles them to deferred pay, typically at the end of their employment, the 'Trattamento di fine rapporto' (TFR). A liability is recognised to reflect that the indemnity will be paid at a future date, when the employees leave employment. The liability is included within trade and other payables on the statement of financial position and is calculated by an independent expert through an actuarial valuation, the key assumptions used are detailed below:

	2022	2021
Discount rate	0%-4%	0%-1%
Annual inflation rate	2%-6%	1%-2%
Wage inflation	2%-8%	2%-3%
Probability of leaving employment for reasons other than retirement (employees aged 18-60)	3%-10% per annum	2%-15% per annum

## Notes to the Financial Statements (*continued*)

### 16. Contingent liabilities

Through the ordinary course of business, the Group exposes itself to potential liabilities which at present it is not aware of, and may or may not arise in the future. As such, it would not be practical to try and quantify their future financial impact. However, there are no material open items that the Group is aware of. Set out below are broad areas of the Group's ordinary business activities which may in the future lead to potential claims or liabilities being incurred by the Group.

#### Conduct and regulatory compliance

Given the high level of scrutiny regarding financial institutions' treatment of customers and business conduct from regulatory bodies, the media and politicians, there is a possibility that certain aspects of the current or historic business, including, amongst other things, collections practices and general treatment of customers, may be determined by the FCA and other regulatory bodies or the courts as, in their opinion, not being conducted in accordance with applicable laws or regulations, or fair and reasonable treatment.

#### Contractual disputes

In carrying out its ongoing business, the Group enters into numerous contracts in any given period with a various third-party entities. There is always a risk that a contractual dispute may arise in the future, which may lead to a claim against the Group in respect of any damages or losses incurred by the third party.

### 17. Share capital and reserves

#### Share capital and share premium

	2022	2021
	£000	£000
Issued, fully paid and authorised:		
166,813,369 ordinary shares of £1 each	166,813	166,813
	<b>166,813</b>	<b>166,813</b>

Total consideration for the shares was £577,672,000, giving rise to a share premium of £410,859,000. There are no restrictions on the repayment of capital.

The shareholders have the right to receive notice of, and to attend and vote at all general meetings of the Company.

#### Nature and purpose of reserves

##### *Translation reserve*

The translation reserve comprises all foreign currency differences arising from the translation of the financial statements of foreign operations.

### 18. Dividends

No dividends were paid or declared during 2022 and no final dividend are proposed (2021: nil).

## Notes to the Financial Statements (*continued*)

### 19. Leases

The Group has leases for offices premises, hospitality accommodation, vehicles and computer equipment. With the exception of short-term leases and leases of low-value underlying assets, each lease is reflected on the balance sheet as a right-of-use asset and a lease liability. The Group classifies its right-of-use assets in a consistent manner to its property, plant and equipment (see note 13).

Leases of vehicles are usually limited to a lease term of two to four years. Leases of property generally have a lease term ranging from five years to ten years. Lease payments are generally fixed, however there are a limited number of property leases where rentals are linked to annual changes in an index (either the retail price index or consumer price index).

Each lease generally imposes a restriction that, unless there is a contractual right for the Group to sublet the asset to another party, the right-of-use asset can only be used by the Group. Leases are either non-cancellable or may only be cancelled by incurring a substantive termination fee. Some leases contain an option to purchase the underlying leased asset outright at the end of the lease, or to extend the lease for a further term. The Group is prohibited from selling or pledging the underlying leased assets as security. For leases over office buildings the Group must keep those properties in a good state of repair and return the properties in their original condition at the end of the lease. Further, the Group must insure items of property, plant and equipment and incur maintenance fees on such items in accordance with the lease contracts.

#### Right-of-use assets

Right-of-use assets relate to leased office premises and vehicles that are presented within property, plant and equipment (see note 13).

	Office premises	Vehicles £000	Computer equipment £000
<b>Balance at 31 December 2021</b>	<b>11,738</b>	<b>1,224</b>	<b>661</b>
Assets acquired on acquisition of a subsidiary	5,730	–	556
Depreciation charge for the period	(3,272)	(283)	(215)
Additions	12,821	307	189
Disposals	(283)	(126)	–
Reclassifications	202	18	–
Exchange differences	1,037	(248)	(74)
Write-offs	57	–	–
<b>Balance at 31 December 2022</b>	<b>28,030</b>	<b>892</b>	<b>1,117</b>

#### Maturity analysis – contractual undiscounted cash flows

See note 23 for maturity analysis of lease liabilities as at 31 December 2022 and 31 December 2021.

#### Amounts recognised in profit or loss

The following leases-related expenses were recognised under IFRS 16 in the profit or loss:

	Year to 31 December 2022 £000	Incorporation to 31 December 2021 £000
Interest on lease liabilities	1,122	202
Depreciation charge for the period on right of use assets	3,770	773
Expenses relating to short-term leases	61	21

#### Amounts recognised in statement of cash flows

The following lease payments were recognised in the statement of cash flows:

	Year to 31 December 2022 £000	Incorporation to 31 December 2021 £000
Total cash outflow for leases	5,449	1,191

## Notes to the Financial Statements (*continued*)

### 20. Related party transactions

#### Related party balances

Related party balances as at the period end were as follows:

Group	Amounts due to group undertakings 2022 £000	Amounts due to group undertakings 2021 £000
Directors' loans	451	–
<b>Total</b>	<b>451</b>	<b>–</b>

Directors' loans were made in connection with the management incentive plan introduced during the year.

Company	Amounts due to group undertakings 2022 £000	Amounts due to group undertakings 2021 £000
Arrow Global Limited	–	(5)
Sherwood Financing plc	(50)	(50)
<b>Total</b>	<b>(50)</b>	<b>(55)</b>

Balances relate to intercompany loans that are repayable on demand, with this being the longest contractual period and are, therefore, held as current liabilities.

#### Summary of transactions

The Group had the following reportable transactions with related parties:

	Other expenses year to 31 December 2022 £000	Other expenses incorporation to 31 December 2021 £000
Directors' loans	451	–
<b>Total</b>	<b>451</b>	<b>–</b>

The Company had the following reportable transactions with related parties:

	Other expenses year to 31 December 2022 £000	Other expenses incorporation to 31 December 2021 £000
Arrow Global Limited	–	5
<b>Total</b>	<b>–</b>	<b>5</b>

The Company incorporated Sherwood Financing plc, Sherwood Financing 2 Limited and Sherwood Acquisitions Limited in the prior period. The amount due to Sherwood Financing plc is in relation to its incorporation.

## Notes to the Financial Statements *(continued)*

### 20. Related party transactions *(continued)*

#### Key management

Key management personnel, defined as permanent members of the board plus the executive committee, were awarded the following compensation for the financial period since being key management:

	Year to 31 December 2022	Incorporation to 31 December 2021
Remuneration	£000	£000
Salaries and performance related bonus	6,684	1,535
Pension-related benefits	35	5
	<b>6,719</b>	<b>1,540</b>

The number of key management during the year was 12 (2021: 12).

During the current period there were no other related party transactions other than discussed above.

## Notes to the Financial Statements *(continued)*

### 21. Investments in subsidiaries and associate

Details of the Company's subsidiaries at 31 December 2022 are as follows:

Name	Place of incorporation (or registration) and operation	Registered office	Proportion of ordinary shares ownership (%)	Current status	Parent company
Agenda Management Services Limited* Company no. 04637581	UK (England & Wales)	Note 1	100	Trading	DFS
AGG Booth Title Limited Company no. 12533342	UK (England & Wales)	Note 2	100	Trading	ACM(H)L
AGG Capital Management (Holdco) Limited (ACM(H)L)* Company no. 12272877	UK (England & Wales)	Note 3	100	Trading	AGGL
AGL Fleetwood Limited* Company no. 11889566	UK (England & Wales)	Note 3	100	Trading	AFTL
AGL Fleetwood 2 Limited* Company no. 12660006	UK (England & Wales)	Note 3	100	Trading	AF2TL
AGL Fleetwood 2 Topco Limited (AF2TL)* Company no. 12655329	UK (England & Wales)	Note 3	100	Trading	AGIHL
AGL Fleetwood 3 Limited (AF3L) * Company no. 12660015	UK (England & Wales)	Note 3	100	Trading	AF2TL
AGL Fleetwood Topco Limited (AFTL)* Company no. 11886176	UK (England & Wales)	Note 3	100	Trading	AGIHL
Arrow Global (Holdings) Limited (AG(H)L)* Company no. 05606576	UK (England & Wales)	Note 3	100	Trading	AGIHL
Arrow Global Accounts Management Limited* Company no. 05478076	UK (England & Wales)	Note 3	100	Trading	AGL
Arrow Global Adviser Limited (AGAL)	UK (England & Wales)	Note 3	100	Trading	AGIHL
Arrow Global Birch Holdings Limited	UK (England & Wales)	Note 3	100	Trading	AGIHL
Arrow Global Europe Limited* Company no. 09296946	UK (England & Wales)	Note 3	100	Trading	AGIHL
Arrow Global European Service Company Limited Company no. 14409681	UK (England & Wales)	Note 3	100	Trading	AG(H)L
Arrow Global Finance Plc* Company no. 08361735	UK (England & Wales)	Note 3	100	Trading	AGIHL
Arrow Global Group Limited (AGGL)* Company no. 08649661	UK (England & Wales)	Note 3	100	Trading	SAL
Arrow Global Guernsey Limited Company no. 08768171	UK (England & Wales)	Note 3	100	Dormant	AG(H)L
Arrow Global Investments Holdings Limited (AGIHL)* Company no. 06568603	UK (England & Wales)	Note 3	100	Trading	AGGHL
Arrow Global Legh Limited	UK (England & Wales)	Note 3	100	Dormant	AG(H)L
Arrow Global Limited (AGL)* Company no. 05606545	UK (England & Wales)	Note 3	100	Trading	AG(H)L
Arrow Global Luna Limited* Company no. 08898157	UK (England & Wales)	Note 3	100	Trading	AG(H)L
Arrow Global Management Limited	UK (England & Wales)	Note 3	100	Dormant	AG(H)L
Arrow Global Massey Limited	UK (England & Wales)	Note 3	100	Dormant	AG(H)L
Arrow Global One Limited (AGOL)* Company no. 08649653	UK (England & Wales)	Note 3	100	Trading	AGGL
Arrow Global Portugal Investments Limited* Company no. 09312429	UK (England & Wales)	Note 3	100	Trading	AF3L
Arrow Global Portugal Limited* Company no. 07243769	UK (England & Wales)	Note 3	100	Trading	AF3L
Arrow Global Receivables Management Limited* Company no. 05875306	UK (England & Wales)	Note 3	100	Trading	AG(H)L
Arrow SMA LP Limited (ASLL)* Company no. 12272894	UK (England & Wales)	Note 3	100	Trading	AGIHL
Bergen Capital Management Limited* Company no. 07553297	UK (England & Wales)	Note 3	100	Trading	MAL
Capquest Debt Recovery Limited (CDRL)* Company no. 03772278	UK (England & Wales)	Note 3	100	Trading	CGL
Capquest Group Limited (CGL)* Company no. 04936030	UK (England & Wales)	Note 3	100	Trading	QNL
Capquest Investments Limited* Company no. 05245825	UK (England & Wales)	Note 3	100	Trading	CGL

## Notes to the Financial Statements *(continued)*

### 21. Investments in subsidiaries and associate *(continued)*

Name	Place of incorporation (or registration) and operation	Registered office	Proportion of ordinary shares ownership (%)	Current status	Parent company
Capquest Mortgage Servicing Limited* <i>Company no. 05821008</i>	UK (England & Wales)	Note 3	100	Trading	AGOL
Drydens Limited (DFS)* <i>Company no. 06765260</i>	UK (England & Wales)	Note 1	100	Trading	AGL
Erudio Customer Management Limited Mars Acquisition Limited (MAL)* <i>Company no. 08522909</i>	UK (England & Wales)	Note 3	100	Dormant	AG(H)L
Mars Capital Finance Limited* <i>Company no. 05859881</i>	UK (England & Wales)	Note 3	100	Trading	AGIHL
Mars Capital Management Limited* <i>Company no. 06483032</i>	UK (England & Wales)	Note 3	100	Trading	MAL
Quest Bidco Limited (QBL)* <i>Company no. 07653281</i>	UK (England & Wales)	Note 3	100	Trading	QTL
Quest Newco Limited (QNL)* <i>Company no. 07715012</i>	UK (England & Wales)	Note 3	100	Trading	QBL
Quest Topco Limited (QTL)* <i>Company no. 07653295</i>	UK (England & Wales)	Note 3	100	Trading	AGIHL
Sherwood Acquisitions Limited (SAL)* <i>Company no. 13299321</i>	UK (England & Wales)	Note 3	100	Trading	SPL
Sherwood Financing plc* <i>Company no. 13497082</i>	UK (England & Wales)	Note 3	100	Trading	SPL
Sherwood Financing 2 Limited* <i>Company no. 13538711</i>	UK (England & Wales)	Note 3	100	Trading	SPL
Western Acquisition Holdings Limited	UK (England & Wales)	Note 3	50	Dormant	AGL
Mars Capital Finance Ireland DAC	Republic of Ireland	Note 4	100	Trading	MAL
Mars Capital Management Ireland DAC	Republic of Ireland	Note 4	100	Trading	MAL
Arrow Global Guernsey Holdings Limited (AGGHL)	Guernsey	Note 5	100	Trading	AGOL
Arrow Global Guernsey Limited	Guernsey	Note 5	100	Dormant	AGIHL
AGG Capital Management Limited (AGGCML)	Jersey	Note 6	100	Trading	ACM(H)L
Arrow Credit Opportunities II Feeder A GP Limited	Jersey	Note 6	100	Trading	AGGCML
Arrow SMA GP Limited (ASGL)	Jersey	Note 6	100	Trading	ASLL ASLL/ ASGL
Arrow Global SMA I LP	Jersey	Note 6	100	Trading	AGGCML
Sherwood Jersey Service Limited	Jersey	Note 6	100	Trading	AGGCML
Arrow Global Investments Holdings Italia S.R.L. (AGIHIS)	Italy	Note 7	100	Trading	AGIHL
Arrow Global Italia S.R.L. (AGIS)	Italy	Note 7	100	Trading	AGIHL
Duccio Immobiliare 1 S.R.L.	Italy	Note 11	100	Trading	SSS
Etna SPV S.R.L.	Italy	Note 7	100	Trading	AGIS
Etna Reoco S.R.L.	Italy	Note 7	0	Trading	N/A
Europa Investimenti Aziende S.R.L. (EIAS)	Italy	Note 8	100	Trading	EIS
Europa Investimenti Corporate Finance S.R.L.	Italy	Note 8	100	Trading	EIS
Europa Investimenti Gestione Attivi S.R.L.	Italy	Note 8	100	Trading	EIS
Europa Investimenti Spa (EIS)	Italy	Note 8	100	Trading	AGIS
Europa Investimenti Trading S.R.L. (EITS)	Italy	Note 8	100	Trading	EIS
Fieramosca Dieci S.R.L.	Italy	Note 8	100	Trading	EIS
Forest SPV S.R.L.	Italy	Note 7	0	Trading	AGIS
Lanzone Cinque S.R.L.	Italy	Note 8	100	Trading	EIS
Lanzone Diciannove S.R.L. (LDS)	Italy	Note 8	100	Trading	EIS
Lanzone Dodici S.R.L.	Italy	Note 8	100	Trading	EIS
Lanzone Due S.R.L.	Italy	Note 8	100	Trading	EIS
Lanzone Ventidue S.R.L. (LVS)	Italy	Note 8	100	Trading	EIS
Lanzone Ventuno S.R.L.	Italy	Note 9	70	Trading	LDS
LeaseCo First Srl	Italy	Note 7	100	Trading	ZSS
Leaseco Vulcan S.R.L.	Italy	Note 7	100	Trading	ZSS



## Notes to the Financial Statements *(continued)*

### 21. Investments in subsidiaries and associate *(continued)*

Name	Place of incorporation (or registration) and operation	Registered office	Proportion of ordinary shares ownership (%)	Current status	Parent company
Giardini di Sacro Monte Eco-Immobiliare S.r.l.	Italy	Note 7	100	Trading	AGIS
Haywave SPV S.R.L	Italy	Note 7	100	Trading	AGIS
Leonardo Investment Opportunities	Italy	Note 7	0	Trading	N/A
Omnia S.R.L	Italy	Note 10	75	Trading	LDS
Sagitta SGR Spa	Italy	Note 7	100	Trading	EIS
Sansedoni Agency S.R.L	Italy	Note 11	100	Trading	SSS
Sansedoni Siena S.P.A (SSS)	Italy	Note 11	95	Trading	LVS
Selcom Group S.p.A	Italy	Note 12	11.49	Trading	EIS
Solvere S.R.L	Italy	Note 11	100	Trading	SSS
SPV Project 156 S.R.L	Italy	Note 7	100	Trading	AGIS
SPV Project 158 S.R.L	Italy	Note 7	100	Trading	N/A
SPV Project 1608	Italy	Note 7	0	Trading	N/A
SPV Project 1713 S.R.L	Italy	Note 7	100	Trading	AGIS
VAR Reoco S.R.L.	Italy	Note 7	100	Trading	AGIS
Vulcan SPV S.R.L	Italy	Note 7	100	Trading	AGIS
Zen Finance Management S.R.L.	Italy	Note 7	50	Trading	ZSS
Zenith Service S.p.A. (ZSS)	Italy	Note 7	100	Trading	AGIHIS
Zeus Finance S.R.L	Italy	Note 7	0	Trading	N/A
Strzala Sp. z o.o.	Poland	Note 13	100	Dormant	AG(H)L/A GL
Capquest Debt Recovery S.A (pty) Limited	South Africa	Note 14	100	Dormant	AGL
AGHL Portugal Investments Holdings, S.A. (AGHLPIH)	Portugal	Note 15	100	Trading	AGIHL
Capital Elements unipessoal LDA	Portugal	Note 15	100	Trading	NISA
Caprice Prestige, SA	Portugal	Note 16	100	Trading	AGHLPIH
Castle Properties Unipessoal LDA	Portugal	Note 15	100	Trading	AGHLPIH
Central Walls	Portugal	Note 15	100	Trading	AGHLPIH
Details Hotels & Resorts, SA	Portugal	Note 16	75	Trading	AGHLPIH
Hefesto STC, S.A.	Portugal	Note 15	100	Trading	AGHLPIH
Little Turbilhão SA	Portugal	Note 15	100	Trading	AF3L
MREO Investments, SA	Portugal	Note 17	100	Trading	AGHLPIH
Norfin Investimentos, S.A.(NISA)	Portugal	Note 15	100	Trading	AGHLPIH
Norfin – Serviços, S.A	Portugal	Note 15	100	Trading	NISA
Norfin – Sociedade Gestora de Organismos de Investimento Coletivo, S.A	Portugal	Note 15	100	Trading	NISA
Restart Capital Unipessoal, LDA	Portugal	Note 15	100	Trading	AGHLPIH
Sandalgreen, Assets, S.A.	Portugal	Note 15	100	Trading	AF3L
Sucesso Delicado, S.A.	Portugal	Note 15	100	Trading	AGHLPIH
Whitestar Asset Solutions, S.A.	Portugal	Note 15	100	Trading	AGHLPIH AGIHB/VF
Amstelveste Vastgoed B.V.	the Netherlands	Note 18	100	Trading	S
Arrow Global Benelux (Holdings) B.V. (AGBH)	the Netherlands	Note 18	100	Trading	AGIHB
Arrow Global Investments Holdings Benelux B.V. (AGIHB)	the Netherlands	Note 18	100	Trading	AGIHL
Fiditon Holding B.V. (FH)	the Netherlands	Note 18	100	Trading	AGIHB
Focum Commerce B.V.	the Netherlands	Note 18	100	Trading	FG
Focum Finance B.V.	the Netherlands	Note 18	100	Trading	FG
Focum Groep B.V. (FG)	the Netherlands	Note 18	100	Trading	AGIHB
Focum Solutions B.V.	the Netherlands	Note 18	100	Trading	FG
Incassobureau Fiditon B.V.	the Netherlands	Note 18	100	Trading	FH
Universum Inkasso B.V. (UI)	the Netherlands	Note 18	100	Trading	Non- AGIHB

## Notes to the Financial Statements *(continued)*

### 21. Investments in subsidiaries and associate *(continued)*

Name	Place of incorporation (or registration) and operation	Registered office	Proportion of ordinary shares ownership (%)	Current status	Parent company
Vesting Finance Detachering B.V.	the Netherlands	Note 18	100	Trading	VFH
Vesting Finance Holding B.V. (VFH)	the Netherlands	Note 18	100	Trading	AGIHB
Vesting Finance Incasso B.V.	the Netherlands	Note 18	100	Trading	VFH
Vesting Finance Servicing B.V. (VFS)	the Netherlands	Note 18	100	Trading	AGIHB
Alpha Credit Holdings 2 S.a.r.l	Luxembourg	Note 19	100	Trading	AGL
Alpha Credit Holdings 3 S.a.r.l	Luxembourg	Note 19	100	Trading	AGL
Arrow Global SMA II GP S.a.r.l	Luxembourg	Note 20	100	Trading	ASLL
Arrow Professional Services (Luxembourg) S.a.r.l.	Luxembourg	Note 20	100	Trading	AGIHL
Bow Advisers S.á r.l	Luxembourg	Note 21	100	Trading	AGGCML
Bow Advisers II S.á r.l	Luxembourg	Note 20	100	Trading	AGGCML
Bow Aggregator S.á r.l	Luxembourg	Note 20	100	Trading	AGGCML
Bow (Co-invest) Advisers S.á r.l	Luxembourg	Note 21	100	Trading	AGGCML
Bow (SMA) Advisers S.á r.l	Luxembourg	Note 21	100	Trading	AGGCML
Spear ACO Alux 9 S.á r.l	Luxembourg	Note 20	100	Dormant	AGGCML
Spear ACO Alux 10 S.à r.l	Luxembourg	Note 20	100	Dormant	AGGCML
Spear ACO Alux 11 S.à r.l	Luxembourg	Note 20	100	Dormant	AGGCML
Spear ACO Alux 13 S.á r.l	Luxembourg	Note 20	100	Dormant	AGGCML
Spear ACO Alux 14 S.á r.l	Luxembourg	Note 20	100	Dormant	AGGCML
Spear ACO Alux 15 S.á r.l	Luxembourg	Note 20	100	Dormant	AGGCML
Spear ACO Alux 16 S.á r.l	Luxembourg	Note 20	100	Dormant	AGGCML
Focum Belgium (BVBA)	Belgium	Note 22	100	Trading	AGIHB/FG
Arrow Global Adviser Co USA Inc	USA	Note 23	100	Trading	AGAL

\* Subsidiaries which have chosen to take advantage of the audit exemption set out within section 479A of the Companies Act 2006, with Arrow Global Group Limited providing a declaration of guarantee as at 31 December 2022.

Notes	Registered addresses
Note 1	10th Floor, West One, 114 Wellington Street, Leeds, LS1 1BA, UK
Note 2	1 Bartholomew Lane, London, EC2N 2AX, UK
Note 3	Belvedere, 12 Booth Street, Manchester, M2 4AW, UK
Note 4	One Warrington Place, Dublin, D02 HH27, Ireland
Note 5	First Floor, Albert House, South Esplanade, St Peter Port, Guernsey
Note 6	27 Esplanade, St Helier, JE1 1SG, Jersey
Note 7	Via V. Betteloni 2, 20131 Milan, Italy
Note 8	Via Lanzone 31, 20123 Milan, Italy
Note 9	Via Niccolo Tommaseo 68, 35131 – Padova, Italy
Note 10	Galleria Porte Cortarine, 4/93, 35137 Padova, Italy
Note 11	Via Garibaldi 60, Siena, CAP 53100, Italy
Note 12	Castel Maggiore (BO) Via Grandi n. 5 – CAP 40013, Italy
Note 13	Al. Jerozolimskie nr 148, 02–326, Warszawa, Poland
Note 14	Office Suite 15, Canal Edge 1, Tyger Waterfront, Carl Cronje Drive, Bellville, Western Cape, 7530, South Africa
Note 15	Avenida Almirante Gago Coutinho, nº. 30, piso 0 1000-017 Lisboa, Portugal
Note 16	Urbanização Quinta Pedra dos Bicos, lote 24, 8200-381 Albufeira, Portugal
Note 17	Av. Fontes Pereira de Melo, 14,15,1050-121 Lisboa, Portugal
Note 18	Asch van Wijckstraat 55F, 3811 LP Amersfoort, the Netherlands
Note 19	412F, R'ute d'Esch, L-1471 Luxembourg
Note 20	26, Boulevard Royal, L-2449 Luxembourg
Note 21	6D, route de Treves, L-2633 Senningerberg, Grand Duchy of Luxembourg
Note 22	Koralenhoeve 15, 2160 Wommelgem, Belgium
Note 23	251 Little Falls Drive, Wilmington, County of New Castle, 19808 USA

## Notes to the Financial Statements *(continued)*

### 21. Investments in subsidiaries and associate *(continued)*

All subsidiaries are included in the Group consolidation, including where the Group does not own 100% of the ordinary shares of the Company. This may arise where the Group exercises control over the relevant activity of the entity and can use this control to impact the variability of returns from the entity. The Group, at times, must exercise judgement as to whether the combination of control and exposure to variability of returns arising from an entity means it is acting primarily as an agent, or as a principal for its own interests and should therefore consolidate the entity into the results of the Group. For each period end, the Group went into significant consideration as to whether the Group's acquired stake in Maslow Global Limited and option to purchase the remaining 51% in the future required consolidation or not, and concluded that it should be treated as an investment in associate, see page 73 for more detail. The Group did not consolidate any entity which individually had material non-controlling interest balances, and, as such, no further disclosure on non-controlling interests have been provided in this note.

#### Financial support given to structured entities

During the year, the Group issued no guarantees (2021: nil) to holders of notes issued by structured entities that the Group consolidates.

#### Company: investment in subsidiaries

	2022 £000	2021 £000
Sherwood Acquisitions Limited	577,675	577,675
Sherwood Financing plc	50	50
Sherwood Financing 2 Limited <sup>1</sup>	–	–
<b>Total</b>	<b>577,725</b>	<b>577,725</b>

The investments in subsidiaries are all stated at cost less accumulated impairment, the latter which is zero.

<sup>1</sup> Investment of £1.

## Notes to the Financial Statements (*continued*)

### 21. Investments in subsidiaries and associate (*continued*)

#### Associate

On 31 December 2021, the Group acquired 49% of the share capital of Maslow Global Limited (Maslow). Maslow currently specialises in UK real estate development finance, the acquisition of which enhances the Group's capabilities in this sector of the market. The total consideration for the investment was £36,750,000 including cash of £24,500,000, £12,250,000 of equity instruments via 3,983,740 shares in the parent company Sherwood Topco Limited in December 2021. The Group entered into a share option agreement to acquire the remaining 51%. As at the year end, the share option was valued at £30,286,000 (2021: £25,434,000), creating a derivative fair value movement in the consolidated statement of profit or loss of £4,834,000.

Maslow's principal place of business and country of incorporation is Jersey, with a focus on the UK market. As at the period end the Group held 49% of the ownership interest.

The investment in Maslow has been recognised as an investment in associate and has been equity accounted.

Summarised below is a reconciliation of the movements in the carrying value of the Group's associates during the year:

	£000
Interest in the net assets of the associate as at 1 January 2022	62,184
Share of profit in associate during the year	1,684
Additions	282
<b>Interest in the net assets of the associate as at 31 December 2022</b>	<b>64,150</b>

The following is summarised financial information for Maslow as at 31 December 2022, modified for fair value adjustments on acquisition.

	2022 £000	2021 £000
<b>Maslow's summarised financial information</b>		
Current assets	24,794	8,633
Non-current assets	634	11,992
Current liabilities	(3,060)	(1,693)
<b>Net assets</b>	<b>22,368</b>	<b>18,932</b>
Attributable to investee's shareholders	22,368	18,932
<b>Group's interest in investee</b>		
Group's interest in net assets of investee at the period end	10,961	9,277
Goodwill	52,907	52,907
<b>Carrying amount of interest in investee at the period end</b>	<b>63,868</b>	<b>62,184</b>

The £282,000 of additions in the year relate to an associate investment in Sansedoni, an Italian real estate asset and property manager.

An assessment for impairment has been undertaken as at 31 December 2022 with no impairment identified. Key estimates used in the assessment are the expected long-term cash flows of Maslow combined with the Integrated Fund Management CGU and the market discount rate applied. The assessment concluded the investment has a net present value of £76,200,000. A reasonable range has been defined by excluding carry interest receipts as a downside scenario and increasing revenue synergies in the long term by 10% as an achievable upside scenario. This defines the reasonable range for the net present value of Maslow as at 31 December 2022 as £60,900,000 to £79,400,000.

The investment would become impaired based on a carry interest cash reduction or based on an increase in the discount rate noted below:

	2022
A reduction in carry interest cash of	80%
A discount rate increase of	3%

## Notes to the Financial Statements (*continued*)

### 22. Portfolio investments

Split of portfolio investments by period:

	2022 £000	2021 £000
Expected falling due after 1 year	727,465	737,471
Expected falling due within 1 year	296,391	311,310
	<b>1,023,856</b>	<b>1,048,781</b>

The movements in portfolio investments were as follows:

As at 31 December 2022	Amortised cost £000	FVTPL £000	Real estate inventories £000	Total £000
Balance at the beginning of the year	704,944	302,808	41,029	1,048,781
Portfolios purchased during the year	37,007	129,500	9,207	175,714
Investments awaiting deployment <sup>1</sup>	–	5,305	–	5,305
Balance sheet cash collections in the year	(233,657)	(134,608)	(11,858)	(380,123)
Income from portfolio investments at amortised cost	97,812	–	–	97,812
Fair value gain on portfolio investments at FVTPL	–	21,351	–	21,351
Income from portfolio investments – real estate inventories	–	–	2,072	2,072
Net impairment losses	8,992	–	138	9,130
Exchange and other movements	26,096	6,843	10,875	43,814
<b>As at the 31 December 2022 including held for sale</b>	<b>641,194</b>	<b>331,199</b>	<b>51,463</b>	<b>1,023,856</b>
Portfolios moved to assets held for sale <sup>2</sup>	(249,012)	–	–	(249,012)
<b>As at the 31 December 2022 excluding held for sale</b>	<b>392,182</b>	<b>331,199</b>	<b>51,463</b>	<b>774,844</b>

<sup>1</sup> Investments awaiting deployment relates to cash held in an investment vehicle, in anticipation of purchasing portfolio investments, which have not yet completed at the year end.

<sup>2</sup> Portfolio investments include £249,012,000 in respect of the Capquest and Mars UK platforms as at 31 December 2022, which for disclosure purposes has been moved to 'Assets held for sale' on the condensed consolidated statement of financial position. Therefore, there is £392,182,000 of 'portfolio investments – amortised cost' on the consolidated statement of financial position.

As at 31 December 2021	Amortised cost £000	FVTPL £000	Real estate inventories £000	Total £000
Balance at 29 March 2021	–	–	–	–
Acquired on acquisition of subsidiary	739,732	262,188	43,391	1,045,311
Portfolios purchased during the period	12,633	59,204	–	71,837
Balance sheet cash collections in the period	(71,819)	(27,380)	(2,206)	(101,405)
Income from portfolio investments at amortised cost	26,929	–	–	26,929
Fair value gain on portfolio investments at FVTPL	–	27,229	–	27,229
Income from portfolio investments – real estate inventories	–	–	379	379
Net impairment losses	(4,058)	–	(850)	(4,908)
Exchange and other movements	1,527	(18,433)	315	(16,591)
<b>As at the period ended 31 December 2021</b>	<b>704,944</b>	<b>302,808</b>	<b>41,029</b>	<b>1,048,781</b>

Note that for real estate inventories, which are not financial instruments, the balance sheet cash collections figure above is analogous to total sales of inventories, and the net of balance sheet cash collections and income from portfolio investments – real estate inventories, is analogous to cost of sales of inventories. Sales of inventories are accounted for as revenue under IFRS 15, as they are not financial instruments, but are presented alongside the other portfolio investments for ease of reference.

## Notes to the Financial Statements (continued)

### 22. Portfolio investments (continued)

#### Incorporation of forward-looking information

Note 4 includes a description of how the future cash flows are estimated for the Group's portfolio investments. Additionally, the Group incorporates forward-looking information in the measurement of portfolio investments held at amortised cost. The Group formulates different economic scenarios: a base case, which is the central scenario, developed based on consensus forecasts, and several less likely scenarios.

These scenarios are calculated by an external and independent macroeconomic forecasting company and are reviewed internally before being used in the Group's models. To derive these scenarios, multiple sources of information are considered, including economic data and forecasts published by governmental bodies and monetary authorities in the countries where the Group operates, supranational organisations such as the Organisation for Economic Co-operation and Development (OECD) and the International Monetary Fund, and selected private-sector and academic forecasts.

The Group has identified and documented key drivers of credit risk for its portfolio investments and, using an analysis of historical data, has estimated relationships between macro-economic variables and credit risk and credit losses. The key drivers for credit risk for portfolio investments are: HPI and default rates, including the length and severity of any potential macroeconomic shock, and the impact these may have on the Group's cash flows.

#### Scenario modelling information

To assist with the understanding of how the Group has modelled the future cash flows which ultimately drive the valuation of the portfolio investment assets, the below table shows the probability that has been assigned to each macroeconomic scenario when preparing the cash flow forecasts.

#### Key sensitivities

The estimated future cash flows generated by portfolio investments are the key estimates/judgements in these financial statements. Flexing the expected future gross cash flows by -1/+1% would impact the closing carrying value of the portfolio investments as at 31 December 2022 by £9,724,000 (2021: £10,078,000). Note that this sensitivity applies only to 'amortised cost' and 'FVTPL' portfolio investments, as this is not a critical estimate for real estate portfolio assets.

A key input into the estimate of future cash flows is the probability assigned to each of the 'base' and 'downside' cases. If 100% probability was assigned to the most optimistic/pessimistic scenario, the impact is shown in the below table, split by geography and asset class. Note that this sensitivity applies only to 'amortised cost' and 'FVTPL' portfolio investments, as these are only assessed for impairment each period, and such an assessment does not necessarily take into account the multiple future economic scenarios.

2022	Carrying balance	Upside variance <sup>1</sup>	Downside variance <sup>1</sup>
Geography	£000	£000	£000
UK and Ireland	383,739	6,706	(8,077)
Portugal	244,988	50,985	(45,843)
Netherlands	137,579	17,736	(14,417)
Italy	257,550	12,712	(15,689)
	<b>1,023,856</b>	<b>88,139</b>	<b>(84,026)</b>

<sup>1</sup> The held for sale portfolio investments have been excluded from this calculation.

2021	Carrying balance	Upside variance	Downside variance
Geography	£000	£000	£000
UK and Ireland	381,659	12,396	(13,869)
Portugal	231,922	20,714	(15,422)
Netherlands	162,884	21,979	(15,450)
Italy	272,316	3,796	(2,958)
	<b>1,048,781</b>	<b>58,885</b>	<b>(47,699)</b>

## Notes to the Financial Statements (*continued*)

### 22. Portfolio investments (*continued*)

2022	Carrying balance	Upside variance <sup>1</sup>	Downside variance <sup>1</sup>
Asset class	£000	£000	£000
Secured	349,185	40,508	(40,422)
Unsecured	623,208	47,631	(43,604)
Real estate inventories	51,463	N/a	N/a
	<b>1,023,856</b>	<b>88,139</b>	<b>(84,026)</b>

<sup>1</sup> The held for sale portfolio investments have been excluded from this calculation.

2021	Carrying balance	Upside variance	Downside variance
Asset class	£000	£000	£000
Secured	357,593	27,042	(19,534)
Unsecured	650,159	32,093	(28,367)
Real estate inventories	41,029	N/a	N/a
	<b>1,048,781</b>	<b>59,135</b>	<b>(47,901)</b>

### 23. Risks arising from financial instruments

#### Risk management

##### *Credit risk*

One of the Group's principal activities is the acquisition and management of non-performing and non-core consumer and commercial unsecured, secured and real estate portfolios. Most portfolios by their nature are impaired at acquisition and the Group continually monitors balance sheet cash collections that in turn inform the ERCs on which the portfolio carrying value is calculated. The ongoing risk is managed through a portfolio valuation process including modelling current expectations of recoverability based on historical information of debt types, also factoring in sale recoveries from collateral held on the secured portfolios. Further details of the forecasting process are given in note 4.i.

An investment process is in place to approve investments on the Arrow balance sheet and in respect of Arrow's participation in fund investments through its separately managed account. The Group also monitors its exposure to geographic concentration of assets. This process exists to scrutinise all aspects of a portfolio acquisition from reputational and regulatory risk through to the financial assumptions and maximum bid price.

Where portfolio investments are measured at amortised cost using the EIR method, as part of the regular monitoring process, the future cash flows in the ERCs are updated, with impairment gains/losses as a result of changes to the estimated cash flows discounted at the EIR rate. Where portfolio investments are measured at FVTPL, they are measured using a discounted cash flow model.

The Group's management of credit risk is further enhanced through the modelling of multiple economic scenarios and the impact this is expected to have on future balance sheet cash collections performance. All of the Group's portfolio investments have been classified as POCI, due to their credit-impaired nature at the date of purchase. Therefore, no consideration has been given to the staging requirements of IFRS 9 for the Group's portfolio assets.

Given the nature of the portfolios the Group purchases, most arrangements entered into with our customers are of a non-contractual nature, where we work to establish, or re-establish, suitable payment plans that are affordable and sustainable.

The key risks and uncertainties faced by the Group are managed within an established risk management framework. The Group's day-to-day working capital is funded by its cash and cash equivalents.



## Notes to the Financial Statements *(continued)*

### 23. Risks arising from financial instruments *(continued)*

#### Credit quality analysis

The Group's purchased portfolio investments have been classified as purchased or originated as credit impaired (POCI) as they include financial instruments that were credit-impaired at initial recognition, irrespective of whether they are still credit-impaired at the reporting date. Expected credit losses (ECL) against POCI exposures are always calculated on a lifetime basis (cumulative changes in ECL since initial recognition), and are reflected in the credit-adjusted effective interest rate at initial recognition. As a result, no loss allowance is recognised at inception. Subsequently, any changes in lifetime ECL after initial recognition are recognised in profit or loss. The ECL calculation for POCI assets is based on an ECL over 84-months.

In determining ECLs, the assessment of forward-looking economic assumptions, which are sourced from an independent specialist forecasting company, the Group considers a number of macroeconomic scenarios, including assumptions on unemployment, HPI and default rates. These scenarios are probability weighted according to their likely occurrence. The scenarios include a central scenario, based on the current economic environment, as well as upside and downside scenarios. The estimation and application of this forward-looking information requires significant judgement and is subject to appropriate internal governance.

Impairment gains/losses are changes to carrying values, discounted at the EIR rate, of the acquired debt portfolios as a result of reassessments of their estimated future cash flows and are recognised in the line item 'impairment gains on portfolio investments at amortised cost'. There are generally no credit risk mitigants relating to the Group's unsecured portfolio investments.

As all of the Group's amortised cost portfolio assets are POCI, the cash flows are subject to reassessment each period.

The following tables sets out information about the credit quality of financial assets measured at amortised cost. Unless specifically indicated the amounts in the table represent gross carrying amounts.

#### As at 31 December 2022

	Stage 1-3	POCI	Total
	£000	£000	£000
Portfolio investments – amortised cost	–	641,194	641,194
Loss allowance	–	N/a	N/a
Carrying amount	–	<b>641,194</b>	<b>641,194</b>

#### As at 31 December 2021

	Stage 1-3	POCI	Total
	£000	£000	£000
Portfolio investments – amortised cost	–	704,944	704,944
Loss allowance	–	N/a	N/a
Carrying amount	–	<b>704,944</b>	<b>704,944</b>

## Notes to the Financial Statements *(continued)*

### 23. Risks arising from financial instruments *(continued)*

The following tables sets out further credit analysis for portfolio investments measured at amortised cost:

#### As at 31 December 2022

	Secured	Unsecured	Total
Amortised cost portfolio balances	£000	£000	£000
UK and Ireland	28,247	267,130	295,377
Portugal	34,623	120,862	155,485
Netherlands	1,334	38,595	39,929
Italy	32,749	117,654	150,403
Carrying amount	<b>96,953</b>	<b>544,241</b>	<b>641,194</b>

#### As at 31 December 2021

	Secured	Unsecured	Total
Amortised cost portfolio balances	£000	£000	£000
UK and Ireland	34,878	286,457	321,335
Portugal	42,359	125,560	167,919
Netherlands	1,292	42,071	43,363
Italy	46,526	125,801	172,327
Carrying amount	<b>125,055</b>	<b>579,889</b>	<b>704,944</b>

#### Portfolio balances are based on the customer's country of domicile

The Group's maximum exposure to credit risk on portfolio investments is considered equal to the current carrying balance of such portfolio investments.

#### Information on collateral held against amortised cost secured loans

The following table stratifies credit exposures from secured portfolio investments held at amortised cost by ranges of loan-to-value (LTV) ratio. LTV is calculated as the ratio of the gross amount of the loan – or the amount committed for loan commitments – to the value of the collateral. The valuation of the collateral excludes any adjustments for obtaining and selling the collateral. The value of the collateral is based on the most recent appraisals. LTV stratification is deemed a more relevant measure of the value of collateral held against secured loans than gross collateral values held, which may include an amount which is not due to the Group upon realisation.

	2022	2021
LTV Ratio	£000	£000
Less than 50%	28,515	36,171
51-70%	7,829	9,877
71-90%	7,267	10,889
91-100%	2,281	3,256
More than 100%	51,061	64,862
	<b>96,953</b>	<b>125,055</b>

#### Other types of credit enhancements

In addition to the collateral included in the tables above, the Group holds other types of collateral and credit enhancements, such as second charges and floating charges for which specific values are not generally available.

#### Assets obtained by taking possession of collateral

The Group's policy is to pursue timely realisation of the collateral in an orderly manner. The Group does not generally use the non-cash collateral for its own operation.

## Notes to the Financial Statements *(continued)*

### 23. Risks arising from financial instruments *(continued)*

#### Significant increase in credit risk

There are no significant increases or decreases in credit risk since origination as all portfolio investments have been deemed to be purchased or originated credit impaired on initial recognition.

#### Cash and cash equivalents

As part of credit risk, the Group is subject to counterparty risk in respect of the cash and cash equivalents held on deposit with banks and foreign currency and derivative financial instruments. Counterparty risk with debt sellers is managed through contractual arrangements and warranties.

The Group generally deposits cash and undertakes currency and derivative transactions with highly rated banks, with limits on the level of exposure to any one institution. Institutions with lower credit ratings can only be used with board approval.

No collateral or credit enhancements are held in respect of any financial derivatives. The maximum credit risk on derivatives and trade receivables is the full carrying amount. The maximum exposure to counterparty risk is as follows:

	2022 £000	2021 £000
Cash and cash equivalents	143,603	202,263 <sup>1</sup>

<sup>1</sup> Includes £3,352,000 in respect of the Whitestar Italy platform, which for disclosure purposes has been moved to 'Assets held for sale' on the condensed consolidated statement of financial position. Therefore, there is £198,911,000 of cash and cash equivalents in the consolidated statement of financial position.

The table represents a worst-case scenario of the counterparty risk that the Group is exposed to. The 31 December 2022 balance is spread across a number of counterparties with the top five accounting for 55% (2021: 61%) of the total. The maximum exposure to one counterparty is £35 million (2021: £71 million).

The cash and cash equivalents are held with banks and financial institution counterparties whose external credit ratings, by either S&P Global Ratings or Moody's Investor Service, are as follows:

	2022 %	2021 %
AA	12	4
A	47	62
Below A	41	34
<b>Total cash and cash equivalents</b>	<b>100</b>	<b>100</b>

#### Treasury-related risks

The board approves treasury policies and the treasury function manages the day-to-day operations. Treasury activities and compliance with treasury policies are reported to the board on a regular basis and are subject to periodic independent reviews and audits, both internal and external. Treasury policies are designed to manage the main financial risks faced by the Group in relation to funding and liquidity risks, counterparty credit risk and market risks being interest rate risk and foreign currency risk. This is to ensure the Group is properly funded, that financial counterparties are of appropriate credit quality and that interest rate and currency risks are managed within set limits. Policies also set out the specific instruments that can be used for risk management.

The treasury function enters into derivative transactions, principally interest rate swaps and forward currency contracts. The purpose of these transactions is to manage the interest rate and currency risks arising from the Group's business operations. No transactions of a speculative nature are undertaken, and written options may only be used when matched by purchased options. No treasury-related written options were entered into during 2022 (2021: nil).

## Notes to the Financial Statements *(continued)*

### 23. Risks arising from financial instruments *(continued)*

#### Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting obligations associated with its financial liabilities that are settled by cash or another financial asset.

The Group is subject to the risk that it will not have sufficient borrowing facilities to fund its existing business and its future plans for growth. The treasury policy adopted by the Group serves to reduce this risk by setting a specific policy parameter that there are sufficient committed debt facilities and cash and cash equivalents to meet contractual maturities on borrowing facilities plus an operational headroom. In addition, the Group has a medium-term target to maintain leverage of circa 3 times, there is an appropriate refinancing profile and it has diversified funding sources with no over-reliance on a single or small group of lenders or type of funding. At 31 December 2022, the Group's senior secured notes, revolving credit facility and asset-backed security transaction had an average period to maturity of 4.2 years (2021: 5.0 years). Total cash and undrawn facilities, which excludes cash that may be subject to constraints regarding when the balance can be remitted, were £248.4 million at 31 December 2022 (2021: £304.3 million).

The treasury function monitors cash through daily reporting, the management accounts and periodic review meetings. Management has well-established models used to predict collectability of cash receipts and this represents a key performance indicator of the business. The Group is highly cash generative with regular cash receipts and portfolio purchases (except forward flows) are discretionary, which helps to mitigate liquidity risk.

The key measure used by the Group for managing liquidity risk is liquidity headroom, which includes cash and cash equivalents and the headroom under the revolving credit facility. Liquidity headroom excludes cash which may be subject to constraints regarding when the balance can be remitted, such as cash in a consolidated securitisation structure awaiting a payment date. Details of the liquidity headroom as at the reporting date and during the reporting period were as follows:

	<b>2022</b>	<b>2021<sup>1</sup></b>
	<b>£000</b>	<b>£000</b>
At 31 December	248,368	304,335
Average for the period	252,117	204,723
Minimum for the period	210,531	148,813
Maximum for the period	297,807	333,657

<sup>1</sup> Reflects the annualised position for the Arrow business, including results prior to acquisition

## Notes to the Financial Statements *(continued)*

### 23. Risks arising from financial instruments *(continued)*

#### Maturity analysis

The table below sets out the remaining contractual maturities (undiscounted) of the Group's financial liabilities and financial assets and includes both interest and principal cash flows, payable over the contractual life of the non-derivative financial liabilities.

Group	Less than 1 month £000	Within 1 year £000	1-2 years £000	3-5 years £000	More than 5 years £000	Total £000
<b>As at 31 December 2022</b>						
<b>Financial liability by type:</b>						
Trade and other payables	10,006	121,630	8,202	31,361	3,401	<b>174,600</b>
Lease liabilities	–	7,312	18,838	4,955	5,149	<b>36,254</b>
£350 million secured senior note (6%)	–	21,000	21,000	392,000	–	<b>434,000</b>
€640 million secured senior note (4.625% plus 3-month Euribor)	–	43,040	46,523	698,652	–	<b>788,215</b>
€400 million secured senior note (4.5%)	–	15,936	15,936	386,012	–	<b>417,884</b>
Revolving credit facility <sup>1</sup>	974	11,563	12,860	187,946	–	<b>213,343</b>
Asset-backed securitisation	2,099	6,274	–	–	–	<b>8,373</b>
Other borrowings	–	–	1,903	23	–	<b>1,926</b>
Bank overdrafts	8,423	–	–	–	–	<b>8,423</b>
<b>Total financial liabilities</b>	<b>21,502</b>	<b>226,755</b>	<b>125,262</b>	<b>1,700,949</b>	<b>8,550</b>	<b>2,083,018</b>
<b>Financial asset by type:</b>						
Cash and cash equivalents <sup>2</sup>	143,603	–	–	–	–	<b>143,603</b>
Portfolio investments	16,895	280,646	411,070	566,225	180,310	<b>1,455,146</b>
<b>Total financial assets</b>	<b>160,498</b>	<b>280,646</b>	<b>411,070</b>	<b>566,225</b>	<b>180,310</b>	<b>1,598,749</b>

<sup>1</sup> Reflects all drawings at 31 December 2022 being held to the facility maturity date of April 2026.

## Notes to the Financial Statements *(continued)*

### 23. Risks arising from financial instruments *(continued)*

Group	Less than 1 month	Within 1 year	1-2 years	3-5 years	More than 5 years	Total
As at 31 December 2021	£000	£000	£000	£000	£000	£000
<b>Financial liability by type:</b>						
Trade and other payables	13,434	107,413	56,426	40,072	6,865	<b>224,210</b>
Lease liabilities	–	2,193	5,781	–	–	<b>7,974</b>
£350 million secured senior note (6%)	485	20,515	21,000	413,000	–	<b>455,000</b>
€640 million secured senior note (4.625% plus 3-month Euribor)	556	24,419	28,297	88,532	566,636	<b>708,440</b>
€400 million secured senior note (4.5%)	557	14,554	15,111	381,133	–	<b>411,355</b>
Revolving credit facility <sup>1</sup>	537	6,574	8,159	189,377	–	<b>204,647</b>
Asset-backed securitisation	1,188	44,196	11,720	–	–	<b>57,104</b>
Other borrowings	–	1,072	1,133	36	–	<b>2,241</b>
Bank overdrafts	9,630	–	–	–	–	<b>9,630</b>
<b>Total financial liabilities</b>	<b>26,387</b>	<b>220,936</b>	<b>147,627</b>	<b>1,112,150</b>	<b>573,501</b>	<b>2,080,601</b>
<b>Financial asset by type:</b>						
Cash and cash equivalents <sup>2</sup>	202,263	–	–	–	–	<b>202,263</b>
Portfolio investments	32,687	292,327	278,490	681,908	182,524	<b>1,467,936</b>
<b>Total financial assets</b>	<b>234,950</b>	<b>292,327</b>	<b>278,490</b>	<b>681,908</b>	<b>182,524</b>	<b>1,670,199</b>

<sup>1</sup> Reflects all drawings at 31 December 2022 being held to the facility maturity date of April 2026.

<sup>2</sup> Includes £3,352,000 of cash and cash equivalents in respect of the Whitestar Italy platform, which for disclosure purposes has been moved to 'Assets held for sale' on the condensed consolidated statement of financial position.

The above table includes a maturity analysis for financial assets that it holds as part of managing liquidity risk – e.g. financial assets that are expected to generate cash inflows to meet cash outflows on financial liabilities – to enable the user to evaluate the nature and extent of the Group's and the Company's liquidity risk.

As part of the management of liquidity risk arising from financial liabilities, the Group holds liquid assets comprising cash and cash equivalents which can be readily used to meet liquidity requirements. In addition, the Group maintains a committed revolving credit facility provided by a syndicate of banks.

## Notes to the Financial Statements *(continued)*

### 23. Risks arising from financial instruments *(continued)*

The non-derivative financial liabilities and financial assets are calculated based upon the undiscounted cash flows, which include estimated interest payments. The analysis above includes the contractual cash flow for borrowings and the total amount of interest payable over the life of the loan. Where borrowings are subject to a floating rate, an estimate of interest payable is taken. The rate is derived from interest rate yield curves at the statement of financial position date.

Company	Less than 1 month £000	Within 1 year £000	1-2 years £000	3-5 years £000	More than 5 years £000	Total £000
<b>As at 31 December 2022</b>						
<b>Financial liability by type:</b>						
Trade and other payables	651	–	–	–	–	651
<b>Total financial liabilities</b>	<b>651</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>651</b>

Company	Less than 1 month £000	Within 1 year £000	1-2 years £000	3-5 years £000	More than 5 years £000	Total £000
<b>As at 31 December 2021</b>						
<b>Financial liability by type:</b>						
Trade and other payables	55	–	–	–	–	55
<b>Total financial liabilities</b>	<b>55</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>55</b>

In addition to the above, the Group has entered into certain forward flow agreements to purchase investment portfolio assets to which it has committed to pay an estimated £25,000,000 to 2025 (2021: £18,000,000 during 2022).

The following analysis shows the gross non-discounted contractual cash flows in respect of foreign currency contract derivative assets and liabilities, and interest rate swap derivative liabilities, which are all designated as cash flow hedges:

	2022		2021	
	Outflow £000	Inflow £000	Outflow £000	Inflow £000
Not later than one month	–	–	–	–
Later than one month and not later than six months	1,595	–	–	–
Later than six months and not later than one year	–	785	2,614	2,503
Later than one year and not later than two years	–	1,291	–	–
Later than two years and not later than five years	365	–	–	–
<b>Total</b>	<b>1,960</b>	<b>2,076</b>	<b>2,614</b>	<b>2,503</b>

The above table shows the gross contractual undiscounted cash flows receivable and payable on the derivative financial instruments.

The net cash flow exposure as at 31 December 2022 is a £116,000 outflow (2021: £111,000 inflow).

#### Financial assets pledged as collateral

See note 27 for more information.

#### Market risk

Market risk is defined as the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk principally comprises interest rate risk and currency risk and are considered further below. Note that the Group does not hold any trading portfolios for the purposes of these disclosures.



## Notes to the Financial Statements *(continued)*

### 23. Risks arising from financial instruments *(continued)*

#### Interest rate risk

The Group has an exposure to interest rate risk arising on changes in interest rates on its borrowings, principally on the floating rate senior secured notes, and therefore seeks to limit this exposure. This is achieved by the use of techniques to fix interest rate costs, including fixed-rate funding (predominantly longer-term bond funding), bank borrowing loan draw down periods and interest rate hedging instruments. These techniques are used to hedge the interest rate costs on a proportion of borrowings over a certain period of time. Most hedging is for up to three years.

#### Exposure to interest rate risk

The interest rate profile of the Group's interest-bearing financial instruments as reported to the management of the Group is as follows:

	2022 £000	2021 £000
<b>Fixed-rate instruments</b>		
Financial liabilities	704,139	685,800
	<b>704,139</b>	<b>685,800</b>
<b>Variable-rate instruments</b>		
Financial assets	(143,603)	(202,263) <sup>1</sup>
Financial liabilities	755,555	773,866
Effect of interest rate swaps	(354,139)	–
	<b>257,813</b>	<b>571,603</b>

<sup>1</sup> Includes £3,352,000 in respect of the Whitestar Italy platform, which for disclosure purposes has been moved to 'Assets held for sale' on the condensed consolidated statement of financial position. Therefore, there is £198,911,000 of cash and cash equivalents in the consolidated statement of financial position.

If interest rates across all countries of operation increased by 50 basis points this would have the following impact:

	2022 £000	2021 £000
Reduction in profit before taxation	(1,254)	(548)

This sensitivity analysis is based on the following assumptions:

- the change in market interest rates occurs in all countries where the Group has borrowings and/or derivative financial instruments;
- where financial liabilities are subject to fixed interest rates or have their interest rate fixed by hedging instruments it is assumed that there is no impact from a change in interest rates; and
- changes in market interest rates affect the fair value of derivative financial instruments.

#### Currency risk

The Group is subject to three types of currency risk: cash flow exposure, net asset exposure and income statement exposure.

#### Cash flow exposure

The Group is subject to currency risk in respect of future cash flows which are denominated in foreign currency. The policy of the Group is to hedge a large proportion of this currency risk in respect of cash flows which are highly likely to arise in the following 12 months. Where cash flow hedges have been entered into, they are designated as cash flow hedges on specific future transactions.

#### Net asset exposure

A proportion of the Group's net assets are denominated in Euro. The Group limits its exposure to currency risk on non-functional funding through forward currency contracts. The statement of financial position is reported in Sterling and this means that there is a risk that a fluctuation in foreign exchange rates will have an impact on the net assets of the Group. The Group aims to minimise, to an acceptable level of appetite, the value of net assets denominated in Euro by funding portfolio assets with Euro denominated borrowings where possible.

## Notes to the Financial Statements *(continued)*

### 23. Risks arising from financial instruments *(continued)*

#### Income statement exposure

As with net assets, a proportion of the Group's profit is denominated in Euro but translated into Sterling for reporting purposes. The result for the period is translated into Sterling at the average exchange rate. A risk therefore arises that a fluctuation in the exchange rate relative to the Euro will have an impact on the consolidated result for the period.

#### Foreign currency sensitivity analysis

If foreign exchange rates had been 10% stronger than Sterling than those at the statement of financial position date and all other variables were held constant, the Group's net assets and net profit for each significant denomination of currency would increase/(decrease) as follows:

	2022	2021
	£000	£000
<b>Equity and net assets</b>		
<b>Currency</b>		
Euro (EUR)	(62,199)	(37,413)
	<u>(62,199)</u>	<u>(37,413)</u>
<b>Net profit</b>		
<b>Currency</b>		
Euro (EUR)	(4,141)	887
	<u>(4,141)</u>	<u>887</u>

The above assumes that there is no impact on retained earnings or equity arising from those items which are naturally hedged (where the currency asset is exactly equal to the currency liability).

If foreign exchange rates had been 10% weaker than Sterling than those at the statement of financial position date and all other variables were held constant, the Group's net assets and net profit for each significant denomination of currency would increase/(decrease) as follows:

	2022	2021
	£000	£000
<b>Equity and net assets</b>		
<b>Currency</b>		
Euro (EUR)	51,311	30,610
	<u>51,311</u>	<u>30,610</u>
<b>Net Profit</b>		
<b>Currency</b>		
Euro (EUR)	2,295	(726)
	<u>2,295</u>	<u>(726)</u>

The above assumes that there is no impact on retained earnings or equity arising from those items which are naturally hedged (where the currency asset is exactly equal to the currency liability).

#### Capital risk management

The Group is subject to the risk that its capital structure will not be sufficient to support the growth of the business. The Group is currently not required to hold regulatory capital but has a medium-term target to maintain leverage (calculated as secured net debt over Adjusted EBITDA) of circa 3.0.

The Group aims to maintain appropriate capital to ensure that it has a strong statement of financial position but at the same time is providing a good return on equity to its shareholders. The Group's long-term aim is to ensure that the capital structure results in an optimal ratio of debt and equity finance.

The capital structure of the Group consists of cash, cash equivalents debt and equity.

## Notes to the Financial Statements (*continued*)

### 23. Risks arising from financial instruments (*continued*)

Management reviews the capital structure on an ongoing basis. As part of this review, management considers the cost of capital and the risks associated with each class of capital. The Group's position as at 31 December 2022 was:

	2022 £000	2021 £000
Ordinary share capital and premium	577,672	577,672
Other reserves	(153,043)	(70,720)
<b>Total equity and reserves</b>	<b>424,629</b>	<b>506,952</b>

### 24. Financial assets and liabilities

#### Fair values of financial assets and liabilities

The fair value and carrying value of the financial assets and liabilities of the Group are set out below. The Group does not apply 'offsetting' to any of its financial assets and liabilities.

#### As at 31 December 2022

	Mandatorily at FVTPL £000	Amortised cost £000	Total carrying amount £000	Total fair value £000
Portfolio investments	331,199	641,194	972,393	967,119
Cash and cash equivalents	–	143,603	143,603	143,603
Derivative asset	808	–	808	808
Other receivables classified as financial assets	–	75,926	75,926	75,926
<b>Total financial assets</b>	<b>332,007</b>	<b>860,723</b>	<b>1,192,730</b>	<b>1,187,456</b>

#### As at 31 December 2021

	Mandatorily at FVTPL £000	Amortised cost £000	Total carrying amount £000	Total fair value £000
Portfolio investments	302,808	704,944	1,007,752	1,006,042
Cash and cash equivalents <sup>1</sup>	–	202,263	202,263	202,263
Other receivables classified as financial assets	–	47,458	47,458	47,458
<b>Total financial assets</b>	<b>302,808</b>	<b>954,665</b>	<b>1,257,473</b>	<b>1,255,763</b>

<sup>1</sup> Includes £3,352,000 in respect of the Whitestar Italy platform, which for disclosure purposes has been moved to 'Assets held for sale' on the condensed consolidated statement of financial position. Therefore, there is £198,911,000 of cash and cash equivalents in the consolidated statement of financial position.

#### As at 31 December 2022

	Mandatorily at FVTPL £000	Amortised cost £000	Total carrying amount £000	Total fair value £000
Senior secured notes	–	1,258,358	1,258,358	1,077,795
Revolving credit facility	–	169,104	169,104	169,104
Asset-backed loans	–	8,246	8,246	8,246
Bank overdrafts	–	8,423	8,423	8,423
Other borrowings	–	13,590	13,590	13,590
Derivative liability	30,335	–	30,335	30,335
Trade and other payables classified as financial liabilities	3,197	123,401	126,598	126,598
<b>Total financial liabilities</b>	<b>33,532</b>	<b>1,581,122</b>	<b>1,614,654</b>	<b>1,434,091</b>

## Notes to the Financial Statements (*continued*)

### 24. Financial assets and liabilities (*continued*)

As at 31 December 2021

	Mandatorily at FVTPL	Amortised cost	Total carrying amount	Total fair value
	£000	£000	£000	£000
Senior secured notes	–	1,211,416	1,211,416	1,226,970
Revolving credit facility	–	167,373	167,373	167,373
Asset-backed loans	–	55,158	55,158	55,158
Bank overdrafts <sup>1</sup>	–	9,559	9,559	9,559
Other borrowings	–	2,241	2,241	2,241
Derivative liability	25,607	–	25,607	25,607
Trade and other payables classified as financial liabilities	495	111,273	111,768	111,768
<b>Total financial liabilities</b>	<b>26,102</b>	<b>1,557,020</b>	<b>1,583,122</b>	<b>1,598,676</b>

<sup>1</sup> Includes £71,000 in respect of the Whitestar Italy platform, which for disclosure purposes has been moved to 'Liabilities held for sale' on the condensed consolidated statement of financial position. Therefore, there is £9,630,000 of bank overdrafts in the consolidated statement of financial position.

#### Fair value estimation

The fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments, the Group determines fair values using other valuation techniques.

For instruments that trade infrequently and have little price transparency, fair value is less objective, and required judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument.

#### Valuation models

The Group measures fair values using the following fair value hierarchy, which reflects the significance of the inputs used in making the measurements.

Level 1: inputs that are quoted market prices (unadjusted) in active markets for identical instruments.

Level 2: inputs other than quoted market prices within level 1 that are observable either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques in which all significant inputs are directly or indirectly observable from market data.

Level 3: inputs that are unobservable. This category includes all instruments for which the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments for which significant unobservable adjustments or assumptions are required to reflect the differences between the instruments.

#### Application to the Group's financial assets and liabilities

The fair value of amortised cost portfolio investments has been calculated by observing the compression in market yields over time and applying the difference between current average market IRRs for the Group's most recent vintage, and applying this as a premium or discount to prior years' vintages. This approach takes into account changes in market pricing factors over time, while retaining the consideration of the individual characteristics of each portfolio. As this calculation is based on unobservable inputs, these fair values would be categorised as level 3 values. The primary unobservable input to which this valuation is sensitive to is the current market rates for portfolios. A 1% rise/fall in this rate would lead to a reduction/uplift in fair value of £(14,011,000)/£14,494,000 (2021: £(10,583,000)/£10,972,000).

The fair value of cash and cash equivalents and the revolving credit facility are deemed to be equal to their carrying amount.

The carrying value of other receivables and payables classified as financial assets/liabilities is deemed to be a good approximation of their fair value, due to their short maturity and low credit risk. These would be considered as level 3 fair values.

## Notes to the Financial Statements (*continued*)

### 24. Financial assets and liabilities (*continued*)

The carrying value of asset-backed loans is deemed to be a good approximation of their fair value. Given the significant collateral underpinning the asset-backed loans, it is deemed appropriate to not adjust the carrying value for expected credit losses when deriving the fair value of the loans. The fair value would be categorised as a level 3 value.

The fair value of the senior secured notes has been calculated by reference to broker quotes that are based on observable market inputs and therefore would be included as level 2 in the fair value hierarchy table should the liability have been held at fair value.

Derivative financial instruments are held at fair value, which is equal to the discounted expected future cash flows arising as a result of the derivative transaction. For other financial assets and liabilities, which are all short-term in nature, the carrying value is a reasonable approximation of fair value.

#### Financial instruments measured at fair value – fair value hierarchy

The following table analyses financial instruments measured at fair value at the reporting date, by the level in the fair value hierarchy into which the fair value measurement is categorised. The amounts are based on the values recognised in the statement of financial position.

	2022	2021
	£000	£000
<b>Level 3</b>		
<b>Assets:</b>		
Portfolio investments	331,199	302,808
<b>Liabilities:</b>		
Contingent consideration	(3,197)	(495)
Derivative liabilities	(30,335)	(25,607)
	<b>297,667</b>	<b>276,706</b>

There are no assets or liabilities classed as Level 2. There have been no transfers between level 2 or level 3.

The fair value of derivative financial instruments used for risk management purposes has been calculated by discounting expected future cash flows using interest rate yield curves and forward foreign exchange rates prevailing at 31 December 2022.

The fair value of derivative financial instruments relating to the Maslow acquisition share option has been calculated using a binomial lattice model.

Total gains on portfolio investments recognised at FVTPL have been presented in the income statement as 'Fair value gains on portfolio investments at FVTPL'. The fair value of portfolio investments recognised as FVTPL has been calculated by using a discounted cash flow model. The significant unobservable inputs used in the calculation of portfolio investments categorised as level 3 in the fair value hierarchy are estimated future cash flows (ERCs) derived from management forecasts and the discount rate appropriate to the investment and the anticipated rate of return.

The total 84-month ERC value for the Group's portfolio investments held at FVTPL is £524,464,000 (2021: £407,494,000), with an average discount rate of 24.4% (2021: 15.1%). An increase/decrease in ERC of 1% would lead to an increase/decrease in the carrying value of portfolio investments held at FVTPL of £3,312,000/(£3,312,000) (2021: £3,028,000/(£3,028,000)). An increase/decrease in the discount rate of 2% would lead to a decrease/increase in the carrying value of portfolio investments held at FVTPL of (£9,488,000)/£10,064,000 (2021: (£10,756,000)/£11,560,000).

The total ERC value for the Group's portfolio investments held at amortised cost is £898,975,000 (2021: 1,018,938,000), with an average discount rate of 22.1% (2021: 21.7%). An increase/decrease in ERC of 1% would lead to an increase/decrease in the carrying value of portfolio investments held at amortised costs of £6,412,000/(£6,412,000) (2021: £7,049,000/(£7,049,000)). An increase/decrease in the discount rate of 1% would lead to a decrease/increase in the carrying value of portfolio investments held at amortised of (£9,198,000)/£9,537,000 (2021: (£10,583,000)/£10,972,000). A full reconciliation between the opening and closing portfolio investments held at FVTPL has been provided in note 22. For a fuller description of how the future cash flows are estimated, please refer to note 4.

## Notes to the Financial Statements (*continued*)

### 24. Financial assets and liabilities (*continued*)

#### Reconciliation of level 3 fair values – contingent consideration

	2022 £000	2021 £000
<b>Contingent consideration – level 3</b>		
As at the beginning of the year/period	495	–
Acquired on acquisition of subsidiary	2,248	491
Exchange rate differences	130	–
Fair value adjustments	(500)	–
Unwind of discounting	824	4
<b>As at the year/period end</b>	<b>3,197</b>	<b>495</b>

Contingent consideration has arisen as a result of business combinations in prior periods of Arrow Global Group Limited and its subsidiaries. Deferred contingent consideration arose on the acquisition of Details during 2022. The outstanding balance in 2021 was £495,000 and related to the acquisition of Drydens and had a minimum/maximum pay-out of £nil/£500,000. In 2022, the conditions for payment relating to the Drydens acquisition were not met and hence no cash payment was made in the year and the balance is now £nil.

#### Forward foreign exchange contracts

It is the policy of the Group to enter into forward foreign exchange contracts to cover specific foreign currency payments, receipts and exposure to currency rate fluctuations. The total notional amount of outstanding foreign currency contracts that the Group is committed to at 31 December 2022 is £nil (2021: £2,614,000). The fair value as at 31 December 2022 is £nil (2021: £105,000).

#### Financial instruments not measured at fair value – fair value hierarchy

The following table analyses financial instruments not measured at fair value at the reporting date, by the level in the fair value hierarchy into which the measurement is categorised. The amounts are based on the values recognised in the statement of financial position.

	2021 £000	2021 £000
<b>Level 3</b>		
<b>Assets:</b>		
Portfolio investments – amortised cost	641,194	704,944

There have been no transfers in or out of level 3. However, it has been determined that deferred consideration liabilities qualify as level 3 financial liabilities held at amortised cost. The statement of financial position value of the Group's portfolio investments not measured at fair value, is derived from discounted cash flows generated by an internal model. For a fuller description of how the future cash flows are estimated, please refer to note 4. Following acquisition, the fair value will move directionally in line with carrying amount but may deviate as market conditions change.

The Group has an established control framework covering the measurement of portfolio investment carrying values. This includes regular monitoring of portfolio performance overseen by the portfolio review committee, which considers actual versus forecast results at an individual portfolio level, re-forecasts cash flows on a semi-annual basis, reviews actual against forecast gross money multiple, approves the latest ERC forecast, assesses the carrying value of the portfolio assets and reviews revenue recognition. A reconciliation of the opening to closing balances for the period of the portfolio investments can be seen in note 22.

The Company did not hold any other financial instruments not measured at fair value for which a fair value needs to be calculated.

## Notes to the Financial Statements *(continued)*

### 25. Unconsolidated structured entities

Unconsolidated structured entities are all structured entities that the Group has an interest in, but does not control. The Group uses structured entities in the normal course of business to facilitate acquisitions of portfolios in accordance with local law, to allow co-investment with other parties, or to implement the financing required to acquire portfolios.

In addition to exposures to unconsolidated structured entities, the Group also undertakes Asset Management and Servicing activities for certain structured entities in which the Group has no other interests. Such activities are charged at a market rates, on terms normal for the industry, and are considered to be a typical customer/supplier relationship per the meaning of this term set out in 'IFRS 12 – Disclosure of Interests in Other Entities'.

Nature and risks associated with Group interests in unconsolidated structured entities:

#### Geography of operations

##### As at 31 December 2022

	UK and Ireland	Portugal	Italy	Netherlands
<b>Underlying asset type</b>				
Loan receivables	8	9	4	5
<b>Number of entities</b>	<b>8</b>	<b>9</b>	<b>4</b>	<b>5</b>

##### As at 31 December 2022

	UK and Ireland	Portugal	Italy	Netherlands
<b>Portfolio investments</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>
FVTPL	74,531	53,117	87,922	97,651
Amortised cost	–	–	–	–
<b>Total assets</b>	<b>74,531</b>	<b>53,117</b>	<b>87,922</b>	<b>97,651</b>
<b>Total liabilities</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>

##### As at 31 December 2021

	UK and Ireland	Portugal	Italy	Netherlands
<b>Underlying asset type</b>				
Loan receivables	10	6	3	5
Real estate	–	2	–	–
<b>Number of entities</b>	<b>10</b>	<b>8</b>	<b>3</b>	<b>5</b>

##### As at 31 December 2021

	UK and Ireland	Portugal	Italy	Netherlands
<b>Portfolio investments</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>
FVTPL	45,309	47,837	69,308	117,967
Amortised cost	–	–	–	–
<b>Total assets</b>	<b>45,309</b>	<b>47,837</b>	<b>69,308</b>	<b>117,967</b>
<b>Total liabilities</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>

The maximum exposure to loss is the carrying value of the instruments summarised above, due to the nature of the Group's holdings at the fact that no additional support has been provided or committed to the vehicles.

Unconsolidated structured entities in which the Group holds an interest are typically financed by a form of junior profit participation note, and in some instances also have senior secured or senior unsecured liabilities to which the junior positions are subordinated.

## Notes to the Financial Statements *(continued)*

### 26. Share-based payments

#### Management incentive plan

In 2022, the Group established a management incentive plan that entitles key management personnel and senior employees to purchase shares in Sherwood Topco Limited, the top consolidating Group in the structure. In accordance with this plan, holders were entitled to purchase shares at the fair value market price of the shares at grant date.

In considering the MIP plan in line with IFRS 2, the M3 shares issued were considered to contain performance conditions that should be accounted for under IFRS 2. The M3 shares are subject to vesting and leaver provisions over the period to TDR exit or partial exit.

The M3 shares were issued at £1 per share, with 4,778,324 issued during the year.

No charge for the M3 shares has been charged through the consolidated statement of profit or loss during the year as the fair value of these shares is equal to the price paid by management. The fair value of the shares issued has been estimated at grant using the Black-Scholes option pricing model.

### 27. Borrowings

	2022	2021
	£000	£000
Senior secured notes net of transaction fees of £21,745,000 (2021: £20,538,000)	1,258,358	1,211,416
Revolving credit facility net of transaction fees of £3,109,000 (2021: £4,042,000)	169,104	167,373
Asset-backed loans net of transaction fees of £73,000 (2021: £636,000)	8,246	55,158
Bank overdrafts	8,423	9,559 <sup>1</sup>
Other borrowings	13,590	2,241
<b>Total borrowing including held for sale</b>	<b>1,457,721</b>	<b>1,445,747</b>
Bank overdraft moved to liabilities held for sale	–	71 <sup>1</sup>
<b>Total borrowings excluding held for sale</b>	<b>1,457,721</b>	<b>1,445,818</b>
<b>Total borrowings including held for sale</b>		
Amount due for settlement within 12 months	186,771	220,813
Amount due for settlement after 12 months	1,270,950	1,224,934
	<b>1,457,721</b>	<b>1,445,747</b>

<sup>1</sup> Bank overdraft includes £71,000 in respect of the Whitestar Italy platform, which for disclosure purposes was moved to 'Liabilities held for sale' on the condensed consolidated statement of financial position. Therefore, there is £9,630,000 of bank overdrafts on the consolidated statement of financial position. See note 29 for more information.

#### Senior secured notes

On 27 October 2021, the Group successfully priced €400 million 4.5% Euro fixed rate bonds due 2026, €640 million 4.625% over three months EURIBOR floating rate notes due 2027, and £350 million 6% fixed rate bonds due 2026, with the proceeds being used to prepay all the outstanding bonds at that time and certain drawings under the revolving credit facility. The bonds were issued by Sherwood Financing plc and the floating rate notes are subject to a zero percent EURIBOR floor. The bonds are secured on the majority of the Group's assets and subject to market conditions, the Group may initiate a repurchase.

#### Revolving credit facility

On 6 October 2021, the Group entered into a new £285 million revolving credit facility with a margin of 325bps, maturing in April 2026. The margin is subject to a ratchet downwards based upon decreasing leverage levels. The facility ranks senior secured and therefore has a similar security package to the cancelled facility and the bonds issued during 2021. Under the terms of an intercreditor agreement, the facility ranks super senior to the bonds as any obligations under the facility will be settled in advance of any obligations under the bonds.

The facility has one financial covenant, being a leverage test. On 11 October 2021, the existing revolving credit facility, also for £285 million, was cancelled and this revolving credit facility had three financial covenants, being leverage, liquidity and SSLTV tests.



## Notes to the Financial Statements (*continued*)

### 27. Borrowings (*continued*)

#### Asset-backed securitisation

The Group has one (2021: two) non-recourse committed asset-backed securitisation term loan.

The loan outstanding amounts to £8.3 million as at 31 December 2022 and is secured on UK unsecured assets, pays SONIA plus 3.1% and has a spread adjustment cost of 0.0325%. The Group initially established a £100 million asset-backed facility in April 2019 with £137 million of ERC being sold to a wholly owned subsidiary, AGL Fleetwood Limited, and further ERC has been sold to AGL Fleetwood Limited at various times since the initial set up allowing further borrowings to be drawn. During 2020, the AGG Group entered into further arrangements in connection with the non-recourse facility and an additional £33 million of 84-month ERC was sold into the structure with no additional borrowings made.

The Group previously had a loan secured on Portuguese assets, which was fully repaid in January 2022. The Group entered into this second non-recourse amortising loan of €104.7 million during 2020, which was fully drawn at that time. This loan was secured against €356 million of Portuguese 84-month ERC at a margin of 4.25%.

As at 31 December 2022, £104.9 million of the portfolio investments (2021: £262.6 million), set out in note 3, are pledged as collateral for the asset-backed securitisation.

## Notes to the Financial Statements (*continued*)

### 27. Borrowings (*continued*)

Reconciliation of movements of liabilities to cash flows arising from financing activities:

	Senior secured notes £000	Asset- backed loans £000	Revolving credit facility £000	Lease liabilities £000	Deferred and contingent consideration £000	Other borrowings £000	Total £000
<b>Balance at 31 December 2021</b>	<b>1,211,416</b>	<b>55,158</b>	<b>167,373</b>	<b>18,294</b>	<b>29,357</b>	<b>37,407</b>	<b>1,519,005</b>
<b>Acquired on acquisition of subsidiary</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>6,286</b>	<b>–</b>	<b>2,866</b>	<b>9,152</b>
Movement in other banking facilities	–	–	(2,993)	–	–	(2,449)	(5,442)
Net proceeds from revolving credit facility	–	–	2,213	–	–	–	2,213
Net proceeds from other borrowings	–	–	–	–	–	9,219	9,219
Repayment of asset-backed loans	–	(47,156)	–	–	–	–	(47,156)
Repayment of interest on issued notes	(63,669)	–	–	–	–	–	(63,669)
Repayment of interest on asset-backed loans	–	(1,189)	–	–	–	–	(1,189)
Repayment of revolving credit facility interest	–	–	(9,067)	–	–	–	(9,067)
Payments on lease liabilities	–	–	–	(5,449)	–	–	(5,449)
Banking facility interest and other fees paid	–	–	–	–	–	(425)	(425)
Payment of deferred interest	–	–	–	–	(140)	–	(140)
<b>Total changes from financing cash flows</b>	<b>(63,669)</b>	<b>(48,345)</b>	<b>(9,847)</b>	<b>(5,449)</b>	<b>(140)</b>	<b>6,345</b>	<b>(121,105)</b>
<b>Liability-related</b>							
Interest expense on issued notes	63,740	1,015	–	–	–	–	64,755
Amortisation of capitalised transaction fees	4,771	695	933	–	–	8	6,407
Banking facility interest and other fees	–	–	8,890	–	–	(537)	8,353
Interest rate swap and hedge costs	–	–	–	–	–	604	604
Other interest including on finance leases	–	–	–	1,122	162	1,028	2,312
Acquisition-related costs	–	–	–	–	–	718	718
<b>Total interest and similar charges</b>	<b>68,511</b>	<b>1,710</b>	<b>9,823</b>	<b>1,122</b>	<b>162</b>	<b>1,821</b>	<b>83,149</b>
<b>The effect of changes in foreign exchange rates</b>	<b>47,488</b>	<b>(161)</b>	<b>1,578</b>	<b>423</b>	<b>65</b>	<b>593</b>	<b>49,986</b>
Capitalised transaction fees	(5,388)	(116)	–	–	–	12	(5,492)
Net deferred consideration commitments	–	–	–	–	(6,011)	(156)	(6,167)
Other changes	–	–	177	10,364	3,197	3,460	17,198
<b>Total liability-related changes</b>	<b>42,100</b>	<b>(277)</b>	<b>1,755</b>	<b>10,787</b>	<b>(2,749)</b>	<b>3,909</b>	<b>55,525</b>
<b>Balance at 31 December 2022 including held for sale</b>	<b>1,258,358</b>	<b>8,246</b>	<b>169,104</b>	<b>31,040</b>	<b>26,630</b>	<b>52,348</b>	<b>1,545,726</b>
Borrowings held for sale	–	–	–	(5,812)	–	–	(5,812)
<b>Balance at 31 December 2022 excluding held for sale</b>	<b>1,258,358</b>	<b>8,246</b>	<b>169,104</b>	<b>25,228</b>	<b>26,630</b>	<b>52,348</b>	<b>1,539,914</b>

## Notes to the Financial Statements (*continued*)

### 27. Borrowings (*continued*)

#### Other borrowings

	2022	2021
	£000	£000
Other borrowings	13,590	2,241
Bank overdrafts	8,423	9,559 <sup>1</sup>
Derivative liability	30,335	25,607
	<b>52,348</b>	<b>37,407</b>

<sup>1</sup> Bank overdraft includes £71,000 in respect of the Whitestar Italy platform, which for disclosure purposes has been moved to 'Liabilities held for sale' on the condensed consolidated statement of financial position. Therefore, there is £9,630,000 of bank overdrafts on the consolidated statement of financial position

## Notes to the Financial Statements (*continued*)

### 28. Acquisition of subsidiary undertaking

#### Current year acquisition

##### a. Details

On 3 August 2022, the Group acquired 75% of the share capital of the operating company Details – Hotels & Resorts, SA and 100% of the share capital of Caprice Prestige, SA, together “Details”. Details is a Portuguese hotel and hospitality operator, expanding the Group’s Portuguese real estate platform capabilities. The total consideration for the acquisition is €16,441,000 (£13,760,000), consisting of €13,755,000 (£11,512,000) cash and €2,686,000 (£2,248,000) deferred contingent consideration. As part of the purchase, the Group has acquired an option to purchase the remaining 25% of the operating company.

In the period from acquisition to 31 December 2022, Details contributed income of £7,212,000 and profit after tax contribution of £1,561,000 to the consolidated results for the year. If the acquisition had occurred on 1 January 2022, Group total income would have been higher by an estimated £5,880,000 and loss after tax would have increased by an estimated £1,954,000.

#### Effect of the acquisition

The fair values of the identifiable assets acquired and liabilities assumed are as set out in the table below. Acquisition related costs are expensed in the profit or loss in the reporting period:

	Note	Book value 3 August 2022 £000	Fair value adjustments 3 August 2022 £000	Fair value 3 August 2022 £000
Cash and cash equivalents		4,780	–	4,780
Trade and other receivables		1,722	–	1,722
Portfolio investments		7,126	2,081	9,207
Property, plant and equipment		7,312	–	7,312
Deferred tax asset	10	441	–	441
Bank overdrafts		(2,866)	–	(2,866)
Trade and other payables		(9,616)	–	(9,616)
Current tax liability		(70)	–	(70)
Deferred tax liability	10	(1,099)	–	(1,099)
<b>Total identifiable net assets</b>		<b>7,730</b>	<b>2,081</b>	<b>9,811</b>
Goodwill on acquisition				5,467
				<b>15,278</b>
Non-controlling interest				<b>(1,518)</b>
				<b>13,760</b>
<b>Consideration:</b>				
Cash consideration				11,512
Deferred contingent consideration				2,248
				<b>13,760</b>

## Notes to the Financial Statements (*continued*)

### 28. Acquisition of subsidiary undertaking (*continued*)

<b>Cash impact of acquisition in the year:</b>	<b>£000</b>
Cash consideration	11,512
Purchase of portfolio investment	(9,207)
	2,305
Cash and cash equivalents acquired	(4,780)
	<b>(2,475)</b>

#### Measurement of fair values

The valuation techniques used for measuring the fair value of material assets acquired under IFRS 13 were as follows.

Portfolio investments	<i>Market comparison technique and income approach</i>
	The valuation model considers market valuations for portfolios where available.

Lease assets and liabilities have been remeasured at the acquisition date under IFRS 16.

#### Fair values measured on a provisional basis

If new information obtained within one year of the date of acquisition about facts and circumstances that existed at the date of acquisition identifies any additional provisions that existed at the date of acquisition, then the accounting for the acquisition will be revised.

#### Goodwill

Goodwill from the acquisition has been recognised as follows:

	<b>£000</b>
Consideration transferred	13,760
Non-controlling interest	1,518
Fair value of identifiable net assets	(9,811)
	<b>5,467</b>

#### Acquisition related costs

The Group incurred acquisition-related costs of €364,000 on advisory fees and execution costs. These costs have been included in other operating expenses.

#### Prior year acquisition

##### a. Arrow Global Group plc (Arrow)

On 11 October 2021, the Group acquired 100% of the share capital of Arrow Global Group plc (now Arrow Global Group Limited). Arrow is a leading European integrated fund manager in the non-performing and non-core assets sector. The total consideration for the acquisition is £565,423,000, consisting of £512,951,000 cash and £52,472,000 of equity instruments, via 17,063,972 shares in the parent company Sherwood Topco Limited. The fair value of the Sherwood Topco Limited shares was based on the cash offer price of 307.5p per share, effected by the Scheme of Arrangement for the acquisition.

In the period from acquisition to 31 December 2021, Arrow contributed income of £64,868,000 and loss after tax contribution of £106,696,000 to the consolidated results for the period. If the acquisition had occurred on 29 March 2021, Group total income would have been higher by an estimated £174,691,000 and loss after tax would have been higher by an estimated £22,992,000, including £44,544,000 relating to the costs of acquisition incurred by Arrow Global Group plc prior to the acquisition. The underlying loss after tax (not including such acquisition costs) for the period 29 March 2021 to 31 December was an estimated £18,926,000.

#### Acquisition related costs

The Group incurred acquisition-related costs of £39,356,000 on advisory fees and execution costs. These costs have been included in other operating expenses.

## Notes to the Financial Statements *(continued)*

### 28. Acquisition of subsidiary undertaking *(continued)*

#### Effect of the acquisition

The fair values of the identifiable assets acquired and liabilities assumed are as set out in the table below. Acquisition related costs are expensed in the profit or loss in the reporting period:

	Note	Book value 11 October 2021 £000	Fair value adjustments 11 October 2021 £000	Fair value 11 October 2021 £000
Cash and cash equivalents		125,021	–	125,021
Trade and other receivables		59,033	–	59,033
Portfolio investments		1,039,945	5,366	1,045,311
Property, plant and equipment		16,658	1,556	18,214
Intangible assets		38,502	101,821	140,323
Deferred tax asset	10	38,411	(20,279)	18,132
Goodwill		270,027	(270,027)	–
Bank overdrafts		(1,739)	–	(1,739)
Revolving credit facility		(229,930)	(2,249)	(232,179)
Derivative liability		(58)	–	(58)
Trade and other payables		(186,524)	(10,855)	(197,379)
Current tax asset		(2,180)	2,300	120
Other borrowings		(2,368)	–	(2,368)
Asset-backed loans		(74,795)	–	(74,795)
Senior secured notes		(966,764)	(9,672)	(976,436)
Deferred tax liability	10	(18,694)	(21,699)	(40,393)
<b>Total identifiable net assets</b>		<b>104,545</b>	<b>(223,738)</b>	<b>(119,193)</b>
Goodwill on acquisition				688,063
				<b>568,870</b>
Non-controlling interest				<b>(3,447)</b>
				<b>565,423</b>
<b>Consideration:</b>				
Cash consideration				512,951
Shares in Sherwood Topco Limited				52,472
				<b>565,423</b>
<b>Cash impact of acquisition in the period:</b>				<b>£000</b>
Cash consideration				512,951
Cash and cash equivalents acquired				(125,021)
				<b>387,930</b>

## Notes to the Financial Statements (*continued*)

### 28. Acquisition of subsidiary undertaking (*continued*)

#### Measurement of fair values

The valuation techniques used for measuring the fair value of material assets acquired under IFRS 13 were as follows.

Portfolio investments	<i>Market comparison technique and income approach</i> The valuation model considers market valuations for portfolios where available, and an income approach for the remainder in the form of a discounted cash flow analysis.
Intangible assets – customer intangibles	<i>Multi-period excess earnings method</i> The multi-period excess earnings method considers the present value of net cash flows expected to be generated by the customer relationships, by excluding any cash flows related to contributory assets.
Intangible assets - software	<i>Cost approach</i> The cost approach used is the depreciated replacement cost, reflecting adjustments for functional and economic obsolescence.

Newly identified customer intangible assets of £104,099,000 have been recognised at acquisition.

Other adjustments were made to the acquisition balance sheet of Arrow following post-acquisition events that provided additional information as to the fair value as at acquisition. This includes adjustments to the value of debt obligations redeemed shortly after acquisition and adjustment to assets and liabilities of Whitestar Italy following market offers for the business.

Lease assets and liabilities and deferred tax balances have been remeasured at the acquisition date under IFRS 16 and IAS 12 respectively.

#### Fair values measured on a provisional basis

If new information obtained within one year of the date of acquisition about facts and circumstances that existed at the date of acquisition identifies any additional provisions that existed at the date of acquisition, then the accounting for the acquisition will be revised.

#### Goodwill

Goodwill from the acquisition has been recognised as follows:

	£000
Consideration transferred	565,423
Non-controlling interest	3,447
Fair value of identifiable net liabilities	119,193
	<b>688,063</b>

## Notes to the Financial Statements (*continued*)

### 29. Disposal group held for sale

#### Current year disposal group held for sale

##### *a. Capquest and Mars UK*

Following a strategic review, in Q3 2022, Arrow agreed to divest our non-core UK platforms, Capquest and Mars UK, to Intrum UK, subject to customary closing conditions including regulatory approval. The high levels of competition and overcapacity in the UK unsecured debt management sector have driven lower risk-adjusted returns.

Capquest and Mars UK are part of the Integrated Fund Management segment in the prior year, seen in note 5. In line with applicable accounting standards, the assets and liabilities subject to the agreement, including 100% of the UK unsecured assets, have been reclassified to 'assets held for sale' and 'liabilities held for sale' and remeasured at their expected proceeds less costs to sell.

#### Impairment losses relating to the disposal group

As a result of the remeasurement of the assets and liabilities to their expected proceeds less costs to sell, an impairment of £21.3 million has been recognised in other operating expenses and adjusting items when considering the underlying position. Of the £21.3 million impairment, £8.5 million represents the difference between the carrying value of the portfolios as at December versus proceeds post lock-box date, together with proceeds for the platforms less the short-term working capital requirements, £6.0 million represents transaction and separation costs and £6.8 million arises due to write-off of intangible and sundry assets in connections with the platforms.

#### Assets and liabilities of disposal group held for sale

The below table details the assets and liabilities in the disposal group classified as held for sale. Remeasurement under IFRS 5 has been applied to non-current assets within the scope of IFRS 5.

<b>31 December 2022</b>	<b>Note</b>	<b>Held for sale £000</b>
Portfolio investments – amortised cost	<b>22</b>	249,012
Intangible assets	<b>12</b>	13,194
Property, plant and equipment	<b>13</b>	6,346
Deferred tax asset	<b>10</b>	1,022
Trade and other receivables	<b>14</b>	16,755
<b>Assets held for sale pre impairment on reclassification and cost to sell</b>		<b>286,329</b>
Impairment on reclassification and costs to sell		(15,343)
<b>Assets held for sale post impairment on reclassification and cost to sell</b>		<b>270,986</b>
Trade and other payables	<b>15</b>	(32,199)
Deferred tax liability	<b>10</b>	(1,397)
Current tax liability		149
<b>Liabilities held for sale pre impairment on reclassification and cost to sell</b>		<b>(33,447)</b>
Impairment on reclassification and costs to sell		(3,480)
<b>Liabilities held for sale post impairment on reclassification and cost to sell</b>		<b>(36,927)</b>
<b>Net assets</b>		<b>234,059</b>

The disposal transaction consists of multiple contingent agreements with Intrum UK and its associated vehicles.

The portfolios are subject to two Asset Purchase Agreements (APAs) with the acquiring 50:50 profit share vehicle. The acquiring vehicle is nominally split into two sub-vehicles, one which is notionally for the Group's ongoing interest and another which is notionally for Intrum's ongoing interest. Under the APAs each sub-vehicle has agreed to purchase 50% of the portfolios for £121,250,000, adjusted for net collections since 1 April 2022, under a lock box mechanism.



## Notes to the Financial Statements *(continued)*

### 29. Disposal group held for sale *(continued)*

The Group will retain a 50% interest in the portfolios via profit participating notes (PPNs). The arrangement, including both the Arrow and Intrum sub-vehicles, will be subject to a combined governance committee, separate from either investor. The Group will have 50% representation on this committee, but it will not have unilateral control over its nominal share or the arrangement as a whole. Therefore, derecognition for 100% of the portfolios subject to sale is expected on completion and 100% of the portfolios have been reclassified as held for sale. On completion, the Group will recognise the PPNs as an investment in a joint venture on account of the joint governance.

The Capquest and Mars UK platforms are subject to a share purchase agreement with a purchase price of £36,500,000, adjusted for movements in the operational net assets from 1 April 2022, under a completion accounts mechanism.

Both the UK unsecured portfolios and the net assets of the Capquest and Mars UK platforms are considered one disposal group as the individual sale agreements are with the same ultimate counterparty and associates and are contingent on each other. The loss on reclassification is determined as follows across the constituent agreements, based on 100% of the portfolios being reclassified as held for sale. Management have assessed the credentials of the transaction on the combined disposal group.

As at 31 December 2022	Book value £000	Purchase price £000	Gain/ (loss) £000
Portfolio asset purchase agreements	231,889	198,484	(33,405)
Capquest and Mars UK platform share purchase agreements	15,492	40,372	24,880
Selling costs	6,000	–	(6,000)
Arrow Global acquisition fair value adjustments	6,817	–	(6,817)
<b>Total</b>	<b>260,198</b>	<b>238,856</b>	<b>(21,342)</b>

#### Cumulative income or expenses included in OCI

There were no cumulative income or expenses included in the OCI relating to the disposal group.

## Notes to the Financial Statements (*continued*)

### 29. Disposal group held for sale (*continued*)

#### Prior year disposal group held for sale

##### *a. Whitestar Italy*

During the second half of 2021, Arrow Global committed to a plan to dispose of the business operations of Whitestar Italia S.r.l. (Whitestar Italy). Whitestar Italy was part of the AMS segment in the prior year, now being part of the comparative Integrated Fund Management segment, seen in note 5. Accordingly, the relevant assets and liabilities were presented as a disposal group held for sale. This platform was subsequently disposed of on 11 March 2022 and therefore not included in the 31 December 2022 position. The secured and unsecured investment portfolios and their collections activity previously undertaken by Whitestar Italy were moved to other Arrow subsidiaries pre-disposal.

#### Impairment losses relating to the disposal group

Impairment losses of £1,107,000 were recognised in other operating expenses, in addition to an acquisition impairment of £817,000 in the opening balance sheet. The impairment losses were applied to reduce the carrying amount of property, plant and equipment and other intangible assets to nil within the disposal group as well as recognising further liabilities for expected selling costs.

#### Assets and liabilities of disposal group held for sale

	Note	£000
Cash and cash equivalents		3,352
Trade and other receivables	14	1,546
Deferred tax asset	10	757
<b>Assets held for sale</b>		<b>5,655</b>
Trade and other payables	15	(6,652)
Bank overdraft	27	71
Current tax liability		926
<b>Liabilities held for sale</b>		<b>(5,655)</b>

#### Cumulative income or expenses included in OCI

There were no cumulative income or expenses included in the OCI relating to the disposal group.

#### Disposal of Whitestar Italy

The Group disposed of Whitestar Italy on 11 March 2022. As at 31 December 2021 the net assets and liabilities adjusted to equal to the expected sale price, less selling costs were anticipated to be £nil. The final position was a £2,121,000 profit on disposal of subsidiary in the P&L in 2022, largely due to finalisation of the sale documentation including a cash distribution out of Whitestar Italy ahead of sale.

## Notes to the Financial Statements *(continued)*

### 30. Notes to the statement of cash flows

	Group 2022 £000	Company 2022 £000	Group 2021 £000	Company 2021 £000
Loss after tax	(85,107)	(90)	(71,649)	(2)
<b>Adjusted for:</b>				
Balance sheet cash collections in the period	380,123	–	101,405	–
Income from portfolio investments	(99,884)	–	(27,308)	–
Fair value gains on portfolios	(21,351)	–	(27,229)	–
Net impairment (gains)/losses	(9,130)	–	4,908	–
Depreciation and amortisation	23,130	–	6,855	–
Gain on sale of subsidiary	(2,121)	–	–	–
(Gain)/loss on write-off and disposal of property, plant and equipment	(181)	–	741	–
(Gain)/loss on write-off and disposal of intangible assets	(50)	–	6,905	–
Share of profit in associate	(1,684)	–	–	–
Net interest payable excluding lease liability interest	82,027	–	39,094	–
Lease liability interest	1,122	–	202	–
Loss on reclassification to held for sale	21,342	–	–	–
Derivative fair value movements	4,834	–	–	–
Foreign exchange losses/(gains)	10,794	–	(2,166)	–
Tax charge	1,417	–	4,023	–
<b>Operating cash flows before movement in working capital</b>	<b>305,281</b>	<b>(90)</b>	<b>35,781</b>	<b>(2)</b>
(Increase)/decrease in other receivables	(27,721)	–	4,355	–
Increase in amounts due to/from subsidiary undertakings	–	(511)	–	–
Increase in amounts due to parent companies	(1,254)	–	–	–
(Decrease)/increase in trade and other payables	(34,314)	601	(19,969)	–
<b>Cash generated by operations</b>	<b>241,992</b>	<b>–</b>	<b>20,167</b>	<b>(2)</b>
Income taxes and overseas taxation received/(paid)	270	–	(5,126)	–
<b>Net cash flow from operating activities before purchases of portfolio investments and investments awaiting deployment</b>	<b>242,262</b>	<b>–</b>	<b>15,041</b>	<b>(2)</b>
Purchase of portfolio investments and investments awaiting deployment	(181,019)	–	(71,837)	–
<b>Net cash generated by/(used in) operating activities</b>	<b>61,243</b>	<b>–</b>	<b>(56,796)</b>	<b>(2)</b>

### 31. Parent Undertaking

The immediate parent company is Sherwood Midco Limited. The ultimate controlling party is TDR Nominees Limited, which is incorporated in England and Wales. The smallest and largest group in which the results of the company are consolidated is that headed by Sherwood Topco Limited, incorporated in the UK, address 20 Bentinck Street, London, W1U 2EU.

## Additional information (Unaudited)

The Adjusted EBITDA reconciliation for the year ended 31 December 2022 is shown below. The 31 December 2021 comparative has not been included as it is not a full year of result, and the Adjusted EBITDA is used to calculate leverage:

	31 December 2022
<b>Reconciliation of net cash flow to EBITDA</b>	<b>£000</b>
Net cash flow generated by operating activities	61,243
Portfolio purchases and investments awaiting deployment	181,019
Income taxes (received)/paid	(270)
Working capital adjustments	63,289
Share of profit in associate	1,684
Operating cash adjusting items	8,420
<b>Adjusted EBITDA</b>	<b>315,385</b>
<b>Reconciliation of balance sheet cash collections to EBITDA</b>	
Income from portfolio investments including fair value and impairment losses and gains	130,365
Portfolio amortisation	249,758
<b>Balance sheet cash collections (includes proceeds from disposal of portfolio investments)</b>	<b>380,123</b>
Integrated fund and asset management income, gain on disposal of subsidiary and other income	165,407
Operating expenses	(293,163)
Depreciation and amortisation	23,130
Foreign exchange losses/(gains)	10,794
Net (profit)/loss on disposal and write off intangible assets and property, plant and equipment	(231)
Share of profit in associate	1,684
Profit on disposal of subsidiary	(2,121)
Loss on reclassification to held for sale	21,342
Operating adjusting items	8,420
<b>Adjusted EBITDA</b>	<b>315,385</b>
<b>Reconciliation operating profit to EBITDA</b>	
Loss after tax	(85,107)
Net finance costs	83,149
Share of profit in associate	(1,684)
Tax charge on ordinary activities	1,417
Derivative fair value movements	4,834
<b>Operating profit</b>	<b>2,609</b>
Portfolio amortisation	249,758
Depreciation and amortisation	23,130
Foreign exchange losses/(gains)	10,794
Net (profit)/loss on disposal of intangible assets and property, plant and equipment	(231)
Share of profit in associate	1,684
Profit on disposal of subsidiary	(2,121)
Loss on reclassification to held for sale	21,342
Operating adjusting items	8,420
<b>Adjusted EBITDA</b>	<b>315,385</b>

For details on adjusted items see pages 104 and 105.

## Additional information (Unaudited) (continued)

### Profit before adjusting items

	Unaudited year to 31 December 2022 £000	Unaudited incorporation to 31 December 2021 £000
<b>Total income</b>	<b>292,172</b>	<b>79,668</b>
Collection activity and fund management costs	(120,984)	(33,191)
Other operating expenses	(123,850)	(27,552)
<b>Total operating expenses</b>	<b>(244,834)</b>	<b>(60,743)</b>
<b>Operating profit</b>	<b>47,338</b>	<b>18,925</b>
Net finance costs	(82,432)	(16,411)
Share of profit in associate	1,684	—
<b>(Loss)/profit before tax and adjusting items</b>	<b>(33,410)</b>	<b>2,514</b>
Taxation charge on underlying activities	(4,026)	(6,832)
<b>Loss after tax before adjusting items</b>	<b>(37,436)</b>	<b>(4,318)</b>
<b>Non-controlling interest</b>	<b>351</b>	<b>(23)</b>
<b>Loss before adjusting items attributable to owners of the company</b>	<b>(37,085)</b>	<b>(4,341)</b>
<b>Tax rate on results before adjusting items</b>	<b>(12.1)%</b>	<b>271.8%</b>

Reconciliation between IFRS profit and profit before adjusting items:

	Period ended 31 December 2022 profit before tax £000	Period ended 31 Dec 2022 tax £000	Period ended 31 December 2022 profit after tax £000	Period ended 31 December 2021 profit before tax £000	Period ended 31 Dec 2021 tax £000	Period ended 31 December 2021 profit after tax £000
<b>IFRS reported loss</b>	<b>(83,690)</b>	<b>(1,417)</b>	<b>(85,107)</b>	<b>(67,626)</b>	<b>(4,023)</b>	<b>(71,649)</b>
Adjusting items:						
Gain on disposal of subsidiary	(2,121)	—	(2,121)	—	—	—
Takeover costs	—	—	—	39,366	—	39,366
Organisational restructure costs	—	—	—	16,063	—	16,063
Non-cash write-down	—	—	—	8,014	—	8,014
Other acquisition costs (including amortisation of acquisition intangible assets)	17,397	—	17,397	6,697	—	6,697
Loss on reclassification to held for sale	21,342	—	21,342	—	—	—
Operations held for sale result	8,828	—	8,828	—	—	—
Non-cash derivative fair value movement	4,834	—	4,834	—	—	—
Tax associated with adjusting items	—	(2,609)	(2,609)	—	(2,809)	(2,809)
<b>(Loss)/profit before adjusting items</b>	<b>(33,410)</b>	<b>(4,026)</b>	<b>(37,436)</b>	<b>2,514</b>	<b>(6,832)</b>	<b>(4,318)</b>

Adjusting items are those items that by virtue of their size, nature or incidence (i.e. outside the normal operating activities of the Group) are not considered to be representative of the ongoing performance of the Group and these items are excluded to get to the profit before adjusted items.

## Additional information (Unaudited) (continued)

Following a strategic review, in Q3 2022, the Group agreed to divest our non-core UK platforms, Capquest and Mars UK, to Intrum UK, subject to customary closing conditions including regulatory approval, and the UK unsecured back book, which will be subject to a 50:50 profit share arrangement with Intrum UK. Of the portfolios subject to sale, their valuation at March 2022 was £271.7 million (50% share: £135.9 million) and Intrum UK have agreed gross sales proceeds of £157.8 million at lockbox date, representing 105% of the book value as at that date. The 105% represents the gross sale proceeds as at March 2022, being the effective date for the lockbox arrangement, compared with the investment carrying value (50% being divested) and the net assets of the platforms being divested. The actual cash proceeds from the sale will depend upon the timing of completion, as well as the completion accounts of the platforms. It is expected that the platform net assets will amount to circa £15 million at completion. If completion had occurred as at 31 December 2022, then the cash proceeds would be £139.6 million. Post completion, the divestment is not expected to have a material impact on underlying leverage.

In line with applicable accounting standards, the assets and liabilities subject to the agreement, including 100% of the UK unsecured assets, have been reclassified to 'assets held for sale' and 'liabilities held for sale' and remeasured at their expected proceeds less costs to sell. An impairment of £21.3 million has been recognised in adjusting items in relation to this.

There was a reduction in the share option in Maslow with a non-cash derivative liability expense of £4.8 million adjusted out of the results.

Of the £21.3 million impairment, £8.5 million represents the difference between the carrying value of the portfolios as at December versus proceeds post lock-box mechanics at that date, together with proceeds for the platforms less the short-term working capital requirements, £6.0 million represents transaction and separation costs and £6.8 million arises from write-off of intangible and sundry assets in connections with the platforms. There was also a £8.8 million trading result included in the adjusting items for operations that are held for sale.

The Group agreed the sale of subsidiaries Whitestar Italia S.r.l, New Call S.r.l and PARR S.H.P.K (together "Whitestar Italy") on 11 March 2022. The disposal concerned business process outsourcing of Italian utility collections, which was considered non-core to the Group's operations. The secured and unsecured investment portfolios and their collections activity previously undertaken by Whitestar Italy were moved to other Arrow subsidiaries pre-disposal. £2.1 million of net profit has been recognised in adjusting items in relation to this.

The transaction in the prior year, described in the following paragraph, created ongoing non-cash acquisition intangible and fair value accounting unwinds in 2022, which are adjusted out of the results, being £17.4 million.

In 2021, Arrow Global Group Limited (formerly plc) was purchased by Sherwood Acquisitions Limited, a newly formed company owned by certain investment funds managed by TDR. As part of the transaction, there were a number of one-off costs, including but not limited to, advisor and legal fees for both TDR and Arrow Global Group Limited (formerly plc), fees and other costs associated with the arrangement of committed bridge financing secured by TDR in advance of their bid for the Group and certain advisory and legal fees in connection with the refinancing of the bonds and revolving credit facilities that existed at the time of the acquisition. The total costs incurred by Sherwood Parentco Limited and its subsidiaries, including Arrow Global Group Limited (formerly plc), both before and after the transaction completed was £83.0 million. Following the completion of the takeover by TDR, the Group undertook a review of its organisational structure. The realignment from a horizontal matrix structure to a vertical structure to enable greater accountability and empowerment of our local servicing platforms enabled the Group to remove several roles and a layer of management. In addition to the removal of certain costs reflecting the private rather than public ownership of the Group, annualised cost savings of £20 million were delivered. The majority of the savings were delivered through people savings effective 1 January 2022 and the costs of the reorganisation, primarily redundancy costs, incurred during 2021 were £16.1 million. Furthermore, the Group undertook a review of previously capitalised costs, primarily relating to the IT infrastructure and systems, and concluded that, under the new organisational structure, certain assets had no further economic value to the Group and, as such, were impaired. The total of such non-cash costs incurred during 2021 was £8.0 million. A further £6.7 million of one-off costs were incurred in 2021, primarily relating to £5.4 million unwind of non-cash TDR acquisition intangible and fair value adjustments and £1.0 million in respect of the acquisition of a 49% stake in Maslow Global Limited, with the Group having the option to purchase the remaining 51%.

## Additional information (Unaudited) (continued)

### Reconciliation of profit after tax to the free cash flow result

The table below reconciles the reported profit after tax for the year to the free cash flow result.

#### Year ended 31 December 2022

Income	Reported profit £000	Other items £000	Free cash flow £000	
Total income from portfolio investments	130,365	249,758	380,123	Balance sheet cash collections in the year
Income from integrated fund and asset management income	162,323	–	162,323	Income from integrated fund and asset management income
Gain on disposal of subsidiary	2,121	(2,121)	–	
Other income	963	–	963	Other income
<b>Total income<sup>1</sup></b>	<b>295,772</b>	<b>247,637</b>	<b>543,409</b>	Cash income
<b>Total operating expenses</b>	<b>(293,163)</b>	<b>65,139<sup>2</sup></b>	<b>(228,024)</b>	Cash operating expenses
<b>Operating profit</b>	<b>2,609</b>	<b>312,776</b>	<b>315,385</b>	Adjusted EBITDA <sup>4</sup>
Derivative fair value movements	(4,834)	4,834	–	
Net financing costs	(83,149)	3,210 <sup>3</sup>	(79,939)	Cash financing costs
Share of profit in associate	1,684	(1,684)	–	
<b>(Loss)/profit before tax</b>	<b>(83,690)</b>	<b>319,136</b>	<b>235,446</b>	
Taxation credit on ordinary activities	(1,417)	1,687	270	Cash taxation
<b>(Loss)/profit after tax</b>	<b>(85,107)</b>	<b>320,823</b>	<b>235,716</b>	
			(22,022)	Capital expenditure
			<b>213,694</b>	<b>Free cash flow<sup>5</sup></b>

<sup>1</sup> Total income is largely derived from income from portfolio investments plus income from managing debt portfolios for our discretionary funds and other third parties, and income from asset management and servicing, being commission on balance sheet cash collections for third-parties and fee income received. The other items add back loan portfolio amortisation to get to balance sheet cash collections. Amortisation reflects a reduction in the statement of financial position carrying value of the portfolio investments arising from balance sheet cash collections, which are not allocated to income. Amortisation plus income from portfolio investments equates to balance sheet cash collections.

<sup>2</sup> Includes non-cash items including depreciation and amortisation, foreign exchange gains and losses and adjusting items.

<sup>3</sup> Non-cash amortisation of fees and interest and non-recurring refinancing costs.

<sup>4</sup> Adjusted EBITDA is a key driver to free cash flow. This measure allows us to monitor the operating performance of the Group. See additional information provided on page 103 for detailed reconciliations of Adjusted EBITDA.

<sup>5</sup> Free cash flow is the Adjusted EBITDA after the effect of capital expenditure and working capital movements.

## GLOSSARY OF ALTERNATIVE PERFORMANCE MEASURES

APM	Definition	Why is the measure used?
Adjusted EBITDA	The Adjusted EBITDA figure represents the Group's earnings before interest, tax, depreciation and amortisation (including investment portfolio amortisation), adjusted for any non-cash income or expense items and adjusting items.	Adjusted EBITDA is an approximate measure of the underlying cash EBITDA of the Group. In addition, the leverage ratio of the Group is calculated as the ratio of secured net debt to Adjusted EBITDA. This makes the Adjusted EBITDA figure a key component of this metric, which also features in the Group's banking covenant measures.
Free cash flow	The free cash flow represents current cash generation on a sustainable basis and is calculated as Adjusted EBITDA less cash interest, income taxes and overseas taxation paid, purchase of property, plant and equipment and purchase of intangible assets. The comparative results are for Arrow Global Group Limited (formerly plc), being the consolidated results of the Group prior to the acquisition by TDR.	Free cash flow provides a measure of how much cash the Group generates across the reporting period which it can utilise on a discretionary basis.
Balance sheet cash collections	Balance sheet cash collections represent cash collections on the Group's existing portfolio investments including portfolio sales and put-backs.	Balance sheet cash collections is a key metric as it represents the Group's most significant cash inflow. It is also a key component of Adjusted EBITDA which is used to calculate the Group's leverage position.
84-month ERC	The 84-month ERC means the Group's estimated remaining balance sheet cash collections on portfolio investments (of all classifications) over the next 84-months, representing the expected future balance sheet cash collections on portfolio investments during this period. The expected future balance sheet cash collections are calculated at the end of each month, based on the Group's proprietary ERC forecasting model, as amended from time to time.	The 84-month ERC is particularly important for the Group as it shows the forecast cash inflows over the same period that is used to calculate the future cash flows of the Group's amortised cost portfolio investments.
120-month ERC	The 120-month ERC means the Group's estimated remaining balance sheet cash collections on portfolio investments (of all classifications) over the next 120-months, representing the expected future balance sheet cash collections on portfolio investments during this period. The expected future balance sheet cash collections are calculated at the end of each month, based on the Group's proprietary ERC forecasting model, as amended from time to time.	The 120-month ERC is an important metric for the Group as in some cases the collection profile of a particular portfolio can extend beyond 84-months, and as such, the 120-month ERC gives a more holistic view of potential remaining balance sheet cash collections from the Group's portfolio investments.
Leverage	Leverage is calculated as secured net debt over Adjusted EBITDA.	The leverage metric provides an indication of the level of indebtedness of the Group, relative to its underlying cash earnings.



## GLOSSARY OF OTHER ITEMS

**‘ACO 1’** is Arrow Credit Opportunities SCSp SICAV-RAIF and related investment vehicles, our first closed fund.

**‘ACO 2’** is our second closed fund, Arrow Credit Opportunities II SCSp, SICAV-RAIF, and related investment vehicles.

**‘Adjusted EBITDA’**. See the glossary of alternative performance measures on page 107 for the definition.

**‘APM’** means alternative performance measure.

**‘Capital-light income’** income and costs associated with managing debt portfolios on behalf of the Group, our discretionary funds and other third parties, the income and costs associated with providing other servicing activities to third parties and income and costs associated with investment and asset management.

**‘CGU’** means cash generating unit.

**‘Deal IRR (after servicing costs)’** means the internal rate of return adjusted for actual collections and the latest ERCs. This is post-servicing fee, but pre-management fees, carry/performance fees and other fund level costs.

**‘EBITDA’** means earnings before interest, taxation, depreciation and amortisation.

**‘ECL’** means expected credit losses.

**‘EIR’** means effective interest rate (which is based on the portfolio investment’s gross internal rate of return) calculated using the portfolio investments purchase price and forecast gross ERC at the date of purchase.

**‘ERC’** means Estimated Remaining Collections. See the glossary of alternative performance measures on page 107 for the definition of 84-month ERC and 120-month ERC.

**‘FCA’** means the Financial Conduct Authority.

**‘Forward flow agreement’** is a commitment to acquire further portfolio investments of a similar nature from the same counterparty in the future.

**‘FVOCI’** means fair value through other comprehensive income.

**‘FVTPL’** means financial instruments designated at fair value with all gains or losses being recognised in the profit or loss.

**‘Free cashflow’** or **‘FCF’** means Adjusted EBITDA after the effects of capital expenditure, financing and tax cash impacts.

**‘Funds under management (FUM)’** means the value of all fund management assets managed by Arrow Global Group Limited, including ACO 1 and ACO 2, Norfin Investimentos, Europa Investimenti, Saggita and any of Arrow’s own capital which it has committed to invest alongside third-parties committed capital. FUM is an important metric used to understand the scale of the Group’s fund management activities and how this compares to others in the market.

**‘FVTPL’** – means financial instruments designated at fair value with all gains or losses being recognised in the profit or loss.

**‘FY’** means full year being the 12 months to 31 December.

**‘Gross money multiple’** means balance sheet cash collections to date plus the 84-month gross ERC or 120-month gross ERC, as applicable, all divided by the purchase price for each portfolio, excluding REO purchases and purchase price adjustments relating to asset management fees.

**‘HPI’** means house price index.

**‘IAS’** means international accounting standards.

## GLOSSARY OF OTHER ITEMS *(continued)*

**'IFRS'** means EU adopted international financial reporting standards.

**'Leverage'** is secured net debt to Adjusted EBITDA. See the glossary of alternative performance measures on page 107 for more detail.

**'Liquidity headroom'** is cash on balance sheet, excluding the reclassified cash as detailed in the unaudited consolidated statement of cash flows, together with headroom on committed facilities.

**'NCI'** means non-controlling interest.

**'Net debt'** means the sum of the outstanding principal amount of the senior secured notes and asset-backed loans, interest thereon, amounts outstanding under the revolving credit facility and deferred consideration payable in relation to the acquisition of portfolio investment, less cash and cash equivalents. Net debt is presented because it indicates the level of debt after removing the Group's assets that can be used to pay down outstanding borrowings, and because it is a component of the maintenance covenants in the revolving credit facility. The breakdown of net debt as at 31 December 2022 is as follows:

	31 December 2022 £000	31 December 2021 £000
Cash and cash equivalents	(143,603)	(202,263) <sup>2</sup>
Senior secured notes (pre-transaction fees net off)	1,270,761	1,223,080
Revolving credit facility (pre-transaction fees net off)	172,213	171,415
Asset-backed loans (pre-transaction fees net off)	8,296	55,613
<b>Secured net debt</b>	<b>1,307,667</b>	<b>1,247,845</b>
Deferred consideration – portfolio investments	23,433 <sup>1</sup>	27,854
Deferred and contingent consideration – business acquisitions	3,197	1,503 <sup>2</sup>
Senior secured loan notes interest	9,342	8,874
Asset backed loan interest	23	181
Bank overdrafts	8,423	9,559 <sup>2</sup>
Other borrowings	13,590	2,241
<b>Net debt</b>	<b>1,365,675</b>	<b>1,298,057</b>

<sup>1</sup> Deferred consideration as at 31 December 2022 includes £17,123,000 in respect of the Capquest and Mars UK platforms, which for disclosure purposes has been moved to 'Liabilities held for sale' on the condensed consolidated statement of financial position.

<sup>2</sup> Cash and cash equivalents at 31 December 2021 included £3,352,000 of cash in respect of the Whitestar Italy platform, which for disclosure purposes has been moved to 'Assets held for sale'. Deferred consideration – business acquisitions and bank overdrafts at 31 December 2021 included £182,000 and £71,000 respectively in respect of the Whitestar Italy platform, which for disclosure purposes has been moved to 'Liabilities held for sale' on the condensed consolidated statement of financial position.

**'NPL'** means non-performing loan.

**'NPV'** means net present value.

**'Off-market'** means those loans that were not acquired through a process involving a competitive bid or an auction like process.

**'POCI'** means purchased or originated credit impaired.

**'Portfolio amortisation'** represents total balance sheet cash collections plus income from portfolio investments.

## **GLOSSARY OF OTHER ITEMS *(continued)***

**'Portfolio investments'** are on the Group's statement of financial position and represent all debt portfolios that the Group owns at the relevant point in time. Example portfolios comprise of groups of customer accounts or real estate, purchased in a single transaction.

**'REO'** means a real estate owned assets.

**'Secured net debt'** see table in 'net debt' definition.

**'SPPI'** means solely payments of principal and interest.

**'Translation reserve'** comprises all foreign currency differences arising from the translation of the financial statements of foreign operations.